

Bilingual Spanish Hire: 6054 ***3-5 LIFE APP/MO***

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

August 2024 - November 2025

Agent Team Member

- Assisted clients with property & casualty and life & health insurance policies
- Clearly explained coverage options, policy updates, and billing inquiries
- Ensured compliance with insurance regulations and company standards
- Built and maintained strong client relationships through high-quality customer service
- Supported bilingual clients by providing Spanish translation and interpretation

School

August 2021 - 2024

Ancillary Spanish Teacher

- Developed and implemented age-appropriate Spanish curriculum and lesson plans
- Led conversational Spanish classes with emphasis on pronunciation and practical language use
- Administered, evaluated, and graded student assessments to track progress
- Managed classroom behavior while fostering a supportive and inclusive learning environment
- Scheduled and conducted feedback sessions with students and parents to discuss performance and growth
- Organized events to encourage real-world conversational Spanish practice
- Demonstrated cultural awareness and integrated global perspectives from Spanish-speaking countries into instruction
- Provided English language instruction to non-native speakers to support language development
- Served as Social Media Manager, creating and managing content aligned with school goals and engagement strategies

Financial Institution

2019 - 2021

Head Teller / Banker

- Processed daily client transactions, including deposits, withdrawals, transfers, and loan payments
- Balanced ledgers, ensuring accurate documentation and regulatory compliance
- Managed cash handling procedures, safety deposit boxes, and foreign currency exchanges
- Conducted risk assessments and adhered to security protocols to minimize fraud and loss
- Drove sales by advising clients on appropriate banking products and services
- Responded to customer inquiries via phone, email, and online chat with timely, accurate support
- Maintained current knowledge of banking regulations and institutional policies

*** Please note: Employment dates are approximate

CERTIFICATIONS

Licensed: P&C, Life & Health – LA

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Licensed Insurance Producer

Reported: 30–40 policies/month, \$30–40k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 1.2 years

Licensed: P&C, Life & Health – LA

Will work REMOTE in any time zone ***MUST OFFER HEALTH/STIPEND***

Desires a Sales or Hybrid role with a Local State Farm Agency (Operated by Independently Contracted Agent) @ \$40–45k base, with \$65k+ earning potential

100+ outbound dials/day, 15+ inbound calls, pivot & cross selling, referral sales, win-backs, selling & servicing the Spanish-speaking community & customer service. Reports producing 3–5 new life policies per month.

**** Please note: Employment dates are approximate*