

C31 AUS

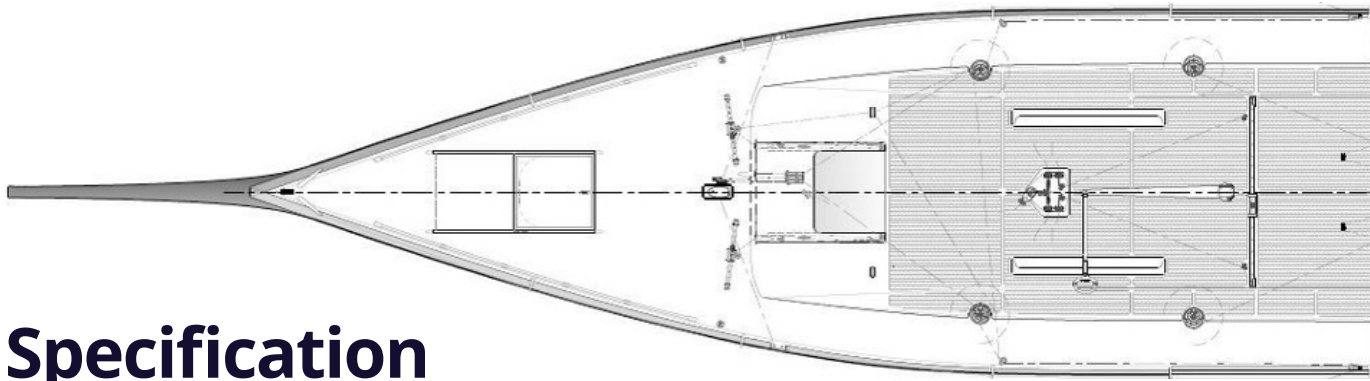
Cape 31

One-Design & IRC-ORC Racing

Produced By Cape Performance Sailing



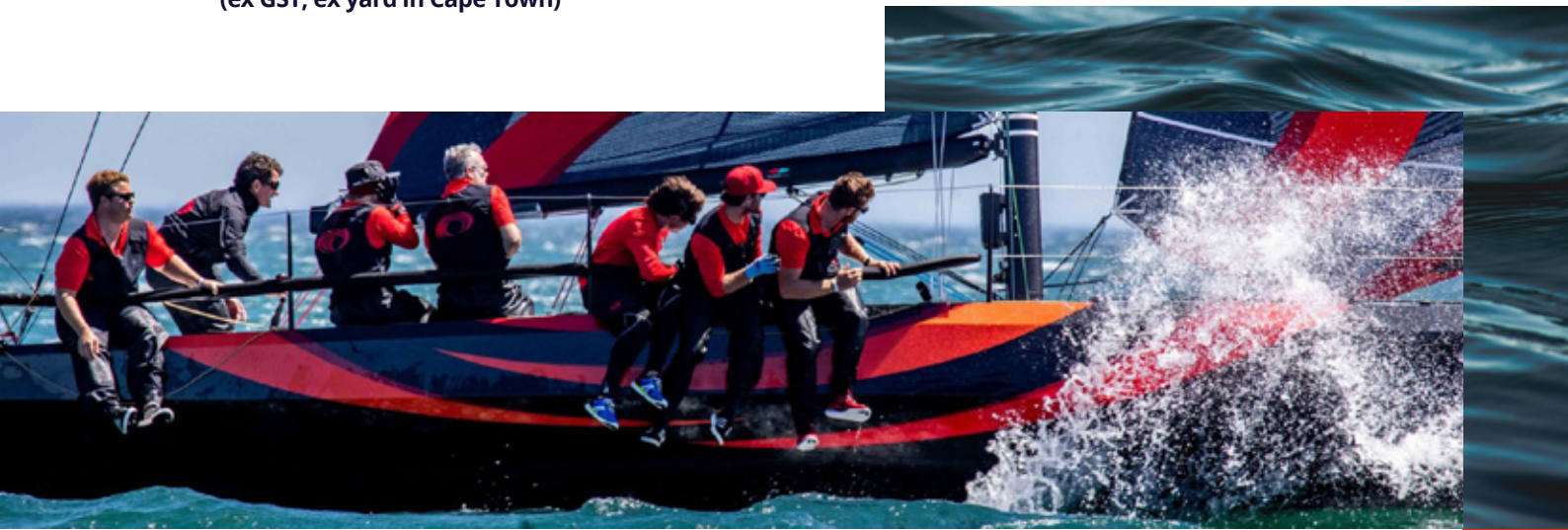
Represented in Australia & New Zealand officially by: @pacesailing



Specification

Base Boat USD \$180,800

(ex GST, ex yard in Cape Town)



Cape 31

| Type | Spec |
|--------------|----------|
| LOA | 9.56m |
| LWL | 8.83m |
| Beam | 3.1m |
| Displacement | 1792.5kg |
| Draft | 2.45m |
| I | 12.46m |
| J | 3.6m |
| P | 12.54m |
| E | 4.35m |

Prices in USD exclude GST and freight costs.



Construction

- Vacuum laminated E-Glass / foam cored / epoxy construction with carbon reinforcing
- Internal structures built on female tooling to ensure uniformity
- Carbon composite chain plates
- Oven post cured structure



Equipment List

Rig

- Carbon split mast, including rod rigging, two sets of spreaders
- One main halyard, one jib halyard, one spin halyard
- Aluminium boom, including outhaul
- Windex, reciprocal for wind instrument
- Mast is to be a split two-part mast so as to fit into a 40ft container

Bow Sprit

Carbon fibre bow sprit, laid out for single tack line

Deck Layout

- Runner winches Lewmar 30 self tailer
- Primary winches Lewmar 40 (option of flat top or self tailer)
- Traveller track
- 4:1 Traveller system lead to mainsheet pod
- 4x 40mm cheek blocks
- 2x cam cleats
- Course main sheet trim lead to trimming pod on swivel cam
- Fine main sheet trim lead to trimming pod with blocks and cam cleats
- Two runner attachments; runners 3:1
- Athwartship jib tracks with cars
- Up/down jib controls and associated internal purchase
- Vang lead to central cabin top on swivel cam
- 3x XTS Spinlock jammers with ceramic cams (jib, spinnaker and tack line)
- 6x folding padeyes for spinsheet blocks and jib outboard lead
- 2x 57mm spinsheet turning blocks
- 2x 75mm ratchet blocks
- Composite stanchions
- Upper and lower life-lines to meet OSR 4
- Seadeck or similar foam cockpit material



Artist impression.

Equipment List Continued

Mechanics

- Yanmar 2YM15 engine
- Yanmar SD 20 sail drive leg with race boat fairing
- Vetus 25 litre fuel tank
- Vetus water strainer and water trap
- Racor fuel filter
- Gori 2 blade folding propeller
- Engine start control panel mounted in step panel
- Spinlock ATU/Teleflex supplied throttle control
- Fuel filler mounted on step
- Whale Urchin manual pump with attached Recon flex hose

Electrical

- 1x Deltec SMF 27 HCM-680 battery
- 2x Rule 500 GPM bilge pumps mounted inside girder
- 4-way switch panel (Nav lights, instruments, bilge pump, spare)
- 1x DC USB charging socket
- 1x LED voltmeter
- 1x battery switch
- 1x LED bow nav light (bi colour)
- 1x LED stern nav light
- 1x LED steaming light

Rudder

- Prepreg carbon rudder stock
- Carbon tiller
- Female moulded rudder
- Jefa bearings
- Spinlock tiller extension

Keel Fin

- Female moulded carbon keel fin, oven cured

Bulb

- 665 kg lead bulb as per Mills spec

Hull, Deck & Bottom

- AWL Craft Gloss to topsides and under hull (Darker colours may incur additional cost)
- AWL Craft Non-Slip on deck
- (AWL Craft paint now supplied as standard, antifoul available on request for AUS boats)

Running Rigging

- Southern Ropes running rigging package, developed over the past 3 years of sailing

Container Shipping Framework

- Reusable container shipping framework (now supplied as standard)





Bringing the Cape31 Class to Australia



Australian Options

All AUS options are indicative 2022 prices ex GST. These prices are intended as a guideline only and are priced in AUD.

| | Class Specification | Price (Ex GST) |
|---|---------------------|-----------------|
| Sails Top of the range indicative pricing from various sail makers: | Main Sail | |
| | Jibs x2 | |
| | Jib OSR max | |
| | Spinnakers x3 | |
| | Total | \$51,250 |

Instruments

Example 1:

3x Triton2 mast displays with sensors to provide wind, position, heel, trim, heading, speed and depth data.

Mast bracket, cables, connectors, installation consumables and installation labour are included.

Total **\$8,050**

Example 2
(Grand Prix):

- H5000 Hercules base pack (Inc. graphic display)
- H5 graphic display
- 4x Triton2 displays (or 10/10 for \$100 more per display)
- WS710 wind wand transducer (0.8) Deutsch plug through base
- Wind cable with Deutsch plug
- DST 810 transducer with turned down housing
- Precision 9 compass
- Forestay load cell and receiver
- Triton2 4-way mast bracket (or 10/10)
- Rut950 and Cat5 cable
- ZG100 antenna and custom mounting bracket
- N2k cabling
- Installation and commission. Inc. all consumables

Total **\$26,200**

Prices exclude GST and freight costs.

Australian Options Continued

| Additional Add-ons | Class Specification | Price (Ex GST) | <input checked="" type="checkbox"/> |
|--|---|----------------|-------------------------------------|
| Costs for Exporting from South Africa to Australia | Independent project management of the build. Includes weekly updates and signing off of boat. | \$5,100 | <input type="checkbox"/> |
| EX Duty and Tax estimated at 15% (Duty & Tax = Boat + Freight + Insurance) | Package boat into container: <ul style="list-style-type: none"> • Split and package rig • Various protective materials supplied • Package bow sprit and stanchions • Load all contents into container | | |
| Shipping | | | |
| | Indicative pricing for shipment of 40ft container from C31 factory to various AUS boatyards. | | |
| | Rates include: Ocean freight to nearest AUS port, import customs clearance, delivery to site (inclusive of 3 hours waiting time) and insurance. | | |
| | East Coast | | |
| | Sydney | \$TBA | <input type="checkbox"/> |
| | West Coast | | |
| | Fremantle | \$TBA | <input type="checkbox"/> |
| Commissioning in AUS | | | |
| | Yard charges in AUS to unload and build boat | \$2,000 | <input type="checkbox"/> |
| | Labour to build boat and step rig/sea trial | \$5,400 | <input type="checkbox"/> |
| | Supply and fit Harken Carbofoil (class standard) | \$1,025 | <input type="checkbox"/> |
| | Supply and install starter battery (AUS safety req.) | \$TBA | <input type="checkbox"/> |
| Safety Equipment | | | |
| | Approximate cost for AUS supplied safety equipment Cat 7 | \$2,700 | <input type="checkbox"/> |

Prices exclude GST and freight costs.

Australian Options Continued

| Additional Add-ons | Class Specification | Price (Ex GST) | <input checked="" type="checkbox"/> | |
|------------------------|--|---|-------------------------------------|--------------------------|
| Covers | Cockpit floor cover | \$380 | <input type="checkbox"/> | |
| | Continuous hiking rail cover set canvas covered | \$310 | <input type="checkbox"/> | |
| | Rope bags, cockpit with winch handle pockets x4 | \$510 | <input type="checkbox"/> | |
| | Rope bag tracks x4 | \$135 | <input type="checkbox"/> | |
| | Vang cover | \$60 | <input type="checkbox"/> | |
| | Mast instrument cover | \$110 | <input type="checkbox"/> | |
| | Kite hammock | \$135 | <input type="checkbox"/> | |
| | Engine side covers with zips | \$128 | <input type="checkbox"/> | |
| | Boom mainsheet guide | \$70 | <input type="checkbox"/> | |
| | Neoprene hatch wave deflector | \$135 | <input type="checkbox"/> | |
| Winch covers x4 | \$190 | <input type="checkbox"/> | | |
| System Upgrades | Spinnaker reelers x3 (sheets and halyard) | \$6,000 | <input type="checkbox"/> | |
| | Upgrades to sailing systems as recommended to AUS Cape 31's. Work to be done locally in AUS. | Spinnaker take down system | \$450 | <input type="checkbox"/> |
| | | Supply and fit adjustable jib hobble | \$405 | <input type="checkbox"/> |
| | | Supply and fit spinnaker halyard martin breaker | \$350 | <input type="checkbox"/> |
| | | Supply and fit outboard lead rings | \$135 | <input type="checkbox"/> |
| | | Forehatch closing system | \$270 | <input type="checkbox"/> |
| Spares/Misc | | Spare bowsprit | \$3,770 | <input type="checkbox"/> |
| | Splashes for trailer or cradle | \$2,500 | <input type="checkbox"/> | |
| | Galvanised yard cradle (with splashes) | \$8,350 | <input type="checkbox"/> | |

Prices exclude GST and freight costs.

Contract Price

The contract price excludes sails, instruments, safety gear and optional extras.

The contract price in respect of the vessel exclusive of tax is US\$185,000.

The contract price shall be payable in instalments as per payment milestones set out below.

| | Parts | US Dollars | Payment Milestone |
|---|---|------------|-------------------|
| 1. Deposit payable upon signing of this agreement to book build slot and in order for the builder to procure the following items: | Mast Tube | \$18,500 | (10%) |
| 2. 2 months prior to construction to procure following items: | - Engine - Saildrive - Standing Rigging Core - Carbon Fibre - E Glass | \$27,750 | (15%) |
| 3. 1 month prior to construction to procure following items: | - Rudderstock - Keel Fin & Rudder - Deck Gear | \$27,750 | (15%) |
| 4. Upon installation of structural grid | | \$37,000 | (20%) |
| 5. On completion of hull and deck join | | \$46,250 | (25%) |
| 6. On completion of loading in container | | \$27,750 | (15%) |




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C31 AUS

 www.cape31.com.au

 info@cape31.com.au

 0431 222 121

 @cape31aus

 PO Box 220
Double Bay
NSW 1630
AUSTRALIA

Represented in Australia & New Zealand officially by:
[@pacesailing](https://www.instagram.com/pacesailing) t/a Cape31 Australia ABN - 3655935541