

Bilingual Spanish Hire: 6023

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

April 2024 - Present

Insurance Specialist

- Delivered accurate insurance quotes and clearly explained coverage options, enabling clients to make informed decisions
- Assessed client needs and recommended customized insurance solutions to ensure comprehensive coverage
- Built and maintained strong client relationships, driving referrals and expanding business opportunities
- Guided clients through the claims process, offering support and ensuring timely and accurate filing
- Conducted annual policy reviews to evaluate changing needs and recommend appropriate adjustments
- Provided exceptional customer service by promptly responding to inquiries and resolving client concerns

Financial Services Organization

September 2022 - April 2024

Sales Rep Assistant

- Generated home and auto insurance quotes tailored to customer needs
- Answered inbound calls and assisted customers with insurance-related inquiries
- Provided support in selecting appropriate coverage based on individual needs
- Processed and submitted new insurance policies accurately and efficiently
- Collected and processed customer payments
- Conducted outbound calls to follow up with clients and maintain engagement
- Created and distributed certificate renewals in a timely manner
- Updated and modified auto and home insurance policies as requested by clients

Local State Farm Agency (Operated by Independently Contracted Agent)

October 2021 - September 2022

Agent Team Member

- Delivered high-quality customer service by assisting clients with insurance-related questions and concerns
- Supported insurance agents with daily operations and client management tasks
- Communicated with customers to review and explain policy details and coverage options
- Generated quotes and opened new accounts for prospective clients
- Promoted and sold insurance products and policies based on client needs

**** Please note: Employment dates are approximate*

CERTIFICATIONS

Licensed: P&C – NV, OR, WA, AZ, CA

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Reported: 20–30 policies/month, \$20–30k premium/month

Experience: Allstate – 2 years, Independent – 1.5 years, Local State Farm Agency (Operated by Independently Contracted Agent) – 1 year

Licensed: P&C – NV, OR, WA, AZ, CA

Will work REMOTE in any time zone

Desires a Hybrid or Sales role with Any agency @ \$40–45k base, with \$60k+ earning potential

10+ outbound dials/day, 30+ inbound calls, pivot & cross selling, bundling & customer service.

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