

# Direct Hire Candidate: 6097

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Licensed Insurance Agent

## EXPERIENCE

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### Allstate Insurance

*May 2025 - Present*

Licensed Insurance Agent

- Assessed client needs and risk profiles to recommend tailored insurance solutions aligned with coverage goals.
- Generated new business through prospecting, cold calling, and proactive client outreach.
- Educated clients on insurance products, policy terms, conditions, and exclusions to support informed coverage decisions.

### Insurance Company

*November 2024 - May 2025*

Independent Insurance Sales Agent

- Built strong client relationships through effective communication, responsive service, and personalized support.
- Evaluated customer needs and recommended insurance products aligned with individual coverage requirements.
- Managed a high volume of inbound calls, emails, and inquiries from prospective and existing clients.
- Prepared accurate quotes, explained coverage options, and guided clients in selecting appropriate policies.

### Farmers Insurance Group

*September 2023 - November 2024*

Licensed Insurance Agent

- Delivered personalized insurance solutions based on individual client needs, goals, and risk profiles.
- Generated new business through prospecting, cold calling, and proactive outreach to potential clients.
- Educated clients on insurance products by explaining policy terms, coverage details, conditions, and exclusions.

*\*\*\* Please note: Employment dates are approximate*

## CERTIFICATIONS

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**Licensed: P&C – TX, IN**

## Direct Hire Candidate: 6097

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Licensed Insurance Agent

Reported: 35–45 policies/month, \$40–50k premium/month

Experience: Allstate – 1 year, Independent – 7 months, Farmers – 10 months

Licensed: P&C – TX, IN

Will work REMOTE in CST, EST, or MST

Desires a Sales role with an Allstate agency @ \$40–45k base, with \$80k earning potential

150+ outbound dials/day, 10+ inbound calls with live leads, referral sales, pivot & cross selling, bundling, self lead generation, working from lead lists, win-backs & customer service.

*\*\*\* Please note: Employment dates are approximate*