

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
BUDGET YEAR: JULY 1, 2023 - JUNE 30, 2024
STATEMENT OF OPERATIONS

ACCOUNT DESCRIPTION	100 OUTPATIENT	110 CRISIS	120 COMMUNITY	200 HOUSING	225 TRANSPORTATION	900 ADMIN	980 MAINTENANCE	990 CAFÉ	FY 23-24 BUDGET	FY 22-23 BUDGET	ESTIMATED FY22-23 ACTUAL
REVENUE											
Medicaid Encounters	9,900,000	600,000	-	-	-	-	-	-	10,500,000	9,300,000	
Medicaid Fee-For-Service	90,000	-	-	-	420,000	-	-	-	510,000	150,000	
Medicare Fee-For-Service	63,000	-	-	-	-	-	-	-	63,000	60,000	
Third-Party Insurance	600,000	-	-	-	-	-	-	-	600,000	600,000	
Other Agency Fee-For-Service	30,000	-	-	-	-	-	-	-	30,000	35,000	
Self Pay	96,000	-	-	-	-	-	-	-	96,000	120,000	
Health Colorado Contract	-	396,000	-	-	-	-	-	-	396,000	500,000	
BHA Contracts	1,642,500	260,000	-	-	-	-	-	-	1,902,500	1,635,000	
Signal Contracts	888,000	-	-	-	-	-	-	-	888,000	950,000	
Government Grants and Contracts	612,000	96,000	288,000	354,000	-	-	-	-	1,350,000	900,000	
Other Grants and Contracts	180,000	-	-	-	-	-	-	-	180,000	400,000	
Rental Income	-	-	-	168,000	-	-	-	-	168,000	-	
Other Operating Revenue	500	-	-	-	-	-	-	-	500	115,000	
Café Sales	-	-	-	-	-	-	-	198,000	198,000	210,000	
Café Cost of Goods Sold	-	-	-	-	-	-	-	(117,000)	(117,000)	(115,000)	
TOTAL NET REVENUE	\$ 14,102,000	\$ 1,352,000	\$ 288,000	\$ 522,000	\$ 420,000	\$ -	\$ -	\$ 81,000	\$ 16,765,000	\$ 14,860,000	\$ 17,400,000
EXPENSES											
PERSONNEL											
Salaries and Wages	7,320,000	744,000	213,000	240,000	228,000	1,680,000	183,000	78,000	10,686,000	9,250,000	
Payroll Taxes - FICA	560,100	56,940	16,380	18,360	17,520	128,520	14,100	6,000	817,920	707,627	
Payroll Taxes - FAMILI	33,000	3,360	960	1,080	1,080	7,560	900	360	48,300	20,813	
Health Insurance	1,212,000	132,000	30,000	24,000	24,000	222,000	24,000	12,000	1,680,000	1,440,000	
Dental Insurance	54,000	4,800	1,200	1,800	1,200	9,600	1,200	1,200	75,000	71,000	
Life Insurance	10,500	960	600	600	600	1,800	600	300	15,960	15,000	
Disability Insurance	51,600	6,000	1,680	1,800	1,800	12,300	1,500	660	77,340	75,000	
Workers Compensation Insurance	36,000	3,300	1,200	3,000	3,000	10,800	3,600	1,200	62,100	45,000	
Unemployment Insurance	33,000	3,300	1,800	1,200	600	6,000	1,100	600	47,600	45,000	
401(k) Contributions	246,000	24,000	7,200	6,000	6,000	72,000	5,400	1,200	367,800	300,560	
Other Employee Benefits	-	-	-	-	-	16,400	-	-	16,400	30,000	
TOTAL PERSONNEL	\$ 9,556,200	\$ 978,660	\$ 274,020	\$ 297,840	\$ 283,800	\$ 2,166,980	\$ 235,400	\$ 101,520	\$ 13,894,420	\$ 12,000,000	\$ 13,000,000
									83%		
CLIENT											
Medical Supplies	9,000	-	-	-	-	-	-	-	9,000	18,000	
Pharmacy Benefit Management Fees	6,000	-	-	-	-	-	-	-	6,000	6,000	
Client Assistance	18,000	-	6,000	30,000	-	-	-	-	54,000	18,000	
Program Supplies	36,000	-	12,000	1,800	-	-	-	-	49,800	40,000	
Client Transportation - Vehicle Lease	-	-	-	-	54,000	-	-	-	54,000	25,000	
Client Transportation - Vehicle Gas	-	-	-	-	24,000	-	-	-	24,000	12,000	
Client Transportation - Vehicle R & M	-	-	-	-	6,000	-	-	-	6,000	6,000	
Client Transportation - Contracted Service	-	-	-	-	-	-	-	-	-	100,000	
TOTAL CLIENT	\$ 69,000	\$ -	\$ 18,000	\$ 31,800	\$ 84,000	\$ -	\$ -	\$ -	\$ 202,800	\$ 225,000	\$ 260,000

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OPERATIONS EXPENSE											
Membership Dues	45,000	-	-	-	-	6,000	-	-	51,000	30,000	
Licenses and Fees	67,000	1,200	-	600	-	9,750	600	-	79,150	48,000	
Publications and Subscriptions	6,000	-	-	-	-	4,350	-	-	10,350	8,000	
Bank Service Fees	-	-	-	-	-	12,000	-	5,100	17,100	20,000	
Payroll Service Fees	-	-	-	-	-	58,500	-	-	58,500	57,000	
Employee Recruitment	-	-	-	-	-	18,000	-	-	18,000	30,000	
Community Events	-	-	-	-	-	3,000	-	-	3,000	-	
Advertising	-	-	-	-	-	25,000	-	-	25,000	30,000	
Marketing	-	-	-	-	-	9,000	-	-	9,000	8,000	
Promotional Items	-	-	-	-	-	3,900	-	-	3,900	4,000	
Donations	-	-	-	-	-	5,000	-	-	5,000	3,000	
Employee Gifts	-	-	-	-	-	8,000	-	-	8,000	6,000	
General Liability Insurance	18,000	-	-	-	-	64,000	-	-	82,000	90,000	
Professional Liability Insurance	15,000	-	-	-	-	-	-	-	15,000	20,000	
Office Supplies	36,000	900	-	300	-	4,800	200	-	42,200	36,000	
Furniture and Office Equipment	12,000	-	-	-	-	1,000	-	-	13,000	160,000	
Computer Equipment	84,000	-	-	-	-	5,000	-	-	89,000	60,000	
Computer Software and Support	90,000	-	-	2,000	-	96,000	-	-	188,000	130,000	
Repairs & Maintenance - Equipment	-	-	-	-	-	-	-	4,000	4,000	5,000	
Postage	-	-	-	-	-	18,000	-	-	18,000	20,000	
Shredding Service	-	-	-	-	-	2,400	-	-	2,400	2,000	
Printing and Copying	3,000	-	-	-	-	1,000	-	-	4,000	9,000	
Telephone	48,000	-	-	-	-	-	-	-	48,000	45,000	
Cell Phone	42,000	14,400	1,200	2,700	-	12,000	2,700	-	75,000	60,000	
Internet	30,000	4,200	-	1,500	-	9,600	-	900	46,200	45,000	
Travel - Airfare	10,000	-	-	-	-	10,000	-	-	20,000	12,000	
Travel - Hotel	26,000	-	1,600	-	-	25,000	-	-	52,600	55,000	
Travel - Meals	15,000	-	1,000	-	-	9,000	-	-	25,000	30,000	
Travel - Ground Transportation	2,000	-	-	-	-	1,000	-	-	3,000	1,000	
Travel - Other	1,800	-	-	-	-	2,000	-	-	3,800	1,000	
Mileage Reimbursement	36,000	-	5,100	-	-	4,200	-	-	45,300	40,000	
Staff Training and Development	50,000	-	600	-	-	17,000	-	-	67,600	50,000	
Business Meals	6,000	-	-	1,200	-	4,700	-	-	11,900	7,000	
Meeting Expense	-	-	-	-	-	16,800	-	-	16,800	11,000	
Vehicle - Lease	76,000	7,800	-	8,000	-	-	8,700	-	100,500	76,000	
Vehicle - Gas	30,000	1,200	-	4,800	-	9,600	9,000	-	54,600	58,000	
Vehicle - Repairs and Maintenance	30,000	900	-	1,800	-	3,000	4,800	-	40,500	42,000	
Vehicle - Insurance	30,000	900	-	-	-	4,200	2,400	-	37,500	25,000	
Vehicle - License	5,000	-	-	-	-	500	1,000	-	6,500	10,000	
Café Supplies	-	-	-	-	-	-	-	12,000	12,000	15,000	
Electronic Health Record	240,000	-	-	-	-	-	-	-	240,000	-	
SyCare	-	-	-	-	-	-	-	-	-	228,000	
TOTAL OPERATIONS EXPENSE	\$ 1,053,800	\$ 31,500	\$ 9,500	\$ 22,900	\$ -	\$ 483,300	\$ 29,400	\$ 22,000	\$ 1,652,400	\$ 1,592,000	\$ 1,500,000

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OCCUPANCY EXPENSE											
Janitorial Service	60,000	9,000	-	-	-	-	-	-	69,000	134,000	
Janitorial and Cleaning Supplies	24,000	-	-	-	-	-	-	-	24,000	18,000	
Snow Removal	8,000	-	-	4,200	-	-	-	-	12,200	8,000	
Landscape Maintenance	14,000	-	-	3,500	-	-	-	-	17,500	24,000	
Tools and Minor Equipment	-	-	-	-	-	-	3,000	-	3,000	5,000	
Repairs & Maintenance	120,000	6,000	-	27,000	-	-	-	3,500	156,500	140,000	
Property Insurance	30,000	1,800	-	4,200	-	-	-	-	36,000	24,000	
Building Rent	7,200	-	-	-	-	-	-	-	7,200	3,000	
Utilities - Electric / Gas	132,000	6,000	-	27,000	-	-	-	-	165,000	120,000	
Utilities - Water / Sewer	18,000	300	-	6,000	-	-	-	-	24,300	15,000	
Trash Service	33,000	1,800	-	9,600	-	-	-	-	44,400	33,000	
Cable Service	1,200	-	-	-	-	-	-	-	1,200	1,000	
TOTAL OCCUPANCY EXPENSE	\$ 447,400	\$ 24,900	\$ -	\$ 81,500	\$ -	\$ -	\$ 3,000	\$ 3,500	\$ 560,300	\$ 525,000	\$ 440,000
PROFESSIONAL FEES											
Audit and Tax Fees	-	-	-	-	-	67,000	-	-	67,000	40,000	
Legal Fees	6,000	-	-	1,200	-	21,000	-	-	28,200	30,000	
Consultants	-	-	-	-	-	144,000	-	-	144,000	90,000	
TOTAL PROFESSIONAL FEES	\$ 6,000	\$ -	\$ -	\$ 1,200	\$ -	\$ 232,000	\$ -	\$ -	\$ 239,200	\$ 160,000	\$ 200,000
INTERCOMPANY LEASE EXPENSE											
Intercompany Lease - Building	185,000	10,800	-	18,000	-	62,400	9,000	-	285,200	250,000	
Intercompany Lease - Vehicles	25,000	-	-	-	-	21,000	3,000	-	49,000	60,000	
Intercompany Lease - Furniture and Equipment	16,000	-	-	-	-	3,150	-	-	19,150	48,000	
TOTAL INTERCOMPANY LEASE EXPENSE	\$ 226,000	\$ 10,800	\$ -	\$ 18,000	\$ -	\$ 86,550	\$ 12,000	\$ -	\$ 353,350	\$ 358,000	\$ 360,000
TOTAL EXPENSE	\$ 11,358,400	\$ 1,045,860	\$ 301,520	\$ 453,240	\$ 367,800	\$ 2,968,830	\$ 279,800	\$ 127,020	\$ 16,902,470	\$ 14,860,000	\$ 15,760,000
OPERATING INCOME (LOSS)	\$ 2,743,600	\$ 306,140	\$ (13,520)	\$ 68,760	\$ 52,200	\$ (2,968,830)	\$ (279,800)	\$ (46,020)	\$ (137,470)	\$ -	\$ 1,640,000

80%

20%