

# Direct Hire Candidate: 5926

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Licensed Insurance Producer

## EXPERIENCE

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### Allstate Insurance

*November 2025 - Present*

Licensed Insurance Sales Agent (Remote)

- Leveraged strong interpersonal and consultative sales skills to educate clients on coverage options and differentiate Allstate products from competing carriers.
- Advised clients on appropriate insurance solutions to protect assets using Allstate's comprehensive product portfolio.
- Delivered high-energy, customer-focused service while clearly communicating the agency's value and building long-term client relationships.
- Consistently achieved high production levels as a 70+ items-per-month producing agent, exceeding agency performance expectations.

### Allstate Insurance

*July 2025 - November 2025*

Licensed Insurance Sales Agent

### Allstate

*July 2024 - July 2025*

Licensed Insurance Sales Agent

### Auto Club Group

*January 2023 - August 2024*

Insurance Sales Agent

- Contacted new AAA members to build rapport, identify insurance needs, and generate qualified leads while promoting additional membership solutions.
- Utilized strong interpersonal and consultative sales skills to quote and bind new Home and Auto insurance policies, driving new business growth.
- Maintained up-to-date knowledge of company insurance products and state insurance regulations to ensure compliant and accurate policy guidance.
- Provided ongoing service and support for Home and Auto policies, resolving client issues and maintaining high customer satisfaction across a multi-state client base.
- Recognized as a top-producing representative among 90 agents, consistently exceeding performance expectations.

### Fundraising Organization

*September 2022 - January 2023*

Fundraising Consultant (Outside Sales)

- Conducted cold outreach to prospective clients to generate qualified leads and schedule sales appointments.
- Met with clients and built strong relationships with coaches and program leaders while presenting company products and services.
- Focused on new customer acquisition and year-over-year revenue growth through proactive sales strategies and relationship development.
- Assessed team and program needs to recommend tailored products and service solutions.
- Developed and managed a personal book of business across multiple territories, expanding market presence and client base.

*\*\*\* Please note: Employment dates are approximate*

## CERTIFICATIONS

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**Licensed: P&C – WV, OH, IL, IN, WI**

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Licensed Insurance Producer

Reported: 40–50 items/month, \$40–50k premium/month

Experience: Allstate – 1.8 years, AAA – 1.7 years

Licensed: P&C – WV, OH, IL, IN, WI

Will work REMOTE in CST or EST

Desires a Sales role with an Allstate agency @ \$40k+ base, with \$80k+ earning potential

150+ outbound dials/day, 5+ inbound calls with live leads, pivot & cross selling, referral sales, bundling, selling raw new leads, & customer service.

*\*\*\* Please note: Employment dates are approximate*