

Direct Hire Candidate: 6080

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

June 2025 - Present

Agent Team Member

- Cultivates strong customer relationships, enhancing client retention and fostering trust in policy management
- Manages policy renewals and service work, ensuring timely updates and continuous coverage for clients
- Provides accurate sales quotes for property and casualty insurance needs, including life policies
- Experienced working with third-party carriers and other private insurers

Air Conditioning Contractor

October 2024 - February 2025

Lead Installer

- Spearheaded residential HVAC installations, coordinating with builders to ensure precise system placement and code compliance
- Delivered high-quality HVAC installations while consistently meeting project timelines
- Prepared and presented sales estimates for additional parts and equipment identified during installations

HVAC Mechanical Contractor

March 2024 - October 2024

Service Technician

- Serviced and troubleshot commercial HVAC systems requiring repair
- Conducted thorough inspections and preventative maintenance, ensuring compliance with safety standards
- Delivered quick, accurate sales quotes for necessary equipment and system upgrades

**** Please note: Employment dates are approximate*

CERTIFICATIONS

Licensed: P&C, Life & Health – FL (2-15, 2-20)

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Licensed Insurance Producer

Reported: 35–45 policies/month, \$40–50k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 10 months

Licensed: P&C, Life & Health – FL (2-15, 2-20)

Will work REMOTE in EST or CST

Desires a Sales role with a Local State Farm Agency (Operated by Independently Contracted Agent) @ \$40–45k base, with \$70k+ earning potential

25+ outbound dials/day, 25+ inbound calls, referral sales, pivot & cross selling, bundling, self lead generation, networking & customer service.

**** Please note: Employment dates are approximate*