

# Direct Hire Candidate: 5947

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Licensed Insurance Producer

## EXPERIENCE

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### Local State Farm Agency (Operated by Independently Contracted Agent)

*December 2025 - Present*

Agent Team Member

- Built and maintained relationships with clients by assessing insurance needs and recommending tailored coverage options, including auto, home, and life policies.
- Consistently met or exceeded monthly sales goals by generating new business through prospecting, referrals, and community networking.
- Managed policy renewals, claims support, and customer inquiries to ensure high levels of client satisfaction and retention.

### Allstate Insurance

*September 2023 - June 2025*

Licensed Insurance Producer

- Advised clients on comprehensive insurance solutions, including auto, home, and life policies, to meet individual needs and risk management goals.
- Achieved and exceeded sales targets by cultivating new business through referrals, networking, and proactive client outreach.
- Handled policy renewals, claims assistance, and customer service inquiries to maintain high client satisfaction and retention rates.

### Selectquote

*September 2022 - October 2023*

Licensed Insurance Producer

- Assisted clients in comparing and selecting insurance policies, including life, health, and supplemental coverage, to meet their financial and protection goals.
- Generated new business and referrals by building relationships, providing personalized quotes, and educating clients on coverage options.
- Managed client accounts, policy updates, and customer service inquiries to ensure a seamless and positive client experience.

### Farmers Insurance Group

*January 2019 - July 2022*

Licensed Insurance Producer

- Consulted with clients to assess insurance needs and recommend customized policies, including auto, home, renters, and life coverage.
- Developed new business and maintained client relationships through referrals, networking, and proactive outreach to meet sales goals.
- Managed policy servicing, renewals, and claims support to ensure high levels of client satisfaction and retention.

*\*\*\* Please note: Employment dates are approximate*

## EDUCATION

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### Public University

Bachelor Degree

## CERTIFICATIONS

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Licensed: P&C, Life – AR

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Reported: 25–35 items/month, \$25–35k premium/month

Experience: Allstate – 1.9 years, Farmers – 3.6 years, Independent – 1.1 years, Local State Farm Agency (Operated by Independently Contracted Agent) – 3 months

Licensed: P&C, Life – AR

Will work REMOTE in any time zone

Desires a Sales role with an Allstate agency @ \$40–45k base, with \$70k+ earning potential

80+ outbound dials/day, 5+ inbound calls with live leads, referral sales, pivot & cross selling, bundling, developing their own leads, win-backs, & customer service.

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