

Bilingual Turkish Hire: 6100

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

February 2025 - Present

Agent Team Member

- Motivated and results-driven insurance professional with 1.5+ years of experience in customer service, policy support, and sales within a fast-paced agency environment
- Built strong client relationships through effective communication, personalized service, and solution-based sales conversations
- Assisted customers with policy servicing, coverage questions, billing support, and insurance product recommendations
- Contributed to agency sales growth by identifying customer needs and presenting tailored insurance solutions
- Managed high-volume customer interactions while maintaining professionalism, accuracy, and strong customer satisfaction
- Bilingual professional fluent in two languages, enabling effective communication with diverse clients and communities
- Demonstrated ability to adapt quickly, work independently, and maintain productivity in fast-paced and remote work environments
- Utilized strong problem-solving and interpersonal skills to resolve customer concerns and improve client retention
- University graduate with a strong foundation in communication, professionalism, and customer-focused service
- Passionate about sales and helping clients secure insurance solutions that fit their individual needs and goals
- Goal-oriented team player with a strong work ethic, excellent time management, and a commitment to exceeding performance expectations

SKILLS

- Customer Service
- Insurance Sales
- Customer Relationship Management (CRM)
- Customer Satisfaction & Retention
- Customer Demand Planning
- Insurance Management & Policy Aftercare
- Consultative Sales Techniques
- Client Communication & Relationship Building
- Problem Solving & Conflict Resolution
- Time Management & Multitasking
- Remote Work & Independent Performance
- Microsoft Office Suite (Word, Excel, Outlook, PowerPoint)

CERTIFICATIONS

Licensed: P&C, Life & Health – FL (2-15, 2-20)

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Reported: 40–50 policies/month, \$40–50k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 1.3 years

Licensed: P&C, Life & Health – FL (2-15, 2-20)

Will work REMOTE in EST only

Desires a Sales role with Any agency @ \$45–50k base, with \$80k+ earning potential

40+ outbound dials/day, 10+ inbound calls, referral sales, pivot & cross selling, bundling, win-backs, networking & customer service.