

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
BUDGET YEAR: JULY 1, 2023 - JUNE 30, 2024
STATEMENT OF OPERATIONS

ACCOUNT DESCRIPTION	100 OUTPATIENT	110 CRISIS	120 COMMUNITY	200 HOUSING	225 TRANSPORTATION	900 ADMIN	980 MAINTENANCE	990 CAFÉ	FY 23-24 BUDGET	FY 22-23 BUDGET	ESTIMATED FY22-23 ACTUAL
REVENUE											
Medicaid Encounters	10,500,000	-	-	-	-	-	-	-	10,500,000	9,300,000	
Medicaid Fee-For-Service	60,000	-	-	-	420,000	-	-	-	480,000	150,000	
Medicare Fee-For-Service	72,000	-	-	-	-	-	-	-	72,000	60,000	
Third-Party Insurance	600,000	-	-	-	-	-	-	-	600,000	600,000	
Other Agency Fee-For-Service	30,000	-	-	-	-	-	-	-	30,000	35,000	
Self Pay	90,000	-	-	-	-	-	-	-	90,000	120,000	
Health Colorado Contract	120,000	414,000	-	-	-	-	-	-	534,000	500,000	
BHA Contracts	1,642,500	260,000	-	-	-	-	-	-	1,902,500	1,635,000	
Signal Contracts	630,000	-	-	-	-	-	-	-	630,000	950,000	
Government Grants and Contracts	540,000	96,000	288,000	498,000	-	-	-	-	1,422,000	900,000	
Other Grants and Contracts	180,000	-	-	-	-	-	-	-	180,000	400,000	
Rental Income	-	-	-	168,000	-	-	-	-	168,000	-	
Other Operating Revenue	10,500	-	-	-	-	-	-	-	10,500	115,000	
Café Sales	-	-	-	-	-	-	-	192,000	192,000	210,000	
Café Cost of Goods Sold	-	-	-	-	-	-	-	(114,000)	(114,000)	(115,000)	
TOTAL NET REVENUE	\$ 14,475,000	\$ 770,000	\$ 288,000	\$ 666,000	\$ 420,000	\$ -	\$ -	\$ 78,000	\$ 16,697,000	\$ 14,860,000	\$ 17,500,000
EXPENSES											
PERSONNEL											
Salaries and Wages	7,020,000	750,000	213,000	279,000	195,000	1,680,000	180,000	78,000	10,395,000	9,250,000	
Payroll Taxes - FICA	537,060	57,360	16,380	21,360	14,940	128,520	13,800	6,000	795,420	707,627	
Payroll Taxes - FAMILI	31,620	3,360	960	1,260	900	7,560	840	360	46,860	20,813	
Health Insurance	1,200,000	144,000	30,000	24,000	24,000	222,000	24,000	12,000	1,680,000	1,440,000	
Dental Insurance	51,000	5,100	1,200	1,800	1,200	9,600	1,200	1,200	72,300	71,000	
Life Insurance	10,200	900	600	600	600	1,800	600	300	15,600	15,000	
Disability Insurance	54,000	6,000	1,680	1,800	1,800	12,300	1,500	660	79,740	75,000	
Workers Compensation Insurance	39,000	3,000	1,200	1,800	1,800	7,800	3,000	1,200	58,800	45,000	
Unemployment Insurance	30,000	2,700	1,800	1,200	600	6,000	1,100	600	44,000	45,000	
401(k) Contributions	240,000	30,000	7,200	6,000	6,000	72,000	5,400	1,200	367,800	300,560	
Other Employee Benefits	-	-	-	-	-	16,480	-	-	16,480	30,000	
TOTAL PERSONNEL	\$ 9,212,880	\$ 1,002,420	\$ 274,020	\$ 338,820	\$ 246,840	\$ 2,164,060	\$ 231,440	\$ 101,520	\$ 13,572,000	\$ 12,000,000	\$ 13,000,000
									81%		
CLIENT											
Medical Supplies	15,000	-	-	-	-	-	-	-	15,000	18,000	
Pharmacy Benefit Management Fees	6,000	-	-	-	-	-	-	-	6,000	6,000	
Client Assistance	18,000	-	6,000	30,000	-	-	-	-	54,000	18,000	
Program Supplies	45,000	-	12,000	3,000	-	-	-	-	60,000	40,000	
Translation Services	12,000	-	-	-	-	-	-	-	12,000	-	
Client Transportation - Vehicle Lease	-	-	-	-	39,000	-	-	-	39,000	25,000	
Client Transportation - Vehicle Gas	-	-	-	-	30,000	-	-	-	30,000	12,000	
Client Transportation - Vehicle R & M	-	-	-	-	12,000	-	-	-	12,000	6,000	
Client Transportation - Contracted Service	-	-	-	-	-	-	-	-	-	100,000	
TOTAL CLIENT	\$ 96,000	\$ -	\$ 18,000	\$ 33,000	\$ 81,000	\$ -	\$ -	\$ -	\$ 228,000	\$ 225,000	\$ 250,000

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OPERATIONS EXPENSE											
Membership Dues	45,000	-	-	-	-	7,000	-	-	52,000	30,000	
Licenses and Fees	75,000	-	-	-	-	23,000	-	-	98,000	48,000	
Publications and Subscriptions	6,000	-	-	-	-	4,000	-	-	10,000	8,000	
Bank Service Fees	-	-	-	-	-	12,000	-	4,800	16,800	20,000	
Payroll Service Fees	-	-	-	-	-	60,000	-	-	60,000	57,000	
Employee Recruitment	-	-	-	-	-	21,000	-	-	21,000	30,000	
Community Events	-	-	-	-	-	4,000	-	-	4,000		
Advertising	-	-	-	-	-	25,000	-	-	25,000	30,000	
Marketing	-	-	-	-	-	12,000	-	-	12,000	8,000	
Promotional Items	-	-	-	-	-	5,000	-	-	5,000	4,000	
Donations	-	-	-	-	-	5,000	-	-	5,000	3,000	
Employee Gifts	-	-	-	-	-	8,000	-	-	8,000	6,000	
General Liability Insurance	18,000	-	-	-	-	64,000	-	-	82,000	90,000	
Professional Liability Insurance	15,000	-	-	-	-	-	-	-	15,000	20,000	
Office Supplies	42,000	-	-	-	-	6,000	-	-	48,000	36,000	
Furniture and Office Equipment	48,000	-	-	-	-	2,000	-	-	50,000	160,000	
Computer Equipment	84,000	-	-	-	-	5,000	-	-	89,000	60,000	
Computer Software and Support	90,000	-	-	-	-	120,000	-	-	210,000	130,000	
Repairs & Maintenance - Equipment	-	-	-	-	-	-	-	4,000	4,000	5,000	
Postage	15,000	-	-	-	-	3,000	-	-	18,000	20,000	
Shredding Service	-	-	-	-	-	3,000	-	-	3,000	2,000	
Printing and Copying	6,000	-	-	-	-	-	-	-	6,000	9,000	
Telephone	45,000	-	-	-	-	-	-	-	45,000	45,000	
Cell Phone	39,000	7,200	1,200	2,700	-	12,000	2,700	-	64,800	60,000	
Internet	24,000	4,200	-	1,500	-	12,000	-	1,200	42,900	45,000	
Travel - Airfare	8,000	-	-	-	-	8,000	-	-	16,000	12,000	
Travel - Hotel	32,000	-	1,000	-	-	25,000	-	-	58,000	55,000	
Travel - Meals	15,000	-	1,000	-	-	9,000	-	-	25,000	30,000	
Travel - Ground Transportation	1,000	-	-	-	-	1,000	-	-	2,000	1,000	
Travel - Other	1,500	-	-	-	-	1,500	-	-	3,000	1,000	
Mileage Reimbursement	42,000	-	5,700	-	-	4,800	-	-	52,500	40,000	
Staff Training and Development	50,000	-	500	-	-	20,000	-	-	70,500	50,000	
Business Meals	6,000	-	-	-	-	10,000	-	-	16,000	7,000	
Meeting Expense	-	-	-	-	-	18,000	-	-	18,000	11,000	
Vehicle - Lease	48,000	7,800	-	6,000	-	-	15,000	-	76,800	76,000	
Vehicle - Gas	30,000	1,200	-	4,800	-	12,000	9,000	-	57,000	58,000	
Vehicle - Repairs and Maintenance	24,000	1,200	-	1,800	-	6,000	3,000	-	36,000	42,000	
Vehicle - Insurance	30,000	900	-	-	-	4,200	3,600	-	38,700	25,000	
Vehicle - License	3,000	-	-	-	-	1,500	500	-	5,000	10,000	
Café Supplies	-	-	-	-	-	-	-	9,000	9,000	15,000	
Electronic Health Record	290,000	-	-	-	-	-	-	-	290,000	228,000	
TOTAL OPERATIONS EXPENSE	\$ 1,132,500	\$ 22,500	\$ 9,400	\$ 16,800	\$ -	\$ 534,000	\$ 33,800	\$ 19,000	\$ 1,768,000	\$ 1,592,000	\$ 1,500,000

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OCCUPANCY EXPENSE											
Janitorial Service	66,000	9,000	-	-	-	-	-	-	75,000	134,000	
Janitorial and Cleaning Supplies	24,000	-	-	-	-	-	-	-	24,000	18,000	
Landscape Maintenance	27,000	-	-	3,500	-	-	-	-	30,500	24,000	
Tools and Minor Equipment	-	-	-	-	-	-	3,000	-	3,000	5,000	
Repairs & Maintenance - Facilities	120,000	6,000	-	27,000	-	-	-	3,000	156,000	148,000	
Property Insurance	24,000	1,800	-	4,200	-	-	-	-	30,000	24,000	
Building Rent	7,200	-	-	-	-	-	-	-	7,200	3,000	
Utilities - Electric / Gas	126,000	5,400	-	27,000	-	-	-	-	158,400	120,000	
Utilities - Water / Sewer	18,000	300	-	6,000	-	-	-	-	24,300	15,000	
Trash Service	33,000	1,800	-	9,600	-	-	-	-	44,400	33,000	
Cable Service	1,200	-	-	-	-	-	-	-	1,200	1,000	
TOTAL OCCUPANCY EXPENSE	\$ 446,400	\$ 24,300	\$ -	\$ 77,300	\$ -	\$ -	\$ 3,000	\$ 3,000	\$ 554,000	\$ 525,000	\$ 500,000
PROFESSIONAL FEES											
Audit and Tax Fees	-	-	-	-	-	70,000	-	-	70,000	40,000	
Legal Fees	6,000	-	-	-	-	24,000	-	-	30,000	30,000	
Consultants	-	-	-	-	-	150,000	-	-	150,000	90,000	
TOTAL PROFESSIONAL FEES	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ 244,000	\$ -	\$ -	\$ 250,000	\$ 160,000	\$ 225,000
INTERCOMPANY LEASE EXPENSE											
Intercompany Lease - Building	186,000	12,000	-	18,000	-	60,000	9,000	-	285,000	250,000	
Intercompany Lease - Vehicles	16,000	-	-	-	-	21,000	3,000	-	40,000	60,000	
Intercompany Lease - Equipment	-	-	-	-	-	-	-	-	-	48,000	
TOTAL INTERCOMPANY LEASE EXPENSE	\$ 202,000	\$ 12,000	\$ -	\$ 18,000	\$ -	\$ 81,000	\$ 12,000	\$ -	\$ 325,000	\$ 358,000	\$ 360,000
TOTAL EXPENSE	\$ 11,095,780	\$ 1,061,220	\$ 301,420	\$ 483,920	\$ 327,840	\$ 3,023,060	\$ 280,240	\$ 123,520	\$ 16,697,000	\$ 14,860,000	\$ 15,835,000
OPERATING INCOME (LOSS)	\$ 3,379,220	\$ (291,220)	\$ (13,420)	\$ 182,080	\$ 92,160	\$ (3,023,060)	\$ (280,240)	\$ (45,520)	\$ -	\$ -	\$ 1,665,000