

# Direct Hire Candidate: 6027 \*\*\*1-2 LIFE APP/MO\*\*\*

Licensed Insurance Producer

## EXPERIENCE

### Local State Farm Agency (Operated by Independently Contracted Agent)

May 2025 - April 2026

Agent Team Member

- Executed multi-channel sales strategies (phone, email, and in-person) to drive new business growth and expand the agency's client base
- Managed policyholder inquiries, processed payments, and resolved billing and coverage issues to maintain high customer satisfaction and retention
- Maintained accurate and detailed documentation of client interactions to ensure regulatory compliance and seamless service continuity

### Non-Profit Organization

September 2024 - April 2025

Animal Caretaker

- Ensured the well-being of animals by following structured daily care routines, including feeding, walking, administering medication, and providing enrichment to enhance quality of life
- Coordinated and supervised volunteer assignments, ensuring efficient task completion and a positive team environment
- Maintained a clean, organized facility to support animal health, safety, and operational efficiency

### Cleaning Services

April 2022 - August 2024

Laborer / Client Relations

- Drove business growth by acquiring new clients and strengthening relationships to retain existing customers
- Performed a wide range of tasks, including painting, maintenance, and renovation, to support project completion
- Adapted to evolving project requirements and client needs to ensure timely, high-quality service delivery

\*\*\* Please note: Employment dates are approximate

## EDUCATION

### Public University

Bachelor Degree

## CERTIFICATIONS

Licensed: P&C, Life – OH

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Licensed Insurance Producer

Reported: 35–45 policies/month, \$20–30k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 1 year

Licensed: P&C, Life – OH

Will work REMOTE in EST or CST

Desires a Sales role with a Local State Farm Agency (Operated by Independently Contracted Agent) @ \$35–40k base, with \$60k earning potential

80+ outbound dials/day, 10+ inbound calls, referral sales, pivot & cross selling, bundling, self lead generation, sales & customer service. Reports producing 1–2 new life policies per month.

*\*\*\* Please note: Employment dates are approximate*