

# Direct Hire Candidate: 6050 \*\*\*5-6 LIFE APP/MO\*\*\*

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Licensed Insurance Producer

## EXPERIENCE

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### Local State Farm Agency (Operated by Independently Contracted Agent)

*January 2025 - Present*

Agent Team Member

- Built and maintained strong client relationships to support retention and business growth
- Conducted comprehensive policy reviews and delivered tailored coverage recommendations
- Managed and resolved complex customer issues, ensuring timely and satisfactory outcomes
- Leveraged in-depth knowledge of insurance products to recommend, explain, and sell policies to both cold and warm leads
- Responded to client inquiries regarding coverage options, eligibility, policy changes, billing, and insurance availability

### Manufacturing Company

*March 2023 - January 2025*

Shipping Clerk

- Managed shipping and receiving operations, including accepting, signing for, and processing deliveries from distributors
- Inspected incoming and outgoing materials, products, containers, and shipping manifests for accuracy and quality compliance
- Maintained warehouse inventory organization by sorting materials by size, type, style, and product code while following FIFO procedures
- Prepared and fulfilled stock and floor orders for shipment, verifying product descriptions, lot numbers, and quantities against packing slips using warehouse systems
- Coordinated and organized outbound orders to ensure timely and accurate shipment processing

### Financial Services Company

*June 2022 - March 2023*

Administrative Assistant

- Assisted in preparing regularly scheduled reports to support administrative and operational decision-making
- Drafted, edited, and distributed emails, correspondence, memos, letters, faxes, and forms
- Served as primary point of contact for clients, ensuring timely communication and support
- Maintained and updated office policies, procedures, and documentation for accuracy and consistency
- Supported day-to-day administrative operations and coordination across internal teams

*\*\*\* Please note: Employment dates are approximate*

## CERTIFICATIONS

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**Licensed: P&C, Life & Health – OH, IN**

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Licensed Insurance Producer

Reported: 30–40 items/month, \$25–35k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 1.3 years

Licensed: P&C, Life & Health – OH, IN

Will work REMOTE in EST only

Desires a Sales or Hybrid role with a Local State Farm Agency (Operated by Independently Contracted Agent) @ \$40–45k base, with \$65k+ earning potential

30+ outbound dials/day, 15+ inbound calls, referral sales, pivot & cross selling, networking, bundling & customer service. Reports producing 5–6 new life policies per month.

*\*\*\* Please note: Employment dates are approximate*