

Direct Hire Candidate: 6032

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

November 2012 - Present

Agent Team Member

- Provided customer service and sales support for a variety of insurance products
- Assisted clients with policy inquiries, billing issues, and coverage options
- Built and maintained strong client relationships to improve satisfaction and retention
- Managed multiple systems simultaneously while handling high call volumes in a fast-paced environment
- Resolved customer concerns efficiently while maintaining professional service standards
- Processed policy updates, documentation, and account changes with accuracy and attention to detail

Farm Bureau Insurance

June 2004 - November 2012

Sales Associate

- Sold insurance products and guided customers in selecting appropriate coverage options
- Provided customer support by addressing inquiries and resolving client concerns efficiently
- Built and maintained strong client relationships through consistent, high-quality service

**** Please note: Employment dates are approximate*

CERTIFICATIONS

Licensed: P&C – AZ

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Licensed Insurance Producer

Reported: 30–40 policies/month, \$25–35k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 13.5 years, Farm Bureau – 8.5 years

Licensed: P&C – AZ

Will work REMOTE in MST or PST

Desires a Sales or Hybrid role with a Local State Farm Agency (Operated by Independently Contracted Agent) @ \$45k base, with \$65k+ earning potential

30+ outbound dials/day, 30+ inbound calls with live leads, pivot & cross selling, bundling, win-backs, referral sales, creating lead lists & customer service.

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