



**MDF**

EMPOWERING PEOPLE,  
CREATING IMPACT

# Locally-led Development and Partnerships

Drive growth through effective localization and strategic alliances

In-Person | Bangkok | 22 - 24 September 2026



## Why our course

In a globalized world, success depends on how well you adapt to local markets and build strong partnerships. Our Locally-led Development and Partnerships course equips professionals with the strategies, tools, and cultural intelligence needed to expand globally while staying locally relevant. This program is designed for organizations and individuals who want to drive growth through effective locally-led approaches and strategic alliances.

## Key topics

- Understand the role of locally-led development in humanitarian and development contexts and explore effective partnership models for sustainable collaboration.
- Learn to mobilize resources, apply social enterprise models, and use the Business Model Canvas to design impactful strategies.
- Develop funding strategies and integrate localization, partnerships, and enterprise approaches for cohesive organizational impact.
- Map the Humanitarian-Development-Peace nexus and create actionable, systemic implementation plans for long-term success.



## By the end of this course, you will:

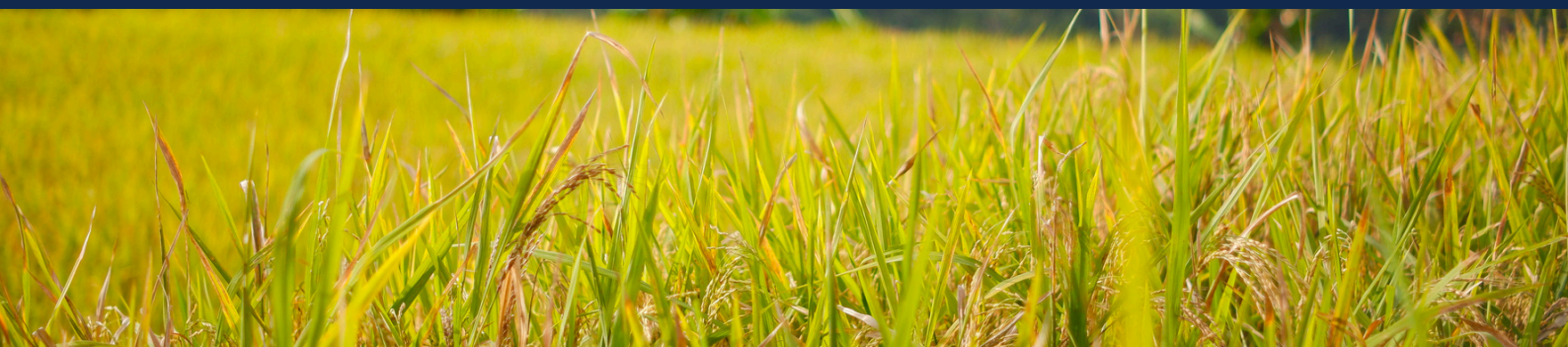
- Expertise in Locally-led Development & Partnerships: Ability to adapt strategies for humanitarian and development contexts and build impactful collaborations.
- Enterprise Development & Resource Mobilization Skills: Tools to design social enterprises, secure funding, and ensure long-term sustainability.
- Strategic & Financial Planning Competence: Proficiency in using the Business Model Canvas and creating integrated strategies for cohesive organizational impact.
- Cross-Sector Leadership & Implementation Capacity: Skills to leverage the Humanitarian-Development-Peace nexus and develop actionable, systemic plans for growth.

## What you can expect

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### In-person (3 days)

This in-person training offers a highly interactive learning experience designed for managers or officers at all levels. Participants will engage in facilitated discussions, practical exercises, and real-world case reflections, with ample opportunities for peer exchange. Our training course combines expert facilitation with hands-on application, supporting participants to translate learning into practical strategies for their organizational context.



## Who this training is for

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This training is relevant for professionals working in the humanitarian or development sector, project management teams focusing on capacity strengthening or sub-grant management, private firms, as well as multinational and/or public agencies working with or for local beneficiaries.

## Timeline

### Day 1 (22 September)

- ✓ Introduction to the programme

- ✓ Discussion and sharing: localization in your organization

- ✓ Different types & levels of localization : the locally-led continuum

- ✓ Localization - Revolution of the Latest Fad

- ✓ Benefits and challenges of localization

- ✓ Context-awareness: conducting a context analysis

### Day 2 (23 September)

- ✓ Localization and the Triple Nexus (Humanitarian-Development-Peace)

- ✓ Localization and Partnerships — reflecting on our mindset

- ✓ Stakeholder and power analysis

- ✓ Building equitable partnerships: mutual capacity strengthening

[Click here to register](#)

### Day 3 (24 September)

- ✓ Localization and funding mechanisms

- ✓ Strategy and process to strengthen localization in your projects & programmes

- ✓ Final reflections, certification and closing

- ✓ Personal and organizational action plans

## Certificate

Participants will receive a certificate of completion by the end of the course if you have finalized all the online assignments and have attended the face-to-face programme.

## Terms and conditions

Read more about our cancellation policy, visa requirements and insurances our [Frequently Asked Questions Page.](#)

## What our participants say about us

“

The Training is very helpful and beyond my expectations which makes me realize the broader aspects of localization. I will share it with my colleagues. The methodology, the time distribution among the group work, exercises and lecture is very well as we got to do many case studies and discuss

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“

This course has coloured my perspective in partnership management and locally led development — what it means beyond paper and we got to learn what it will take to share capacity and localize our initiatives! Thank you MDF for designing this well-rounded course!”

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**Special offers available for our alumni and organizations.  
Consult us!**

**Sign up now!**

Registration deadline:

**September 1, 2026**

Registration email:

**mdfpi@mdf.nl**



Fees: EUR 870 + VAT



Dates: 22 - 24 September 2026



Location: Bangkok, Thailand

**Contact your trainer**



**Thilakan Sathasivam**  
Director Bangladesh  
office

✉ [st@mdf.nl](mailto:st@mdf.nl)

[Click here to register](https://www.mdf.nl/register)

Check out our other courses here: <https://www.mdf.nl/courses>

**Our participants come from**

