

# Direct Hire Candidate: 6055 \*\*\*10 LIFE APP/MO\*\*\*

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Licensed Insurance Producer

## EXPERIENCE

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### Allstate Insurance

2023 - Present

Licensed Insurance Agent

- Conducted needs-based assessments to recommend appropriate coverage tailored to individual client situations
- Accurately gathered and analyzed client information to generate precise insurance quotes and ratings
- Built and maintained strong client relationships, contributing to high retention and repeat business
- Educated clients on policy options, coverage details, and benefits to support informed decision-making
- Demonstrated strong communication and interpersonal skills in both inbound and outbound sales interactions

### AAA

July 2021 - January 2023

Insurance Sales

- Generated accurate quotes and recommended appropriate coverage options
- Built strong client relationships to drive retention and referrals
- Met sales goals through proactive outreach and follow-up
- Educated clients on policy details and coverage benefits
- Managed policy servicing, renewals, and client accounts
- Used CRM tools to track leads and maintain accurate records

### AAA

April 2020 - July 2021

Travel Sales

- Sold domestic and international travel packages tailored to client needs
- Created customized itineraries based on preferences and budgets
- Built strong client relationships to drive repeat business and referrals
- Met sales goals through proactive outreach and follow-up
- Managed bookings, documentation, and travel logistics
- Provided ongoing support and resolved travel-related issues
- Used booking systems and CRM tools to track clients and sales

\*\*\* Please note: Employment dates are approximate

## CERTIFICATIONS

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Licensed: P&C, Life & Health – FL

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Licensed Insurance Producer

Reported: 40–50 items/month, \$65k premium/month

Experience: Allstate – 3 years, AAA – 2 years

Licensed: P&C, Life & Health – FL

Will work REMOTE in EST or CST \*\*\*MUST OFFER HEALTH, DENTAL, VISION, 401K & PTO\*\*\*

Desires a Sales role with a Local State Farm Agency (Operated by Independently Contracted Agent) @ \$45–50k base, with \$70–80k earning potential

20 outbound dials/day, 4 inbound calls with live lead transfers & warm leads. Reports producing 10 new life policies per month.

*\*\*\* Please note: Employment dates are approximate*