

Direct Hire Candidate: 6138

Licensed Insurance Producer

EXPERIENCE

Local State Farm Agency (Operated by Independently Contracted Agent)

September 2024 - September 2025

Agent Team Member

- Delivered exceptional customer service and insurance support by assisting clients with policy inquiries, applications, and coverage needs
- Built and maintained strong client relationships through proactive communication and personalized service
- Supported agency growth by identifying sales opportunities, engaging prospective customers, and contributing to retention efforts
- Educated clients on insurance products and coverage options to help them make informed decisions
- Demonstrated a strong commitment to professional development by continuously improving product knowledge, communication, and sales skills
- Fostered positive customer experiences that enhanced client satisfaction, loyalty, and agency reputation

Private Family

January 2022 - January 2023

Care Giver / Personal Assistant

- Delivered compassionate client support while maintaining strong interpersonal communication and professionalism
- Adapted to changing client needs with reliability, flexibility, and a strong commitment to quality service
- Applied problem-solving skills, patience, and empathy to provide effective daily assistance and emotional support
- Maintained a safe, respectful, and supportive environment focused on client well-being and trust
- Built positive relationships with clients and families through attentive care and consistent communication

*** Please note: Employment dates are approximate

SKILLS

Customer Service & Client Relations

- Customer Relationship Management (CRM)
- Customer Satisfaction & Retention
- Client-Facing Communication
- Interpersonal Communication
- Professional Communication
- Telephone & Call Handling Skills
- Service Delivery

Professional & Administrative

- Time Management
- Teaching & Training
- Supportive Psychotherapy
- Problem Solving
- Relationship Building

Technical Skills

- Microsoft Outlook
- Computer Literacy
- Internet Communication & Research
- General Office Technology Skills

EDUCATION

Bachelor Degree

CERTIFICATIONS

Licensed: P&C – CO

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Reported: 30–40 policies/month, \$30–40k premium/month

Experience: Local State Farm Agency (Operated by Independently Contracted Agent) – 1 year

Licensed: P&C – CO

Will work REMOTE in any timezone

Desires a Sales or Hybrid role with Any agency @ \$35–40k base, with \$60k earning potential

50+ outbound dials/day, 10+ inbound calls with pivot & cross selling, bundling, referral sales & customer service.

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