

Multi-Lingual Spanish+ Hire: 6113 ***3-5 LIFE APP/MO***

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

September 2025 - Present

Agent Team Member

- Assisted clients with Auto, Home, Life, and Health insurance products, policy servicing, and coverage recommendations tailored to individual needs.
- Provided accurate insurance quotes, conducted policy reviews, and explained coverage options to help clients make informed decisions.
- Delivered responsive customer support by addressing billing questions, policy changes, claims assistance, and service requests in a timely manner.
- Built and maintained long-term client relationships through consistent communication, personalized service, and proactive follow-up.
- Utilized strong product knowledge to identify coverage gaps and recommend appropriate insurance solutions for comprehensive protection.
- Supported client retention and account growth by providing dependable service and cross-selling additional insurance products when appropriate.

Consulting Company

October 2021 - Present

Sales & Marketing Manager / Account Manager

- Provided inventory consulting services for high-volume bars and restaurants, helping improve inventory accuracy and operational efficiency.
- Managed daily business operations including sales tracking, purchasing, reporting, and inventory coordination.
- Supervised staff, delegated responsibilities, and ensured smooth day-to-day operational performance.
- Conducted inventory audits and monitored stock levels to reduce discrepancies, waste, and product shortages.
- Utilized SQL to analyze inventory data, generate reports, and identify trends to support business decisions.
- Implemented and maintained inventory management systems to streamline processes and improve reporting accuracy.
- Built and maintained strong client relationships through consistent communication, problem-solving, and customer support.
- Performed market research and analyzed industry trends to support inventory planning and business growth strategies.

Transportation Service

January 2012 - August 2021

CEO & Founder

- Founded and successfully operated a transportation business, overseeing daily operations and long-term business growth.
- Managed business operations including scheduling, logistics, customer service, and administrative functions.
- Developed and executed sales and marketing strategies to attract new clients and expand business opportunities.
- Delivered professional and reliable service while maintaining strong client relationships and customer satisfaction.
- Coordinated operational workflows to ensure efficiency, organization, and consistent service performance.
- Maintained high standards of professionalism, communication, and accountability across all business activities.
- Monitored business performance and implemented process improvements to support operational success and client retention.

*** Please note: Employment dates are approximate

EDUCATION

Private College

Associate Degree

CERTIFICATIONS

Licensed: P&C, Life & Health – TX

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Licensed Insurance Producer

Reported: 40–50 policies/month, \$40–50k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 8 months

Licensed: P&C, Life & Health – TX

Will work REMOTE in any time zone

Desires a Sales role with Any agency @ \$40–45k base, with \$80k earning potential

60+ outbound dials/day, 5+ inbound calls with referral sales, pivot & cross selling, bundling, networking & customer service. Multi-Lingual including English, Spanish, Hebrew, Portuguese & Arabic bringing the ability to communicate fluently across five languages. Reports producing 3–5 new life policies per month.

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