

REGAL

# VOICE AI AGENTS FOR LENDING

Automate lead qualification, servicing, and collections with compliant workflows.

TRUSTED BY  
LENDING LEADERS

Valon\*

TITLEMAX

tenet

FTG FAIRFINCARE

## CLOSE MORE CONTRACTS, WHILE STAYING COMPLIANT

a360inc™

**The Problem:** For a360inc, manual notary outreach drove up labor costs. The result: negotiations were inconsistent and left orders unfilled.

**Voice AI agents introduced a workflow that automatically contacted notaries, captured structured bid data, and negotiated prices consistently at scale.**

### LOAN SERVICES USE CASES

Qualify Borrower Leads

Schedule Consultations

Collect notary payments

Answer Term Questions

Process Refinancing Requests

Send Payment Reminders

### THE REGAL SOLUTION



Negotiated with more notaries with an agentic workflow, **reducing time-to-fill and minimizing unfulfilled orders**



Structured bid data provided deeper pricing intelligence, **enabling higher contract signing prices**



**Kept negotiations fair** by rotating agents and applying dynamic pricing, with hands-on configuration

## DRIVING OUTCOMES

**\$1M+**

Saved on Manual Bid Collection

**80%**

Cost Reduction per Call

**95%**

Positive Contact Sentiment

"With Regal, we've reimagined notary engagement—all while delivering speed, reliability, and scale for the future."



**HENRY DAVIDSON**  
EVP, Sales & Business Development

[Request a Demo](#)

[See how you can use AI Agents for Lending, Servicing, and Collections](#)

