



HPC/AI & MCS New Customer Engagement

May 1, 2022 - July 31, 2022

**Earn up to 2,500 HPE E&G points
with new HPC/AI or MCS account**

Create new account opportunities for either HPC/AI (HPE Apollo systems) or MCS (HPE Superdome) products by engaging in the following activities:

- Appointment between a customer and an HPE HPC/AI or MCS Sales Specialist (\$500)
- Customer meeting at an HPE Executive Briefing Center (EBC) - (\$1000)
- Deploying a Proof of Concept (POC) either remotely or at the customer location (\$1000)

Claim on HPE Engage & Grow

- Customer cannot have purchased HPE HPC or MCS product in last 36 months
- Contact kane@hpe.com to validate if eligible customer
- Partner must hold Deal Registration for customer HPC or MCS opportunity on EBC or POC claims.
- Only HPE Authorized Partners with an active HPE Partner Agreement are eligible for this promotion.

Terms & Conditions