

Bilingual Spanish Hire: 6117 ***1-2 LIFE APP/MO***

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

June 2019 - Present

Agent Team Member

- Assisted current and prospective clients with insurance inquiries, policy options, and coverage recommendations
- Conducted comprehensive household policy reviews to identify coverage gaps and provide tailored insurance solutions
- Handled high-volume inbound phone calls while delivering responsive customer service and issue resolution
- Managed daily administrative tasks, follow-ups, and policy servicing to ensure efficient office operations
- Built and maintained strong client relationships through consistent communication and personalized support

Retail

October 2018 - June 2019

Sales associate

- Assisted customers with clothing selections by providing personalized styling recommendations and product guidance
- Created and refreshed window displays every 3–4 days to enhance visual appeal and support sales growth
- Recommended outfit combinations and apparel options to customers based on style preferences and needs
- Maintained store cleanliness and organized merchandise displays to ensure a positive shopping experience

Retail

October 2016 - September 2018

Sales associate

- Progressed from Seasonal Associate to Part-Time Associate, Misses Lead, Management Intern, and Area Supervisor through strong performance and leadership development
- Merchandised and displayed new product efficiently to maintain an organized and customer-ready sales floor
- Assisted with clearance events by organizing markdown merchandise and supporting promotional execution
- Maintained fitting room organization and cleanliness during high-volume business periods to support customer experience
- Promoted store credit programs and successfully solicited customer credit applications
- Recognized as "Employee of the Month" in July 2017 and February 2018 for outstanding performance and customer service
- Completed an eight-week management internship focused on retail operations, leadership, and team development

*** Please note: Employment dates are approximate

EDUCATION

Public University

Bachelor Degree

CERTIFICATIONS

Licensed: P&C, Life & Health – CO

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Licensed Insurance Producer

Reported: 25–35 policies/month, \$25–35k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 6.8 years

Licensed: P&C, Life & Health – CO

Will work REMOTE only in any time zone

Desires a Sales or Hybrid role with Any agency @ \$45–50k base, with \$80k+ earning potential

25+ outbound dials/day, 20+ inbound calls, pivot & cross selling, referral sales, bundling, win-backs, selling & servicing the Spanish-speaking community & customer service. Reports producing 1–2 new life policies per month.

**** Please note: Employment dates are approximate*