

Bilingual Spanish Hire: 6115 ***1 LIFE APP/MO***

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

November 2025 - Present

Insurance Sales Professional

- Converted inbound and outbound leads into active auto and home insurance policies through consistent follow-up and relationship-building strategies.
- Managed 125+ daily inbound and outbound calls while maintaining strong organization, efficiency, and customer service performance.
- Identified coverage gaps and recommended enhanced protection plans, increasing policy value and cross-selling opportunities.
- Educated clients on policy benefits, coverage options, and long-term value to improve retention and customer loyalty.
- Improved close ratios through structured follow-up processes, proactive communication, and persistence in lead management.

Insurance Company

January 2024 - November 2025

Insurance Sales Professional

- Generated consistent auto and home policy sales through high-volume inbound and outbound customer interactions.
- Increased conversion rates through effective follow-up techniques, relationship-building, and objection handling strategies.
- Advised clients on customized coverage options based on individual needs, risk factors, and budget considerations.
- Maintained strong customer satisfaction and retention by delivering responsive service and ongoing policy support.

Insurance Company

February 2022 - December 2023

Insurance Sales Professional

- Sold life and health insurance products using a consultative sales approach focused on client needs and financial goals.
- Built strong client relationships by educating customers on long-term financial protection and coverage strategies.
- Managed sales pipeline activities, scheduled appointments, conducted follow-ups, and successfully closed new business opportunities.

*** Please note: Employment dates are approximate

EDUCATION

Public University

Bachelor Degree

CERTIFICATIONS

Licensed: P&C, Life & Health – TX

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Licensed Insurance Producer

Reported: 40–50 items/month, \$50–55k premium/month

Experience: Allstate – 6 months, Other Carriers - 3 years

Licensed: P&C, Life & Health – TX

Will work REMOTE in any time zone ***Must offer 401k, PTO, holiday pay & sick leave***

Desires a Sales role with an Allstate agency @ \$41k+ base, with \$100k+ earning potential

150–200 outbound dials/day <10 inbound calls/day with using internal lead systems, referrals, personal networking, quotes & live transfers.

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