

# Direct Hire Candidate: 6077 \*\*\*2-3 LIFE APP/MO\*\*\*

Licensed Insurance Producer

## EXPERIENCE

### Local State Farm Agency (Operated by Independently Contracted Agent)

February 2026 - April 2026

Agent Team Member (Remote)

### Applicant Screening Firm

May 2024 - September 2025

Applicant Services Representative

- Supported the research team throughout the background screening process by conducting verification calls with employers, educational institutions, and references.
- Reviewed, verified, and validated documentation to ensure accuracy, completeness, and compliance with company and regulatory standards.
- Maintained detailed and organized records of verification results, escalating discrepancies or missing information as needed.
- Communicated professionally with internal teams and external contacts to obtain and confirm required background information in a timely manner.

### Local State Farm Agency (Operated by Independently Contracted Agent)

March 2017 - May 2024

Agent Team Member

- Handled high-volume inbound and outbound sales and customer service calls, addressing customer inquiries, resolving issues, and promoting products and services.
- Entered and maintained accurate customer and sales data on a daily basis, ensuring records were up to date and complete.
- Demonstrated strong punctuality and professionalism while managing multiple tasks in a fast-paced call center environment.
- Applied excellent organizational skills to prioritize calls, track customer interactions, and follow up as needed.
- Delivered high-quality customer service by communicating clearly, actively listening, and providing effective solutions.

### Insurance Company

February 2016 - February 2017

Sales Manager

- Assisted in setting up and organizing internal systems for the agency to improve workflow efficiency and operational structure.
- Contributed to business growth by supporting the development and implementation of effective sales systems and processes.
- Entered, updated, and maintained accurate business and client data to support sales tracking and reporting.
- Demonstrated punctuality and professionalism while managing administrative and sales-related responsibilities.
- Utilized strong organizational skills and excellent customer service to support clients and internal teams.

*\*\* Please note: Employment dates are approximate*

## EDUCATION

### Private Institution

Associate Degree

## CERTIFICATIONS

Licensed: P&C, Life & Health – PA, CO

## Direct Hire Candidate: 6077 \*\*\*2-3 LIFE APP/MO\*\*\*

---

Licensed Insurance Producer

Reported: 20–30 policies/month, \$20–30k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 7.5 years, Nationwide – 1 year, Allstate – 10 months

Licensed: P&C, Life & Health – PA, CO

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with Any agency @ \$40k+ base, with \$60k+ earning potential

40+ outbound dials/day, 30+ inbound calls with live leads, pivot & cross selling, developing their own leads, referral sales, office management, retention & customer service. Reports producing 2–3 new life policies per month.

*\*\* Please note: Employment dates are approximate*