



## Excelsior Fire District

*Proudly serving the Communities of:*

**Deephaven-Excelsior-Greenwood-Shorewood-Tonka Bay**

24100 Smithtown Road

Shorewood, MN. 55331

# 2025 Year in Review





# **Excelsior Fire District**

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24100 Smithtown Road  
Shorewood, MN. 55331

## **Chief's Message**

On behalf of the Excelsior Fire District, I am pleased to present the Excelsior Fire District 2025 Year in Review.

In looking back at 2025, we achieved a number of milestones and realized a number of successes. Most importantly, we continued to provide a high level of service to our five communities. 2025 was not without its challenges and growing pains. Yet in the midst of that, the commitment and dedication of our members once again shone brightly.

As our call volume continues to increase and we continue to compete for more and more of our firefighters' time, we remain committed to continually improving and serving the District with the best possible care and protection. This report will highlight the many ways in which we demonstrated that commitment. I will highlight a few key areas here.

## Call Response

In 2025, Excelsior firefighters responded to 1,326 calls, an increase from 1,145 in 2024. Of those calls, 788 were responses to medicals, 253 were false alarms, 109 hazardous situations (motor vehicle accidents, gas leaks, etc.), and 40 were fire-related. The remainder were public service calls and supporting law enforcement.

We have begun to track our metrics in three categories:

1. Duty crew times (7 nights per week, 10pm-5am, and all day Saturday and Sunday).
2. All-call times during the average workday (M-F, 8-5)
3. All-call times after the average workday (M-F, 5-10pm)

Based on these three breakouts, our average in-service times and FF's per call in 2025 were respectively:

1. 2:05 average in-service time & 4 firefighters per call
2. 2:52 average in-service time & 8 firefighters per call
3. 2:37 average in-service time & 12.4 firefighters per call

### Training

Early in 2024 we committed to being a department that prioritizes training. We continued that commitment in 2025, which was demonstrated by firefighters amassing more than 6,184 hours in training. Our focus on training not only provides our communities with firefighters able to provide the highest level of care but has proven to be one of our best recruitment and retention tools as well. Firefighters want to come EXFD for the level of training that we provide and they stay because to continue that level of training. As more and more of our paid-on-call firefighters get hired on at full-time departments, we take great pride in having played a role in equipping them for those jobs.

### Staffing

2025 brought about the hiring of our first full-time battalion chief, Scott Spinks. Chief Spinks is the first of three full-time battalion chiefs that will provide the district with 24/7/365 duty officer coverage. Additionally, these battalion chiefs will provide the district with much-needed support in key areas. As mentioned earlier, training has been the top priority of our department, and Chief Spinks serves as our Battalion Chief of Training, ensuring that we not only meet state and federal training requirements, but that our training continues to push our members to continuously improve.

We ended the year with 45 paid-on-call firefighters. This has been a good number to maintain as at any given time we have several members on leave or light duty and several probationary members in training. Our goal for 2026 is to maintain an average of 45 active members. We are planning to hire another recruit class to begin in the Fall.

### Looking Ahead

As we look ahead to 2026 and beyond, because of the commitment and dedication of the Fire Board, the Operating Committee, and most importantly, the firefighters, we have positioned ourselves well to be able to grow with, and adapt to, the ever-changing dynamics of the fire service and the needs of our communities.

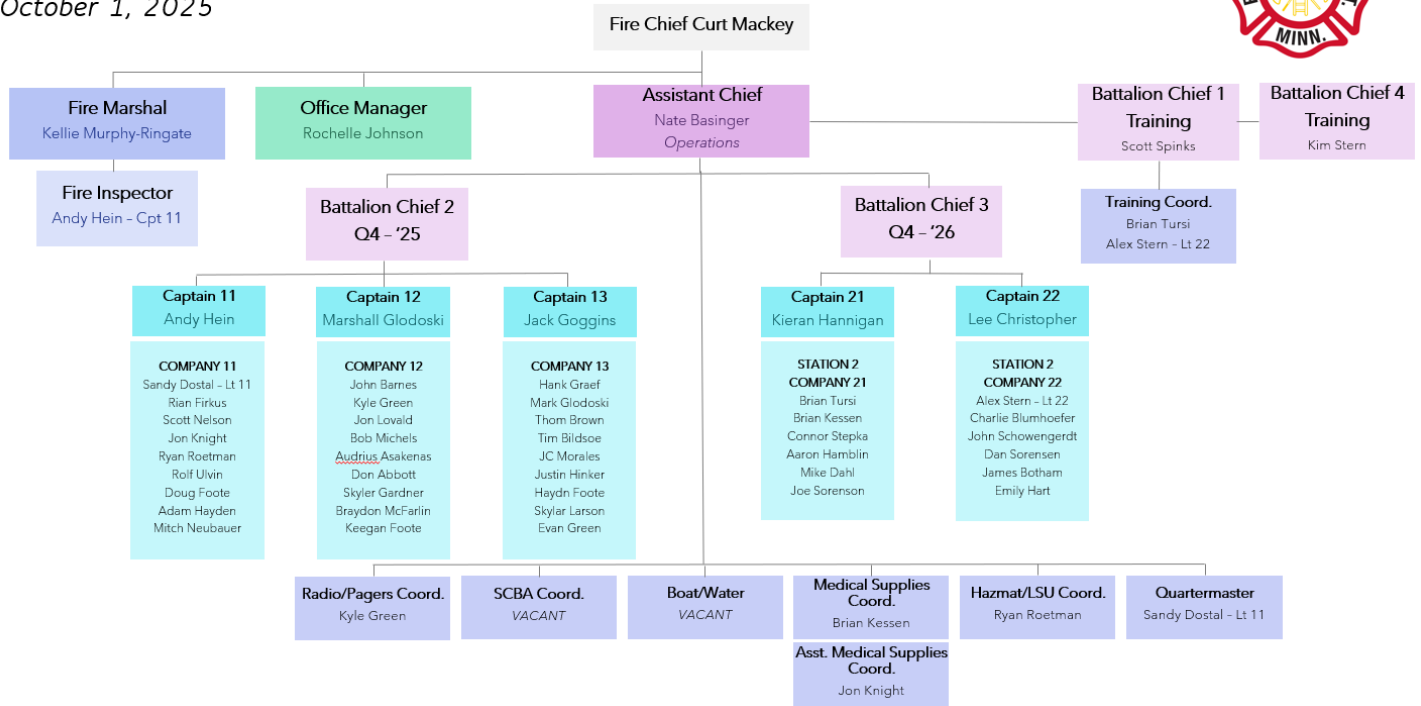
On behalf of the Excelsior Fire District and our members, I extend my deepest gratitude to all of our residents, businesses, elected officials, and stakeholders for your continued support. It is through this collective effort that we make this a safe and enjoyable place to live and recreate.

Nate Basinger  
Interim Fire Chief, Excelsior Fire District

# Excelsior Fire District Organization Chart

## EXCELSIOR FIRE DISTRICT ORGANIZATION CHART

October 1, 2025

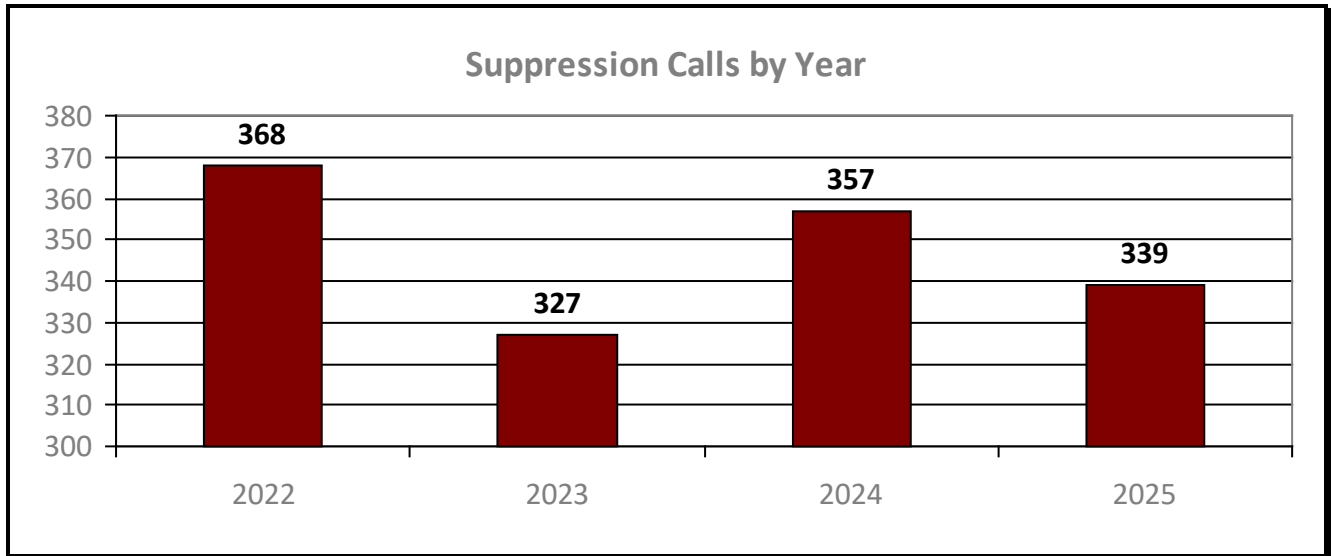


# Excelsior Fire District Demographics

- Population ..... 17,000
- Square Miles ..... 17 square miles
- Community Parks ..... 13
- Total Housing Units ..... 6,686
  - Deephaven – 1,557
  - Excelsior – 892
  - Greenwood - 347
  - Shorewood – 3,109
  - Tonka Bay – 781
- Unique Areas/Businesses .....
  - Lake Minnetonka
  - Marinas
  - Charter Boats
  - Public Docks
  - LRT Regional Trail – Light Rail Transit
  - Old Log Theatre
  - Streetcar Line and Garage
  - Minnehaha Steamboat Garage
  - Multiple Special Events/Mobile Cooking Units
  - Cottage Commercial
  - Historical Homes and Commercial Buildings
  - Adult Care Facilities
  - Senior Care Facilities
- Total Schools ..... 15
  - Public
    - Deephaven Elementary
    - Excelsior Elementary
    - Minnewashta Elementary
    - Minnetonka Community Education Center
  - Private
    - St. John The Baptist Montessori
    - St. Therese School
    - Our Savior Lutheran School
    - Calvary-Grace School Pre-School
    - Early Childhood Development Education (ECFE)
    - Minnetonka Pre-School
    - Mt. Calvary Lutheran School
    - New Horizon
    - Excelsior Covenant Pre-School
    - Ms Amigos Pre-School
    - River Valley Montessori Pre-School

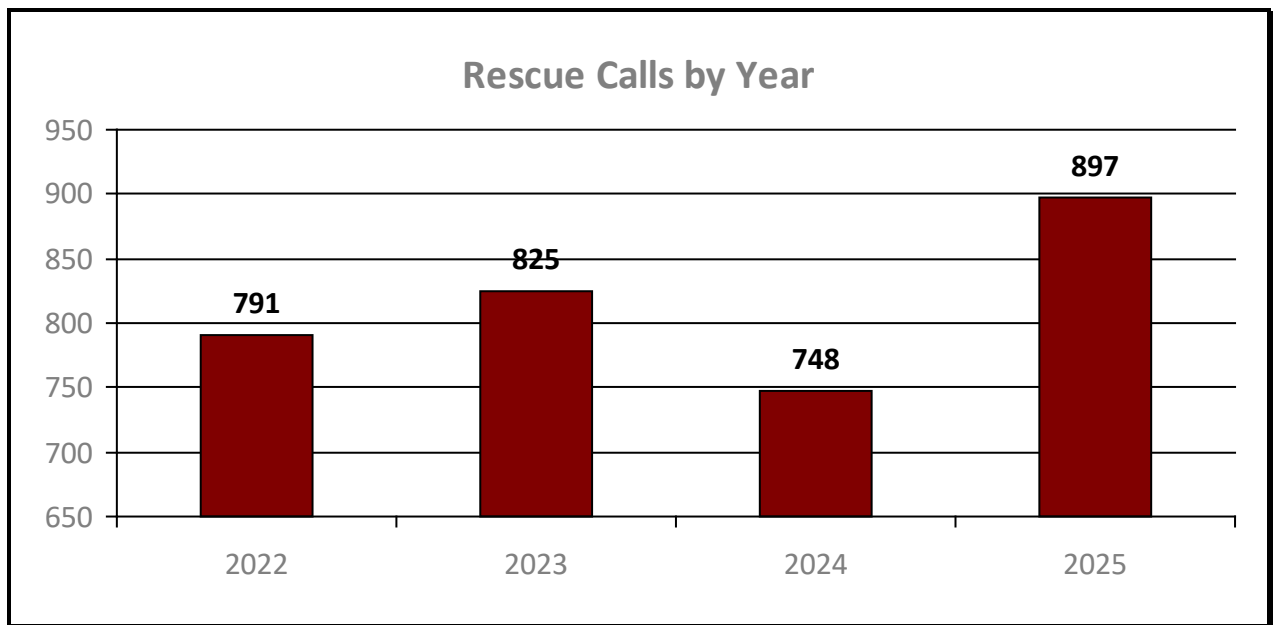
## Suppression

- Excelsior Fire District responded to fires, fire alarms, gas leaks, gas line breaks, smoke, and wires down/arcng - the data for call responses is listed below:



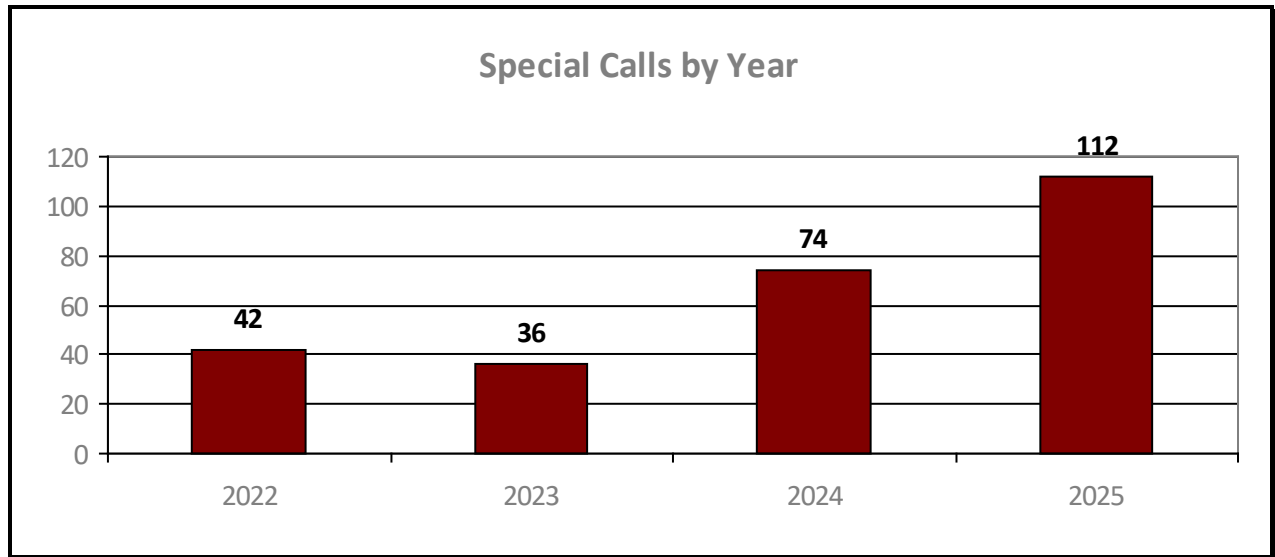
## Rescue

- Responded to medicals and crashes.
- Provided personnel to ride along with ambulance to the hospital due to critical patients.
- Responded to assist police departments where additional personnel were needed to provide lift assist to citizens.
- Responded to mental health incidents.
- The data for call responses is listed below:



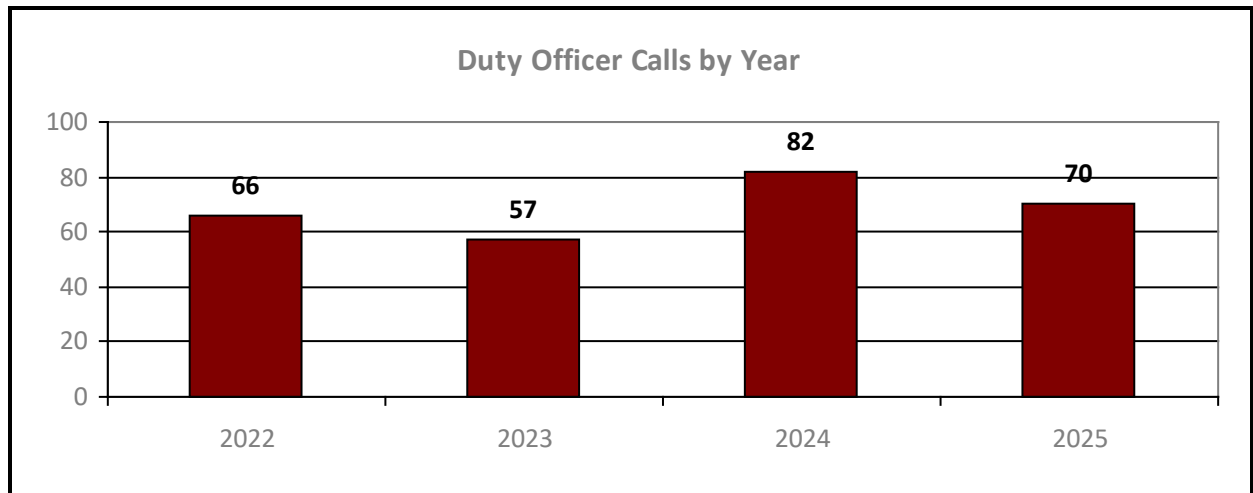
## Special Response

- Responded to water and ice incidents.
- Provided weather stand-by at the Fire District stations and responded for incidents resulting from severe weather.
- Responded to missing persons and animal rescues.
- Responded to Auto/Mutual Aid calls for assistance.
- Received Auto/Mutual Aid assistance from:
- The data for call responses is listed below:



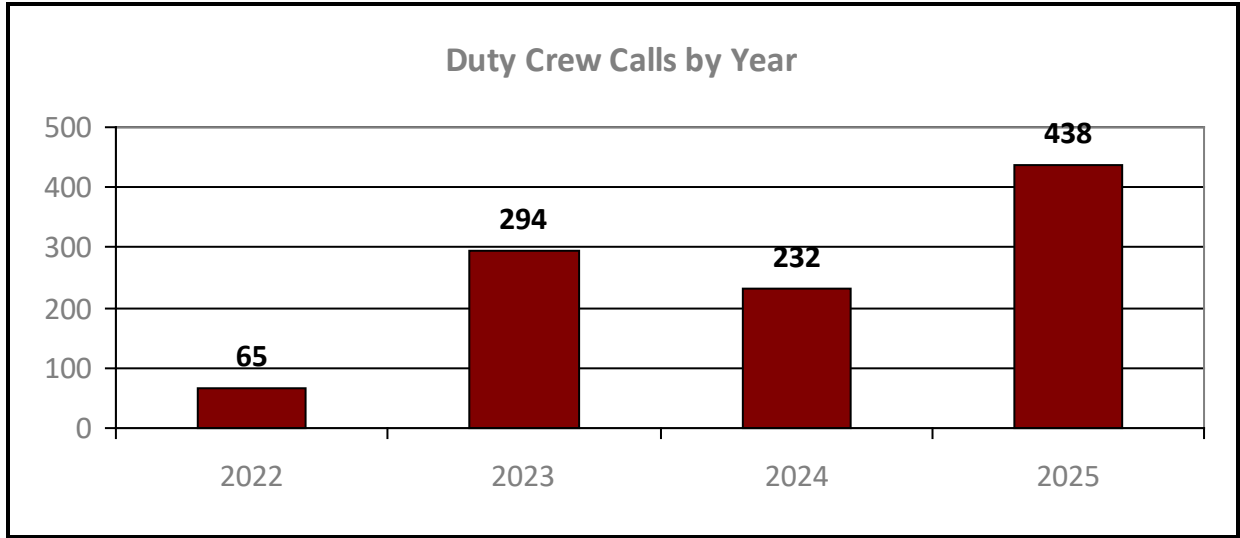
## Duty Officer Response

- Utilize scheduled Duty Officer for response to certain types of calls within the fire district.
- Chief Officers and Captains provide the coverage 24 hours a day.
- Duty Officers responded to calls allowing other firefighters that were not needed for these types of calls to not have to respond.
- The data for call responses is listed below:



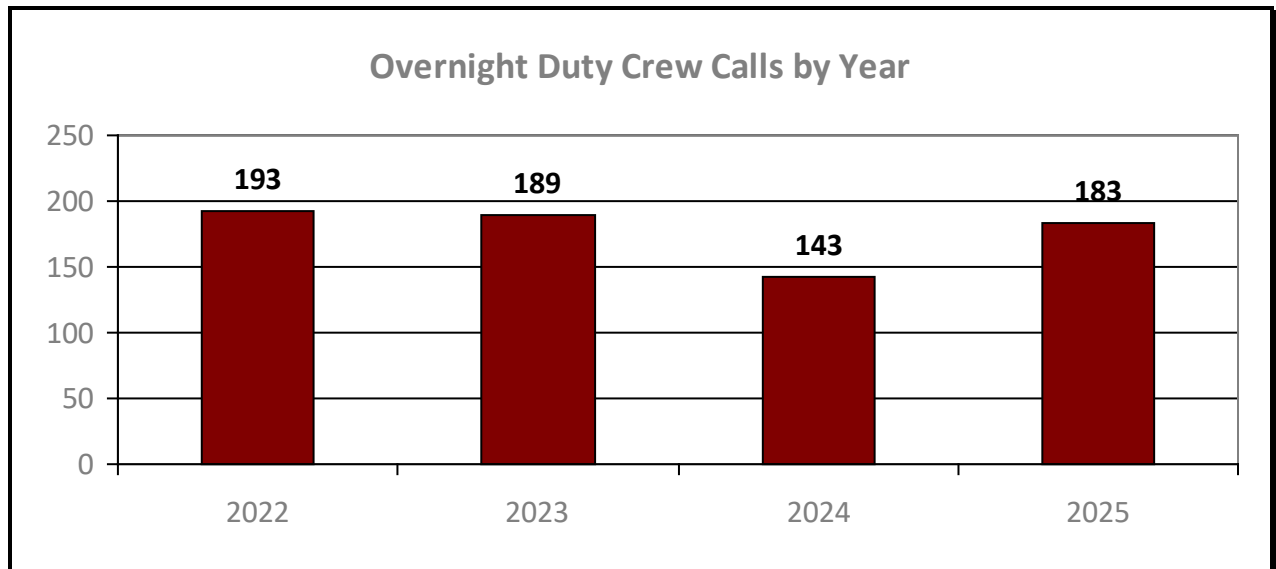
## Duty Crew Response

- Utilize Duty Crew program to facilitate effective resource utilization and effective response for Fire District operations.
  - Monday-Friday 0500-0800
  - Saturday and Sunday 0500-2200
- The data for call responses is listed below:

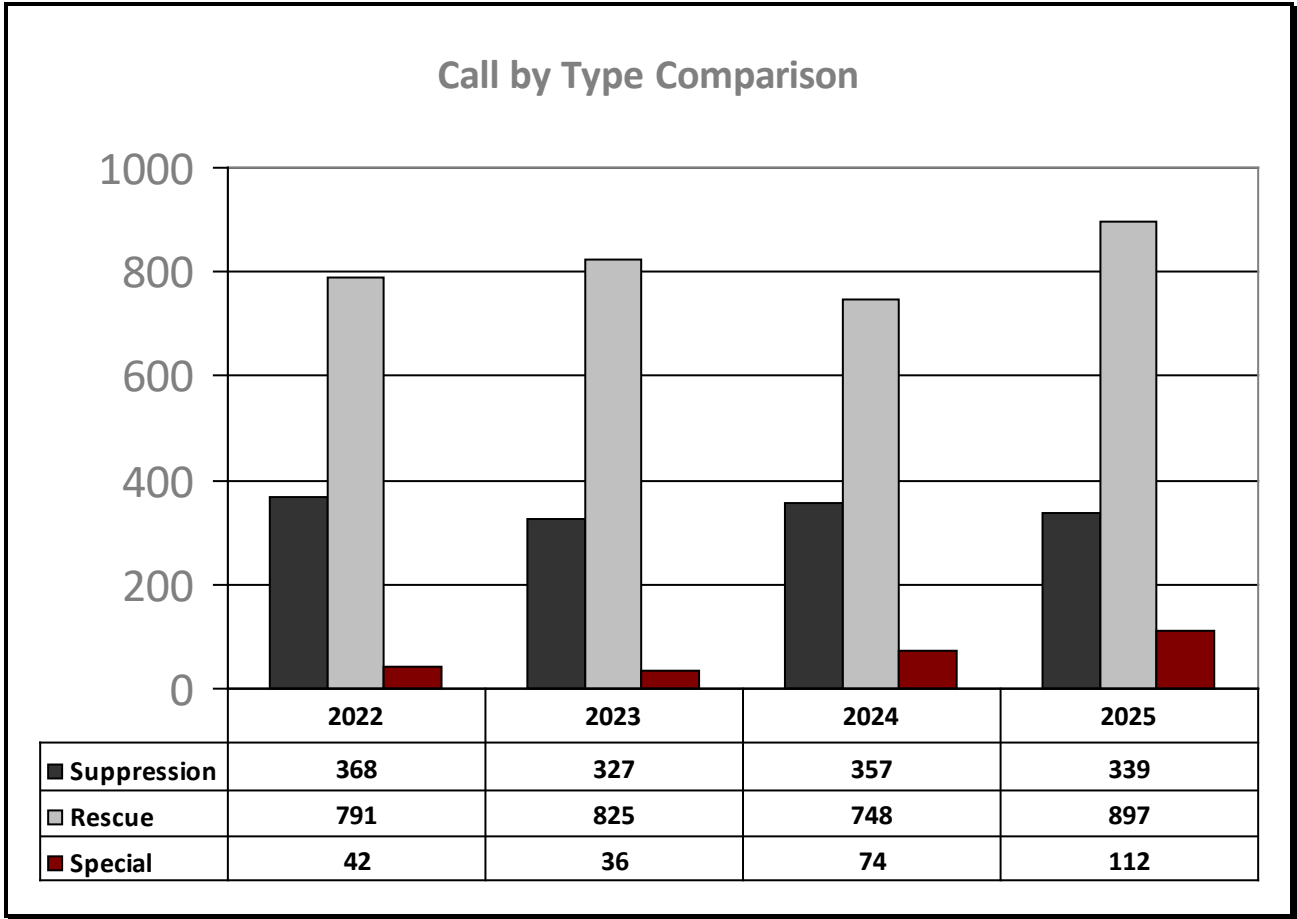
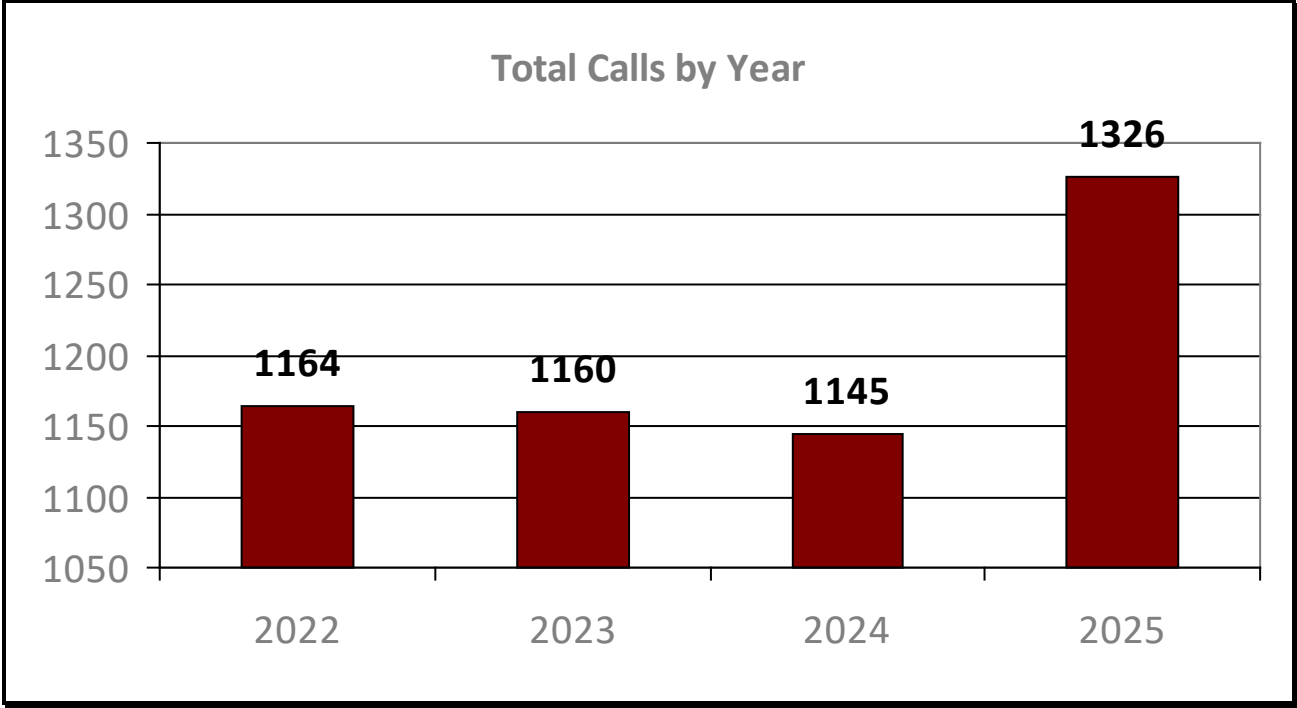


## Overnight Duty Crew Response

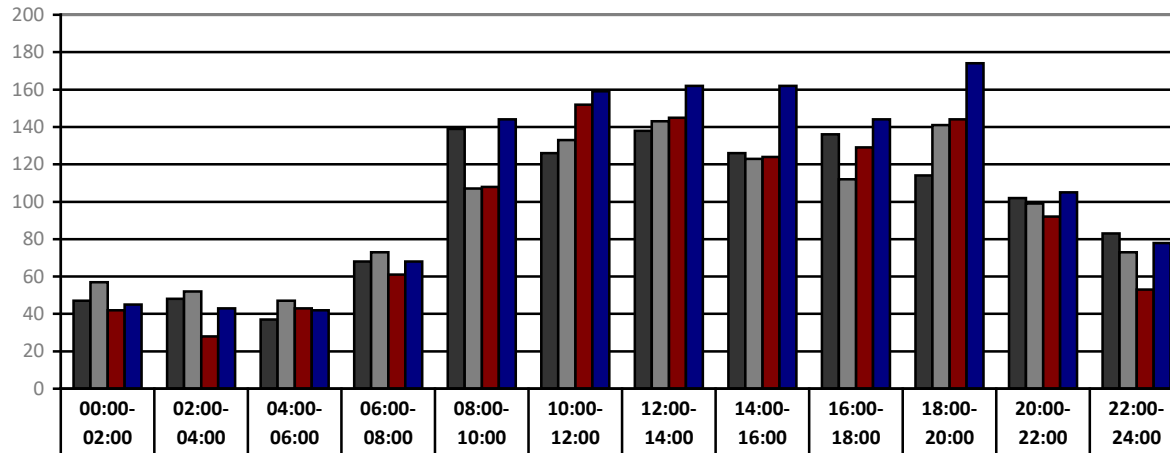
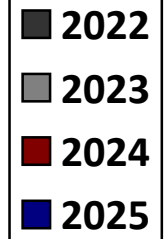
- Utilize Duty Crew program to facilitate effective resource utilization and effective response for Fire District operations.
  - 2200-0500, 7 days/week
- The data for call responses is listed below:



# Overall Response Breakdown

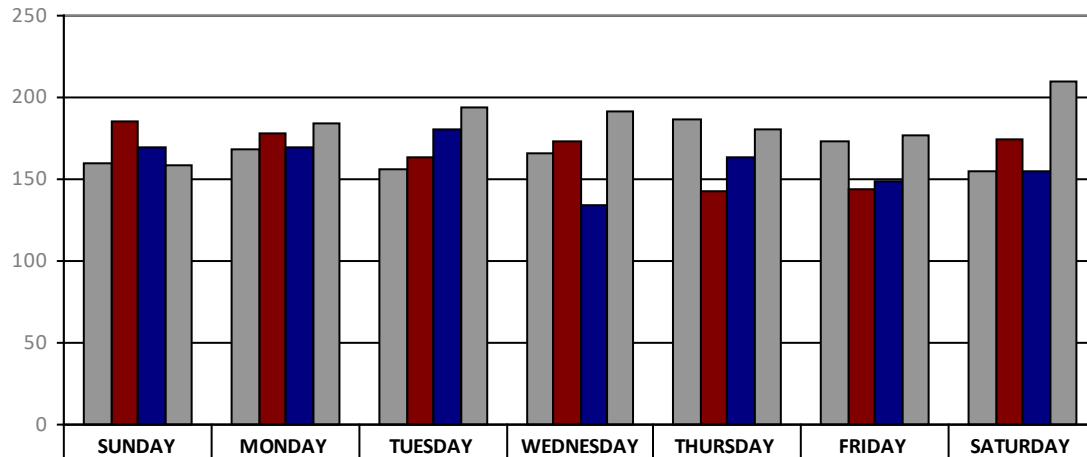
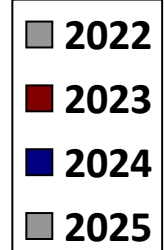


## Call by Time of Day



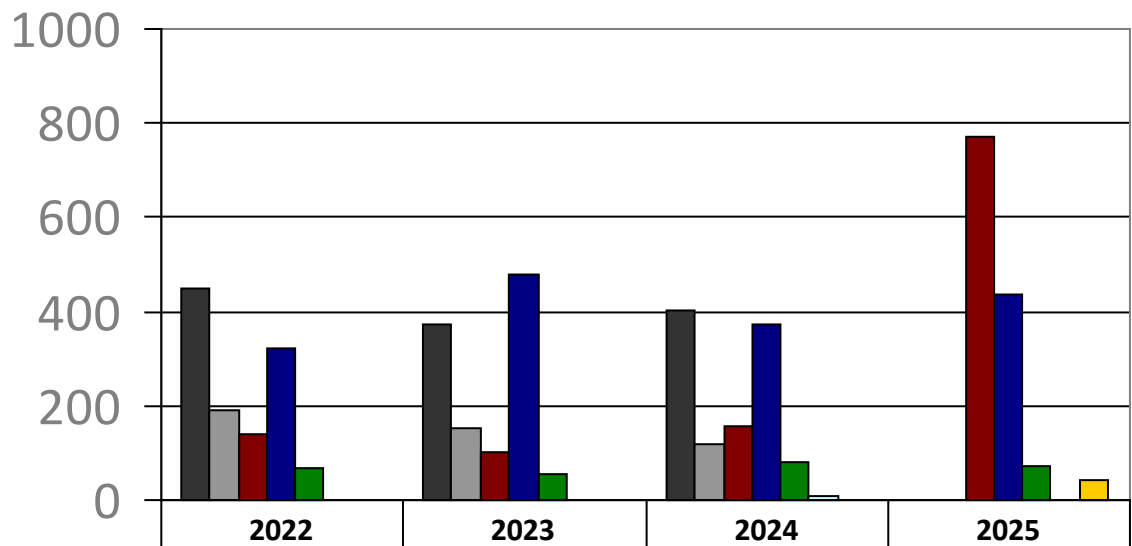
|      |    |    |    |    |     |     |     |     |     |     |     |    |
|------|----|----|----|----|-----|-----|-----|-----|-----|-----|-----|----|
| 2022 | 47 | 48 | 37 | 68 | 139 | 126 | 138 | 126 | 136 | 114 | 102 | 83 |
| 2023 | 57 | 52 | 47 | 73 | 107 | 133 | 143 | 123 | 112 | 141 | 99  | 73 |
| 2024 | 42 | 28 | 43 | 61 | 108 | 152 | 145 | 124 | 129 | 144 | 92  | 53 |
| 2025 | 45 | 43 | 42 | 68 | 144 | 159 | 162 | 162 | 144 | 174 | 105 | 78 |

## Calls by Day of the Week



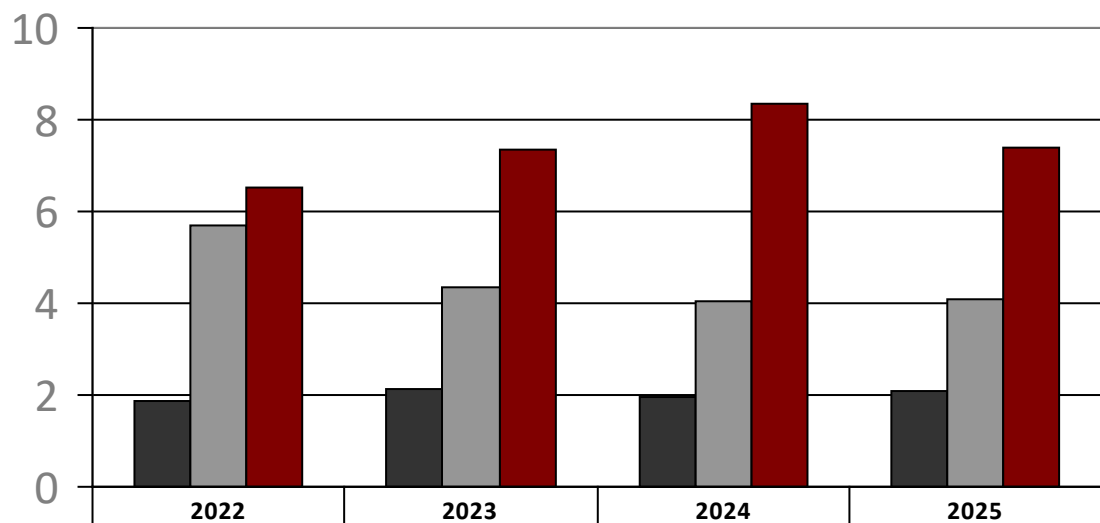
|      |     |     |     |     |     |     |     |
|------|-----|-----|-----|-----|-----|-----|-----|
| 2022 | 160 | 168 | 156 | 166 | 186 | 173 | 155 |
| 2023 | 185 | 178 | 163 | 173 | 143 | 144 | 174 |
| 2024 | 170 | 169 | 181 | 134 | 163 | 149 | 155 |
| 2025 | 158 | 184 | 194 | 192 | 181 | 177 | 210 |

## Incidents by Station



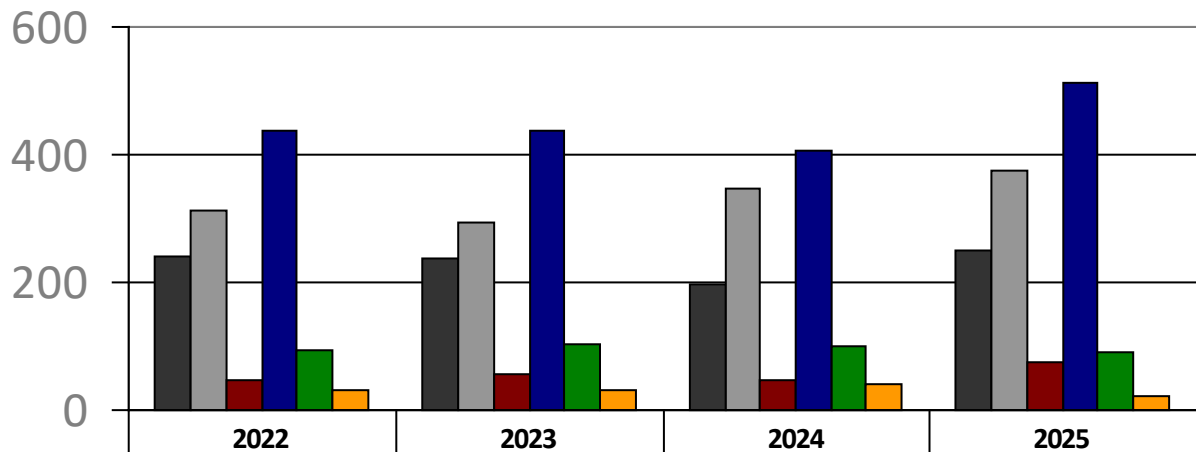
|                           |     |     |     |     |
|---------------------------|-----|-----|-----|-----|
| Station 1                 | 448 | 374 | 401 | -   |
| Station 2                 | 190 | 153 | 120 | -   |
| All Call                  | 138 | 100 | 157 | 772 |
| Duty Crew                 | 322 | 477 | 375 | 438 |
| Duty Officer              | 66  | 56  | 82  | 70  |
| Mutual Aid Stand-By       | -   | -   | 10  | 2   |
| Alarm Testing/Purge Calls | -   | -   | -   | 44  |

## Average Emergency Call Information



|                   |      |      |      |      |
|-------------------|------|------|------|------|
| Avg Enroute Time  | 1.86 | 2.11 | 1.97 | 2.08 |
| Avg On Scene Time | 5.68 | 4.33 | 4.06 | 4.08 |
| Ave # FF per Call | 6.54 | 7.33 | 8.33 | 7.4  |

### Calls Per City



|              | 2022 | 2023 | 2024 | 2025 |
|--------------|------|------|------|------|
| ■ Deephaven  | 242  | 238  | 197  | 250  |
| ■ Excelsior  | 311  | 295  | 347  | 375  |
| ■ Greenwood  | 48   | 57   | 47   | 74   |
| ■ Shorewood  | 438  | 436  | 406  | 512  |
| ■ Tonka Bay  | 93   | 104  | 99   | 92   |
| ■ Mutual Aid | 32   | 30   | 40   | 23   |



# Community Special Events/Activities

Development  
Participation  
Coordination  
Management

Planning  
Participation  
Contribute to Event Plans

## Community, Lake Area, and State Events and Activities

### Excelsior Fire District Special Events and Activities

- Giving Tree Delivery
- MACV Winter Salute Giving Tree Toy Drive Assistance

### Events

- Memorial Day Graveside Flag Folding Ceremony
- Engine 11 Push In Ceremony
- Chamber of Commerce Black Gala (ExFD Model)
- Tunnel to Towers 5K
- Deephaven Elementary 4<sup>th</sup> Grade Egg Drop
- City of Deephaven 125<sup>th</sup> Anniversary
- Rotary Excelsior Fire District History Presentation
- July 4<sup>th</sup> Firecracker 5K
- Coffee with the Firefighters
- St. Therese School Touch Truck Event
- Folds of Honor Opening Ceremony
- 9/11 Stair Climb
- The Waters Meet your Neighbors Event
- Minnetonka High School Senior Serve Day
- Minnetonka High School Senior Serve Day
- MN Night to Unite
- Fallen Firefighters Memorial
- Trick or Treat in the Street (Excelsior)
- Minnetonka High School Veterans Day Program
- MSFCA Community Partner Award (SmARtkids)



### Medical and Fire Department Stand Bys

- ALARC Ice Dive on Lake Minnetonka
- Concerts in the Park Stand By (Bike Rescue Team)
- July 4<sup>th</sup> Events
- Minnetonka Fire Department Stand-By
- Hopkins Fire Station Raspberry Festival Stand by
- Watertown Fire Department Stand by
- West Suburban Fire Department Stand by

### Parades

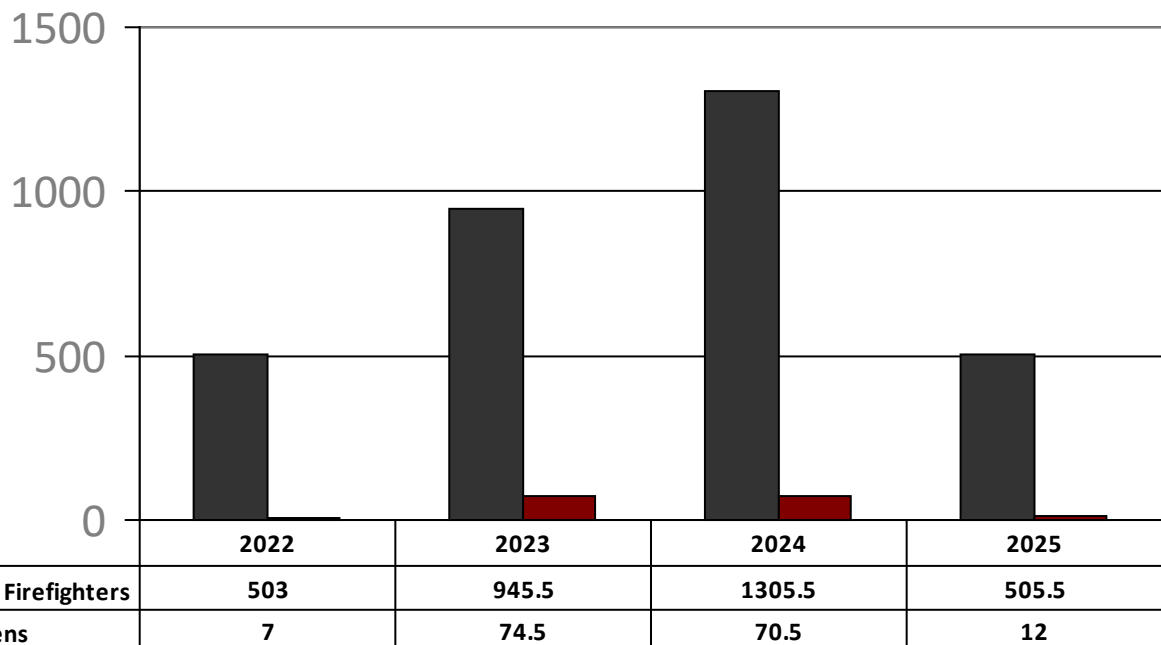
- Memorial Day Parade
- Minnetonka High School Homecoming Parade
- Excelsior Elementary Halloween Parade



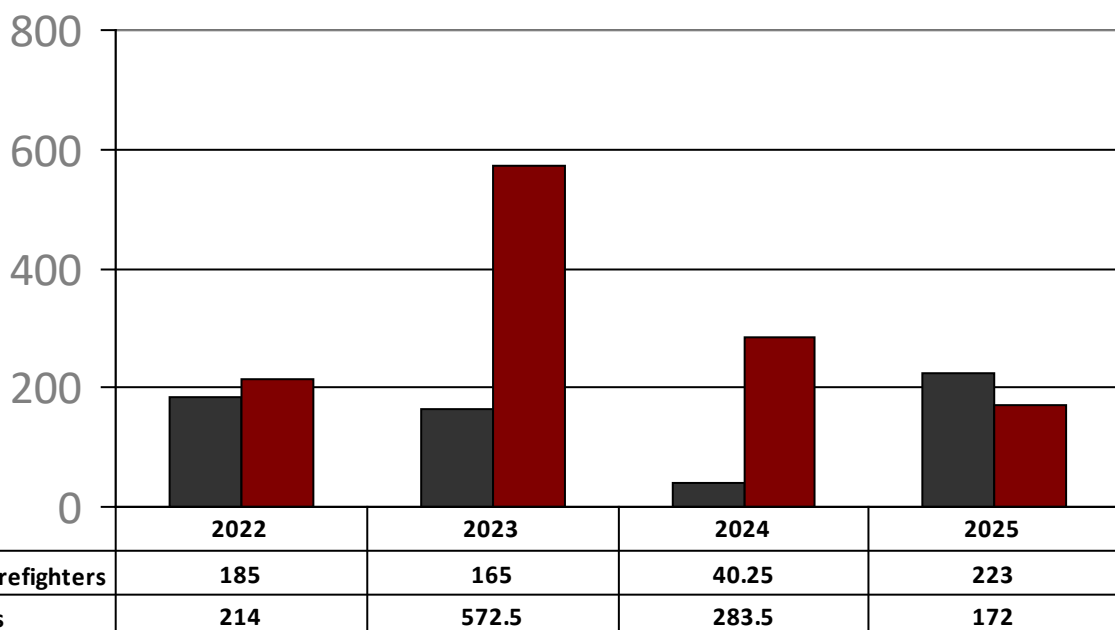
### Community and Lake Area Fund Raisers

- ICA Bagging For Tips Fundraiser
- Miles for MNFire
- Tommy's Tonka Trolley MNFire
- Annual Charity Boot Hockey Tournament

### Special Event Volunteer/Participation Hours Information



### Fire and Life Safety Participation Hours



\*NOTE – Fire Marshal, Fire Chief, Assistant Chief, Battalion Chief and Fire Inspector paid hours are not included in totals above.

# **2025 Training**

- Conducted EXFD Academy for 6 new EXFD members
- Enrolled (X number) members through FAO Certification Training
- Acquired 6 Bluetooth-capable adult CPR manikins for training
- Purchased Forcible Entry Door
- Acquired 1 Bluetooth-capable pediatric CPR manikin for training
- Established working agreement with Minnesota Structures for prop building
- Established working relationship with Williams Towing for acquiring salvage cars
- Established a 2-year (48 month) ongoing Training Calendar for EXFD
- Identified and began growing the EXFD Cadre Training Team
- Worked with Dr. Sipprell to add Epi for anaphylaxis and Albuterol Nebs to Medical Protocols.
- Increased live fire learning by growing and developing new approaches to live burn trainings.
- Built Partnerships for training through the State Leadership Program
- Established a Lake Minnetonka Training Officer Group
- Delivered LSU Training to Brooklyn Center Fire Department
- Delivered Incident Command training and EMS Attack Crew training to firefighters at State Officer School.
- Attended FDIC 2026 and returned with a great list of new training opportunities for EXFD.
- Received approval from OEMS that makes EXFD a Certified Training Center for EMR/EMT.
- Began installation of Training Closet as part of becoming a Certified Training Center.

## **Trainings We Created**

- 4 Live Burn Trainings
- Multiple Zero-visibility Trainings
- Multi-vehicle Extrication
- Vehicle Stabilization
- Confined Space Training
- Aerial Operations Training
- Pump Operations and Drafting Training
- Apparatus Operations Training
- Initial Radio Reports (Virtual and on Real Structures)
- In-house Blue Card Training
- Multi-victim EMS Training
- MCI Tabletop Drills
- Ground Ladder Trainings
- Forcible Entry Training
- VES Training w/ VES prop
- RIT Team/Firefighter Down Training
- Life-Fire-Layout Trainings
- Table-top Radio Communication Training
- Starting off on the Right Foot: Overnight Duty Crew In-service time training
- Traffic Incident Management Training
- Case Studies and the Art of Reading Smoke
- Reading the Outside and Predicting the Inside

- Entanglement Training
- Managing the MayDay
- Cold Weather Emergencies
- Above Grade Hose Management
- Two-Person Hose Management in Hallways
- Bumper Line Deployment
- Cross Lay Deployment
- Extended Stretch Deployment
- Pre-connect Deployment
- Water Can Fundamentals
- TIC Fundamentals
- Standpipe Training
- Dexterity Drills (w/Gloves On!)
- BRT Training
- FAO In-House Certifications
- Service Area Scavenger Hunt
- Fitness on Fire
- Water Rescue Training
- Ice Rescue Training
- Team Building Basketball

#### **Trainings that came to Us**

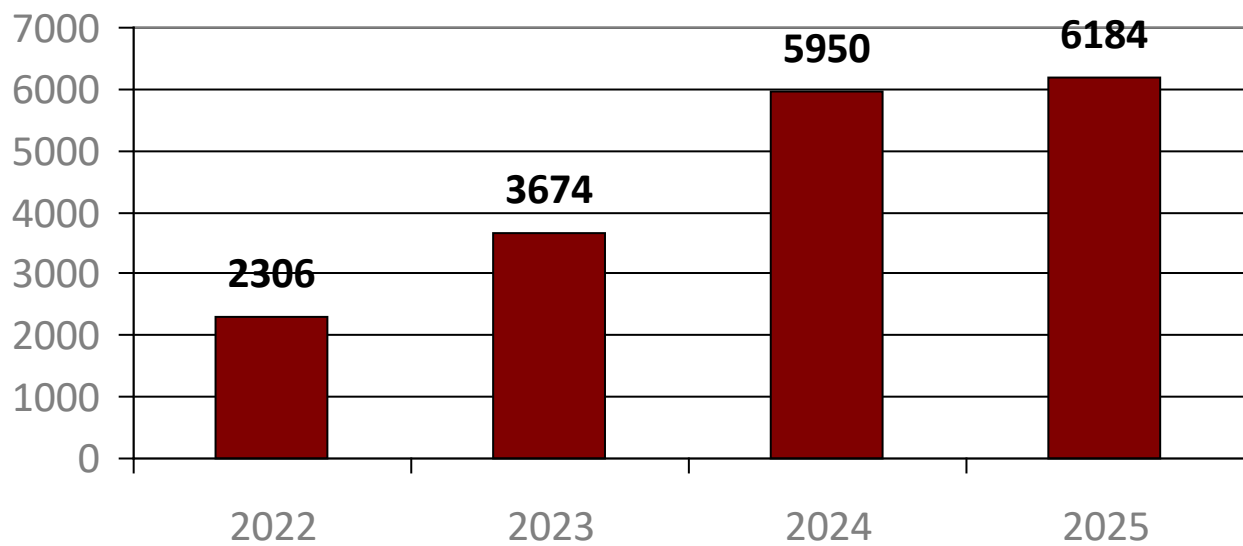
- VRT Electric Vehicle Emergency Training
- Centerpoint Energy
- Excel Energy
- Hennepin Healthcare EMS Training
- Confined Space Trailer
- MN Department of Public Safety
- Clarity Central w/ Scott Nelson
- MN Fire

My first year with Excelsior FD was a full year of learning, getting to know our people and finding ways to challenge us to elevate ourselves to the next level in the fire service and as people. None of the training would be possible without every member of this department. From day one, each of you have inspired me, challenged me and handed me a barrage of amazing opportunities to work with. I am proud to serve with this amazing group of firefighters, and I am looking forward to the year ahead! Keep up the great work. Never stop challenging yourself and your fellow EXFDRs to be greater today than we were yesterday! I promise to do all I can to deliver No Dull Trainings!

- Scott Spinks, Battalion Chief 1



Firefighter Training Hours by Year



# **Community Risk Reduction / Prevention**

## **Coordinated, hosted, and conducted Public Education Events and Classes**

- Fire Prevention Open House and Safety Fair
- ExFD VIP Event
- Fire and Life Safety Classes Public and Private Schools
- Fire Prevention Fire Station Tours-Scouts, & Community Groups
- Scout Fire Safety Presentation and Tours
- Scout First and Life Safety Classes
- Mandatory Senior Living Fall and Fire Prevention Classes
- Low and High Sensory Fire Prevention Class and Tour
- Community Helper Camp Speaker
- Bring a Firefighter to School

## **Coordinated, hosted, and conducted CPR, AED, and First Aid Classes**

- AED Orientation and Compression Only CPR Classes
- LMSS Urban 1st Aid, Response to Medical Emergencies, & CPR Orientation

## **Fire Prevention/Risk Reduction Program**

- Fire Investigations
- New and Existing Commercial and Public Building Fire and Life Safety Inspections
- Emergency Respond/Call Follow Ups  
/Post Incident Special Follow Inspections
- Post Incident/After the Fire Inspections
- Citizen Report Special Follow Up Inspection
- Special Event and Tent Fire and Life Safety Inspections
- Mobile Cooking Operations Inspections
- Residential Fire and Life Safety Inspections
- Daycare and Foster Care Licensing Fire and Life Safety Inspections
- Tank Removals
- Update and Create Commercial and Public Building Pre-plans
- Preplanning, Maintain and Update EXFD,  
Fire Hydrant Locations, Street, and Address Updates
- Event Emergency Management
- Fire Sprinkler, Fire Alarm. New Commercial Construction  
and Tenant Build Out Plan Review
- 2025 Charter Boat Refueling Safety Briefing
- Managing and Updating Inspection Module First Due Software
- Knox Box Management

## **Committees**

- South Lake Safety Camp Committee
- Minnesota State Fire Chiefs Public Education Committee
- MSFCA Kitchen Fire Safety Live Demonstration Units Management
- MSFCA Young Adult Life Skills Kit Committee
- SmARtkids Augmented Reality Development Team
- Governor's Fire Prevention Day at the Minnesota State Fair Committee

## Excelsior Fire District Educational Events and Activities

- Excelsior Fire District VIP Experience
- NSFA Booth MPLS Home and Garden Show
- Fire Prevention Day at the Minnesota State Fair
- Kitchen Fire Safety Live Demo Unit Training
- SmARtkid Augmented Reality Events

|                                                            | 2024          | 2025         |
|------------------------------------------------------------|---------------|--------------|
| <b>FIRE &amp; LIFE SAFETY EDUCATION CONTACTS:</b>          | <b>3921</b>   | <b>4459</b>  |
| <b>SPECIAL EVENTS CONTACTS:</b>                            | <b>4502</b>   | <b>4092</b>  |
| <b>FIREFIGHTER PARTICIPATION FIRE AND LIFE SAFETY HOUR</b> | <b>40.25</b>  | <b>223</b>   |
| <b>FIREFIGHTER PARTICIPATION SPECIAL EVENT HOURS</b>       | <b>1305.5</b> | <b>550.5</b> |
| <b>CITIZEN VOLUNTEER FIRE &amp; LIFE SAFETY HOURS</b>      | <b>283.5</b>  | <b>172</b>   |
| <b>CITIZEN VOLUNTEER SPECIAL EVENT HOURS</b>               | <b>70.5</b>   | <b>12</b>    |
| <b>INSPECTIONS:</b>                                        | <b>496</b>    | <b>448</b>   |
|                                                            |               |              |
| <b>BURN PERMITS ISSUED-Excelsior-Greenwood-Tonka Bay:</b>  | <b>348</b>    | <b>353</b>   |
| <b>PLAN REVIEWS</b>                                        | <b>21</b>     | <b>45</b>    |



**Station #1**  
**24100 Smithtown Road, Shorewood, MN. 55331**



**Station #2**  
**20227 Cottagewood Road, Deephaven, MN. 55331**



- Coordinated specific repair projects.
  - Chiller at Station 1 replaced Fall/Winter 2025
- Utilized the fitness room for firefighter health and safety.
- Maintained and repaired Station 1 and Station 2. Maintenance includes the following:
  - Overall facility maintenance
  - HVAC maintenance
  - Garbage / Recycling
  - Cleaning
  - Generators maintenance and repair
  - Snow removal
  - Outside facility maintenance
  - Lawn Sprinklers at Station 1 – winterize and prepare in the spring.
  - Fire Alarm and Fire Sprinkler Annual inspections, maintenance, and repair
  - Fire Extinguisher Annual Inspections and Testing
  - Sweeping parking lots and apparatus bays
  - Provide keys and codes to new recruits!
  - Gear and towel laundering
  - Shovel grates
  - Landscaping light maintenance - pulling weeds.

# Apparatus

➤ Maintained and repaired the apparatus fleet for the Excelsior Fire District:

- Engines
  - New Engine 11 put into service Q1
  - Engine 21
  - Engine 22
- Ladder
  - Ladder 11
- Tanker
  - Tanker 11
- Rescues
  - Rescue 11 sold in Q3
  - Rescue 12
  - Rescue 13 (e-bike)
  - Rescue 14 (e-bike)
  - Rescue 21
- Utility
  - Utility 11, Utility 13
- Inspector Vehicle
- Duty Vehicle
- Chief Vehicle
- Boats
  - Marine 1, Boat 12
- ATV's
  - Utility 12, Utility 21
- LSU Trailer



# Administration

- Conducted business meetings with EXFD personnel.
- Conducted monthly administration/inspections meetings with staff.
- Conducted monthly Operating Committee meetings.
- Conducted eight regularly scheduled EXFD Board meetings and work sessions.
- Enhanced the working relationships, interaction, and operations of the Board and Fire District
- Developed and operated within the given 2025 Operating Budget and Capital Improvement Program
  - Received designated and undesignated donations for the district.
  - Developed, presented, and approved the 2026 Operating Budget and Capital Improvement Program
  - Updated the Fire District maps and the mutual aid area maps to enhance response.
  - Researched, evaluated, and dealt with personnel issues.
  - Updated and implemented updates to the SOP/SOG's for the Excelsior Fire District
  - Conducted recruitment for firefighters for both stations.
  - Participated in multiple community meetings – including the cities, businesses, schools, hospitals, clinics, Excelsior-Lake Minnetonka Chamber of Commerce, and community associations.
  - Coordinated and participated in multiple public safety meetings with area fire, police, EMS, and public works
  - Participated in Fire and Emergency Management associations - the specific associations are listed below:
    - Hennepin County Fire Chiefs
    - SW Joint Operations Fire Association
    - Metro Fire Chiefs
    - Minnesota State Fire Chief's Association (MSFCA)
    - Lakes Region Emergency Management Group
    - Association of Minnesota Emergency Managers (AMEM)
  - Coordinated and participated in multiple public safety meetings with area fire, police, EMS, public works.
  - Provided development and delivery of training with the Hennepin County Fire Chief's Association
  - Participated in Hennepin County Life Safety Unit (LSU) meetings.
  - Reviewed mutual aid agreements with the local, regional, state, and national areas.
  - Provided coordination and direction to review the mutual aid systems locally, regionally, and state-wide.
  - Continued enhanced Communications within and outside of the Excelsior Fire District
  - Utilized a weekly e-mail update to the firefighters.
  - Continued to problem solve and develop operational improvements for the district computer systems.
  - Conducted ongoing coordination of the Mobile Data Computers (MDC) and Field Operations project with Hennepin County
  - Assisted other agencies with recruitment and promotional process.
  - Coordinated the use of a photographer for EXFD
  - Participated in meetings with the JPA for SCBA's and other public safety equipment.
  - Continued contract with provider for Health Surveillance with EXFD



# Communications

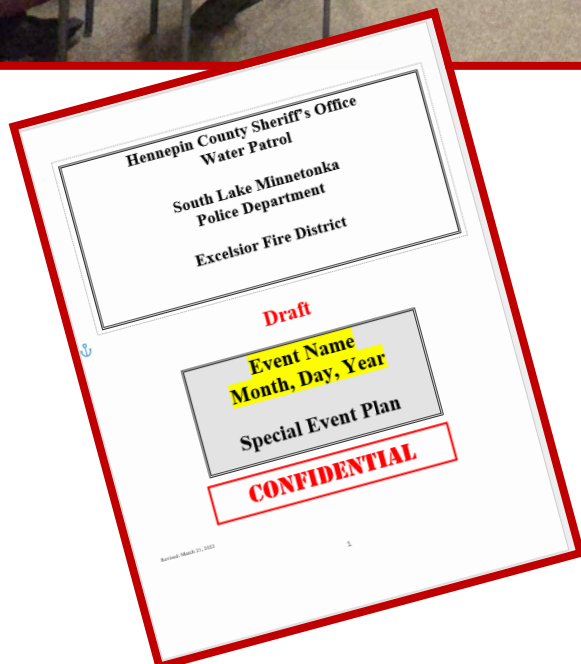
- Coordinated with Hennepin County communications for effective dispatch services.
- Continued use of MDC and Field Operations
  - Chief vehicle
  - Communications Room at Station 1
- Continued IPAD use for operational areas.
  - Chief vehicle
  - DO 1 Vehicle
  - DO 2 Vehicle
  - Inspector vehicle
  - Utility 11 / Marine 1
  - Ladder 11
  - Engine 11
  - Engine 21
  - Engine 22
- Maintained radios.
- Maintained and improved overall Fire District communications including the use of
  - Phones – landline and cellular
  - Pagers and Radios
  - E-mail
  - Postings at fire stations
  - Computers
- Web site – maintained the use of website. Special thanks to Rochelle Johnson for her dedication and persistence in utilizing and updating this site.
- Social Media – utilized Facebook and Twitter in appropriate emergency and non-emergency situations to share information. Special thanks to Rochelle Johnson and Kellie Murphy-Ringate for their dedication and persistence to utilize social media.

Enhanced relationships with neighboring fire departments, police departments, ambulance services and public works agencies.



# Emergency Management & Preparedness

- Participated in meetings and Tabletop Exercise with the Lake Area Emergency Management Group
- Participated with South Lake Police and Deephaven Police in a coordinator role for the area emergency management program.
- Update, manage, and distribute Special Event Plans for events of 500 participants or more in the Excelsior Fire District.
- Conducted commercial, residential, Mobile Cooking Operations, and Special Event Inspections to reduce risk, identify potential hazards, and collected information for preparedness.
- Continued the assessment and completion of an effective Emergency Operations Center (EOC) Operations
  - Conducted ongoing testing of operations in the EOC.
  - Participated in Concerts in the Commons Emergency Management Tabletop Exercise.
  - Conducted training - coordinated and conducted awareness training for administrators and public works staff on EOC set-up and operations.



# Excelsior Firefighters Relief Association

The Excelsior Firefighters Relief Association provides retirement benefits to paid-on-call firefighters serving Deephaven, Excelsior, Greenwood, Shorewood, and Tonka Bay. Through prudent financial management and long-term investment stewardship, the Association remains well positioned to meet its future obligations to members.

|                                                      |                                                  |
|------------------------------------------------------|--------------------------------------------------|
| <b>\$10.83 Million</b><br>2025 Year-End Fund Balance | <b>165.5%</b><br>2025 Year-End Funded Percentage |
| <b>\$12,075</b><br>Benefit Per Year of Service       | <b>14.9%</b><br>Investment Rate of Return        |

## Where 2025 Revenue Came From

| Source                                                      | Amount      | Share |
|-------------------------------------------------------------|-------------|-------|
| <b>Investment Earnings</b>                                  | \$1,511,882 | 84%   |
| <b>Minnesota State Fire Aid &amp; Supplemental Benefits</b> | \$284,795   | 16%   |
| <b>City / Fire District Contributions</b>                   | \$0         | 0%    |

**Key Takeaway:** Strong investment performance increased the fund balance to \$10.83 million and improved the funded percentage to 165.5%. Revenue came primarily from investment earnings, supplemented by State of Minnesota fire aid. The pension fund received no contributions from the Excelsior Fire District or member cities in 2025.

## 2025 Highlights

- Pension fund assets increased by \$1.42 million during 2025.
- The Association served 68 members, including active firefighters and retirees.
- Pension benefits paid to retirees totaled \$356,933.

## Long-Term Review

The Association's funded percentage has improved steadily over the past four years:

| Year        | Funded Percentage | Assets       | Liabilities |
|-------------|-------------------|--------------|-------------|
| <b>2022</b> | 126.8%            | \$7,265,815  | \$5,729,566 |
| <b>2023</b> | 140.4%            | \$8,417,076  | \$5,994,712 |
| <b>2024</b> | 153.3%            | \$9,411,183  | \$6,139,193 |
| <b>2025</b> | 165.5%            | \$10,829,091 | \$6,545,078 |