

Direct Hire Candidate: 6137

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

2023 - 2025

Senior Insurance Producer

- Built and maintained productive relationships with clients to foster trust, retention, and long-term business growth
- Developed and cultivated a strong referral network and long-term client base through consistent follow-up and customer service
- Consulted with clients to identify insurance needs and recommend appropriate coverage solutions
- Sold new insurance policies while servicing and updating existing accounts to ensure continued customer satisfaction
- Conducted policy reviews and account updates to align coverage with clients' changing needs and life events

Farmers Insurance Group

2022 - 2023

Senior Insurance Producer

- Established and maintained strong client relationships to support customer satisfaction and long-term retention
- Developed and expanded long-term client and referral sources through proactive networking and follow-up
- Provided ongoing client support by selling new policies and servicing existing accounts through policy updates and coverage reviews
- Assisted clients with policy changes, renewals, and coverage recommendations tailored to their individual needs
- Delivered consultative service to help clients understand insurance options and maintain appropriate coverage protection

Local State Farm Agency (Operated by Independently Contracted Agent)

2022 - 2023

Agent Team Member

- Established productive client relationships to build trust, loyalty, and long-term business growth
- Developed a strong pipeline of long-term clients and referral sources through consistent outreach and relationship management
- Provided comprehensive client service by selling new policies and updating existing coverage based on customer needs
- Conducted policy reviews and account maintenance to ensure accurate coverage and client satisfaction
- Delivered personalized insurance solutions while maintaining high standards of customer service and retention

*** Please note: Employment dates are approximate

CERTIFICATIONS

Licensed: P&C, Life & Health – AZ

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Licensed Insurance Producer

Reported: 45–55 items/month, \$50–60k premium/month

Experience: Allstate – 1.5 years, Local State Farm Agency (Operated by Independently Contracted Agent) – 1 year, Farmers – 1 year

Licensed: P&C, Life & Health – AZ

Will work REMOTE in any time zone

Desires a Sales role with Any agency @ \$45k+ base, with \$85k earning potential

150+ outbound dials/day, 10+ inbound calls with live lead transfers, referral sales, pivot & cross selling, bundling, networking, creating their own leads, internet leads, re-quotes & customer service.

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