



2022 Annual Impact Report

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Where we are today.

Since 2011, we have made it our mission to rebuild the health of our soil by diverting waste from landfills and using it to create compost for our communities.

Each year brings milestones to celebrate and challenges to overcome, and 2022 wasn't short on either. We are excited to take this moment to reflect on the year and share with you where we are today.

Our compost collection services and network of facilities help thousands of homes, businesses, and municipalities in North Carolina, Georgia, South Carolina, and Ohio divert and compost **over a million pounds** of pre-consumer and post-consumer food waste each month.

We employ over 90 team members and operate a carbon-offset fleet of 50 light, medium, and heavy-duty vehicles for collection services and delivery of compostable products.

Our mission to return nutrients to our soil is rooted deeper than ever, as we have expanded the number of local farmers and growers receiving compost through our Garden Partners Program.

We have so many more milestones to celebrate in 2022, so we've compiled a list of noteworthy accomplishments and impact statistics from the year, as well as our direction for 2023 and beyond.

A year in review 2022 →

“Our mission from day one has been to rebuild the health of our soil by diverting waste from landfills and using it to create compost for our communities.

One scrap at a time, the homes and businesses using our services are creating a healthier and more resilient world.”

David, Chief Impact Officer



Our members are the heart of our mission.

We have been blown away by the collective impact generated by our members in 2022.

2022

— food waste diverted —

15,560,195 lbs

— compost created —

5,134,864 lbs

— compost shared with Garden Partners —

1,183,410 lbs

2021

10,640,219 lbs

3,504,341 lbs

979,477 lbs

Keeping resources in our communities builds resilience.

As the interest in composting continues to increase, we are seeing more opportunities to partner with cities and municipalities to create accessible closed-loop solutions.

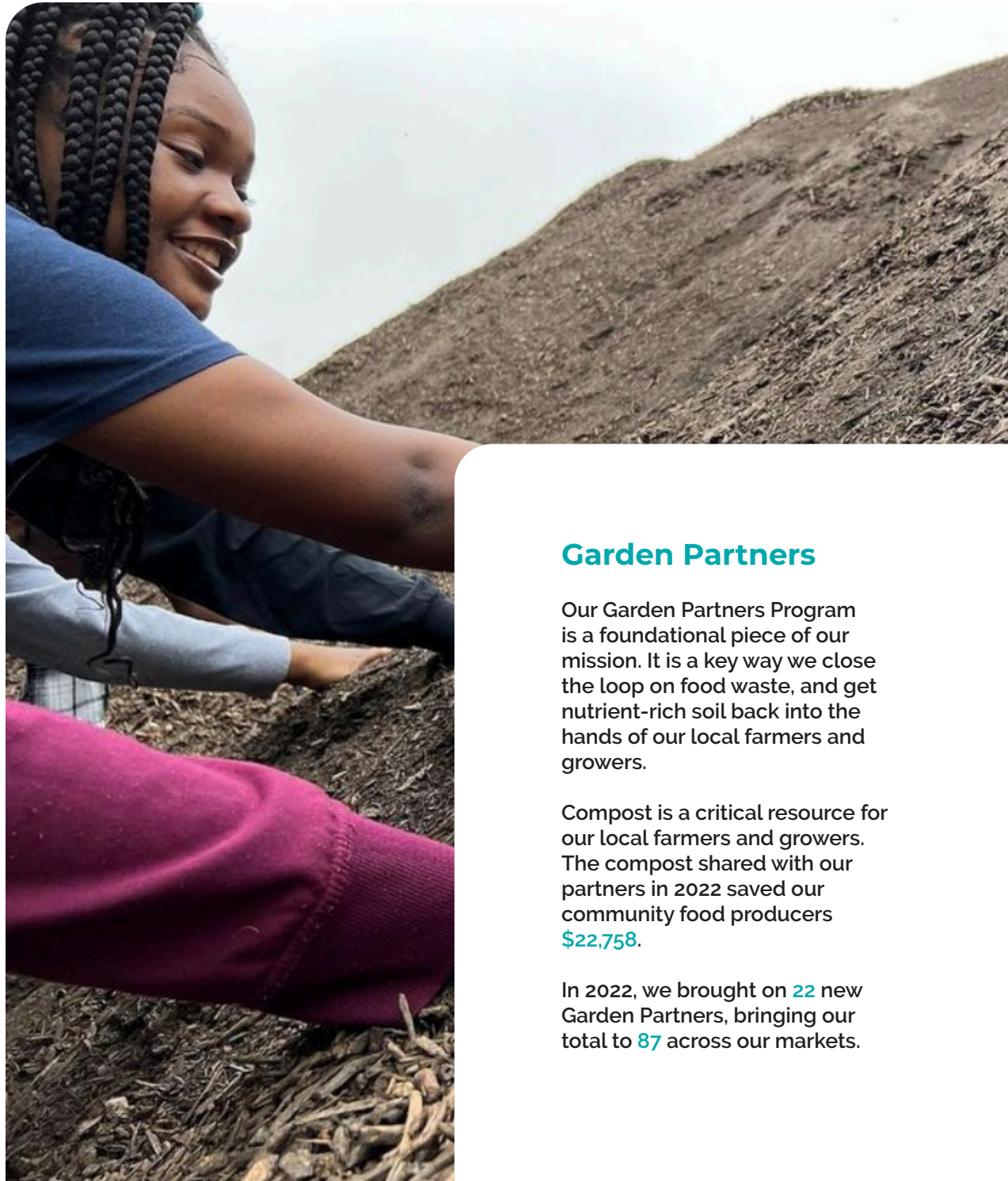
Local Initiatives

A 2022 milestone we are celebrating is the USDA Grant we received in partnership with the City of East Point and Food Well Alliance to pilot a municipal drop-off program.

This two-year pilot program will allow the City of East Point residents to divert their food waste from landfills, and deliver high-quality compost to BIPOC Farmers in the community.

The majority of East Point residents live in a USDA-designated Low-Income Low-Access census tract. The food waste collected through this pilot program will be processed by CompostNow, and returned to East Point BIPOC farmers and growers at no cost, so they can continue to improve local access to healthy food.

We believe this closed-loop pilot program will strengthen the climate resiliency of East Point, and get healthy soil into the hands of Atlanta's leading urban farms and gardens, whose operations depend on compost as a premium soil amendment.



Garden Partners

Our Garden Partners Program is a foundational piece of our mission. It is a key way we close the loop on food waste, and get nutrient-rich soil back into the hands of our local farmers and growers.

Compost is a critical resource for our local farmers and growers. The compost shared with our partners in 2022 saved our community food producers **\$22,758**.

In 2022, we brought on **22** new Garden Partners, bringing our total to **87** across our markets.



We are a people first company.

We believe that this work should not be done at the expense of others.

The foundation of a more resilient, equitable, and circular economy is a thriving workforce, which is why we invest back into our growing team every chance we get.

From the moment we picked up our first bin, we have been in a state of constant improvement.

We proactively create procedures and policies that ensure our team feels safe and supported by their peers and managers.

We have prioritized pay beyond living wage and health benefits for our team, even before labor shortages caused by the pandemic.

As a member of CompostNow, you've supported over 90 jobs for the green economy in 2022.

In 2022, we expanded our benefits package to include 401k plans and piloted a new Holiday Policy so our team could enjoy more time with loved ones.

We are excited to continue growing our incredible team in 2023.



Our team of
route wranglers,
soil slingers, and
dirt dorks drove
664,844 miles
and collected
and cleaned
659,071 carts
and bins.

The Extra Mile

Constant improvement and transparency are core pillars of our operations, which is why we began the rigorous B Corp application process in 2022. We look forward to sharing updates on this process in 2023.

A question we get asked is whether we create enough of a net positive impact to offset the emissions from our fleet. The answer speaks for itself.

713,110 pounds of CO₂E were generated by our fleet in 2022.

40,456,507 pounds of CO₂E were avoided in 2022 because of the compost created through our services.



Closing the Loop

While the demand for compost facilities is steadily increasing, the progress on creating this critical infrastructure is slow. Now more than ever, we are seeing a need to invest and support the scaling of industrial facilities, just as we saw a need 12 years ago to develop hauling and logistic capabilities.

In 2017, we opened our first 3-acre Class II Compost Facility on a 70-acre farm in rural Georgia and haven't looked back since.

Our Facility Lead, Taylor, has played a critical role in the success of this facility and has grown exponentially in his capabilities as an operator. With his Compost Operator Training Certificate under his belt, he has become our team's expert on all things soil.



We could not do this work without the help of our partners.

We have incredible partners that help make this work possible. Listed here are just a few that we worked with closely in 2022.

Facility Partners

Our facility partners help us close the loop by turning your food scraps into nutrient rich compost.

Brooks Contractor
Danny's Dumpsters
Bee's Ferry Compost Facility
GoZero

Vendor Relationships

We value the relationships we have with our vendors. Without them, this work could not get done.

Better Earth
Danny Davis Trucking
Eco-Products
Vegware
Fusco
Mercedes-Benz of Marietta
Mercedes-Benz of Raleigh
Service Department
Penske

Community Partners

We have relationships with most municipalities we work within as well as key stakeholders.

In 2022, we partnered with the City of Cary and Wake County to provide a drop-off program for their community members, and Orange County to provide free compost services for businesses.

In Georgia, we worked closely throughout the year with the City of East Point and Food Well Alliance to support the City's Agricultural Plan in regards to closing the loop on food waste.

In Cincinnati, we received our 513 Green Certification through Hamilton County R3Source.

Why compost matters for our environment.

We believe that closing the loop on food waste is imperative to addressing climate change, rebuilding soil health, and supporting resilient food systems and equitable local economies.

Address Climate Change

Improving soil health through compost reduces the need for industrial fertilizers, increases water retention of the soil, and decreases carbon emissions through carbon sequestration.

Rebuild Soil Health

We are good at taking nutrients from the ground when we grow our food, but we are not good at putting those nutrients back. Compost is a nutrient-rich soil amendment that feeds the ground and increases its productivity and health.

Support Resilient Food Systems + Equitable Local Economies

Without healthy soil, there is no healthy food. Compost is a natural process that rebuilds soil health and ensures we have access to nutrient-rich, locally-grown food for future generations.

By getting healthy soil into the hands of our local farm and garden partners, we are diversifying our food and nutrient supply chain and supporting the community members doing the hard work to ensure we have options when we eat.



As we look ahead to 2023.

We envision a future where all communities are compostable and aspire to contribute to this future in any way we are needed.

As local governments assess the increasing demand for organic waste infrastructure, we see significant barriers surrounding policy, zoning, and the development of industrial-scale compost facilities. We plan to help address these challenges by working closely with community stakeholders to define standards and operating procedures, and lead by example as highly capable, experienced, and reliable facility operators.

In 2023, we plan to continue to evolve our logistics and hauling operations for residents and businesses and deepen our relationships with local public entities to make composting more accessible to all members of our community. More inclusive and accessible diversion programs increase our collective impact and mean we can get more compost into the hands of our local growers and farmers.

If 12 years of working in this space have taught us anything, it's that addressing soil health is more critical now than ever before. We can't wait to see what this year brings and are committed to building a more resilient and regenerative future [with you](#).

To starving landfills together,
[The CompostNow Executive Team](#)



Justin Senkbeil
Chief Executive Officer



Dominique Bischof
Chief Technology Officer



David Paull
Chief Impact Officer



Kat Nigro
Chief Experience Officer



In microbes we trust.