

Direct Hire Candidate: 6120

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance (3 Agents)

June 2022 - Present

Customer Service Representative

- Generated new business opportunities through proactive prospecting, lead follow-up, and relationship-building efforts
- Consulted with clients to identify coverage needs and recommend personalized auto, home, life, and supplemental insurance solutions
- Guided customers through policy selection with clear communication, product knowledge, and a customer-focused sales approach
- Maintained a consistent sales pipeline while meeting performance goals in a fast-paced, quota-driven environment
- Built and sustained strong client relationships to drive customer satisfaction, retention, and referral business
- Ensured all policy applications met underwriting guidelines, compliance standards, and company requirements
- Leveraged community engagement and networking opportunities to expand brand awareness and generate qualified leads

Residential Wellness & Amenity Provider

February 2017 - Present

Personal Trainer

- Delivered one-on-one personal training and group fitness instruction for diverse client populations across multiple fitness facilities
- Designed customized workout programs focused on strength training, weight loss, endurance, mobility, and overall wellness goals
- Led high-energy group fitness classes while maintaining member engagement, motivation, and safe exercise techniques
- Provided SilverSneakers instruction for senior fitness participants, emphasizing mobility, balance, flexibility, and functional movement
- Conducted fitness assessments and developed individualized training plans based on client goals, experience levels, and physical abilities
- Managed scheduling, client follow-up, and appointment coordination in fast-paced gym and studio environments
- Successfully maintained freelance personal training services while expanding clientele through referrals, networking, and community engagement

Grocery

July 2023 - July 2024

Freezer Selector

- Fulfilled store orders by accurately selecting products, building pallets, wrapping shipments, and preparing loads for delivery trucks
- Handled frozen, refrigerated, and perishable products in temperature-controlled warehouse environments while maintaining product quality standards
- Operated pallet jacks, forklifts, and other warehouse equipment safely and efficiently in compliance with company safety procedures
- Maintained high productivity and accuracy levels in a fast-paced, performance-driven warehouse environment
- Collaborated with warehouse teams and selectors to ensure timely order completion and consistent inventory flow
- Followed safety protocols and operational guidelines to reduce errors, prevent damage, and support efficient distribution operations
- Demonstrated strong attention to detail when selecting, staging, and organizing products for shipment
- Assisted in maintaining organized warehouse operations to support stocking efficiency and on-time deliveries

**** Please note: Employment dates are approximate*

EDUCATION

Technical College

Associate Degree

CERTIFICATIONS

Licensed: P&C – GA

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Licensed Insurance Producer

Reported: 40–50 items/month, \$40–50k premium/month

Experience: Allstate – 3.8 years (3 Agents)

Licensed: P&C – GA

Will work REMOTE in any time zone ***MUST OFFER HEALTH/STIPEND***

Desires a Sales role with an Allstate agency @ \$40–45k base, with \$100k earning potential

100+ outbound dials/day, 20+ inbound calls with live leads, pivot & cross selling, referral sales, re-quotes, win-backs & customer service.

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