



MDF

EMPOWERING PEOPLE.
CREATING IMPACT.

**Course Language:
Bilingual (বাংলা | English)**

Locally-led Development and Partnerships

Drive growth through effective localization and strategic alliances

Dhaka, Bangladesh
21 - 23 September 2026

Why our course

In a globalized world, success depends on how well you adapt to local markets and build strong partnerships. Our Localization & Partnership training equips professionals with the strategies, tools, and cultural intelligence needed to expand globally while staying locally relevant. This program is designed for organizations and individuals who want to drive growth through effective localization and strategic alliances.

Key topics

- **Master Localization & Partnerships:** Understand the role of localization in humanitarian and development contexts and explore effective partnership models for sustainable collaboration. This also equips professionals with practical tools to build strategic alliances, explore blended finance and impact investment, attract new funding partners, and design scalable initiatives that create both social and financial value.
- **Drive Social Enterprise Growth:** Learn to mobilize resources, apply social enterprise models, and use the Business Model Canvas to design impactful strategies.
- **Ensure Financial & Strategic Sustainability:** Develop funding strategies and integrate localization, partnerships, and enterprise approaches for cohesive organizational impact.
- **Leverage Cross-Sector Opportunities:** Map the Humanitarian-Development-Peace nexus and create actionable, systemic implementation plans for long-term success.



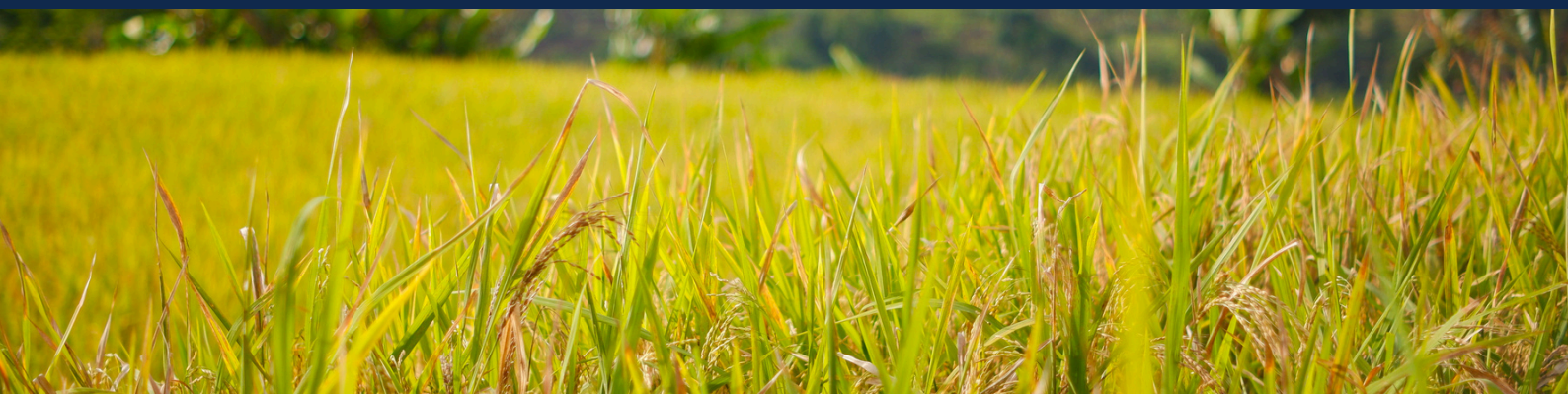
By the end of this course, you will:

- Expertise in Locally-led Development & Partnerships: Ability to adapt strategies for humanitarian and development contexts and build impactful collaborations.
- Enterprise Development & Resource Mobilization Skills: Tools to design social enterprises, secure funding, and ensure long-term sustainability.
- Strategic & Financial Planning Competence: Proficiency in using the Business Model Canvas and creating integrated strategies for cohesive organizational impact. Develop partnership and financing models that balance financial sustainability with measurable social and environmental impact.
- Cross-Sector Leadership & Implementation Capacity: Skills to leverage the Humanitarian-Development-Peace nexus and develop actionable, systemic plans for growth.

What you can expect

In-person (3 days)

This course is offered over full three face to face days. The course is based on a participatory, active learning approach and combines guided virtual classroom sessions with guided self-study. The above topics will be covered in the classes, which might be further adjusted to suit participants' training needs.



Who this training is for

This training is relevant for professionals working in the humanitarian or development sector, project management teams focusing on capacity strengthening or sub-grant management, private firms, as well as multinational and/or public agencies working with or for local beneficiaries. The organisations working to be balance financial sustainability with measurable social and environmental impact.

Timeline

Day 1 (21 September)

✓ Introduction to the programme

✓ Discussion and sharing: localization in your organization

✓ Different types & levels of localization : the locally-led continuum

✓ Localization - Revolution of the Latest Fad

✓ Benefits and challenges of localization

✓ Context-awareness: conducting a context analysis

Day 2 (22 September)

✓ Localization and the Triple Nexus (Humanitarian-Development-Peace)

✓ Localization and Partnerships — reflecting on our mindset

✓ Stakeholder and power analysis

✓ Building equitable partnerships: mutual capacity strengthening

[Click here to register](#)

Day 3 (23 September)

✓ Localization and funding mechanisms

✓ Strategy and process to strengthen localization in your projects & programmes

✓ Final reflections, certification and closing

✓ Personal and organizational action plans

Certificate

Participants will receive a certificate of completion by the end of the course if you have finalized all the online assignments and have attended the face-to-face programme.

Terms and conditions

Read more about our cancellation policy, visa requirements and insurances our [Frequently Asked Questions Page.](#)

Course Fee Coverage

The course fee covers tuition, participants course materials, worksheets, stationery, morning & afternoon snacks, lunch and certificates.

What our participants say about us

“

The Training went beyond my expectation and helped me see localisation in a broader way

”

“

It changed my understanding of partnership management and what it takes to localise for initiatives

”

Special Offers

- 5% discount for 3 registered participants from the same organization
- 10% discount for 4 registered participants from the same organization
- 1 Free seat for 5 or more registered participants from the same organization
- 10% discount for the participants from MDF Bangladesh alumni group



Sign up now!

Registration deadline:

September 10, 2026

Registration email:

mdfbg@mdf.nl



Fees: BDT 33,000 (All-Inclusive)



Dates: 21 - 23 September 2026



Location: Dhaka, Bangladesh

Contact your trainer



Thilakan Sathasivam

Director Bangladesh
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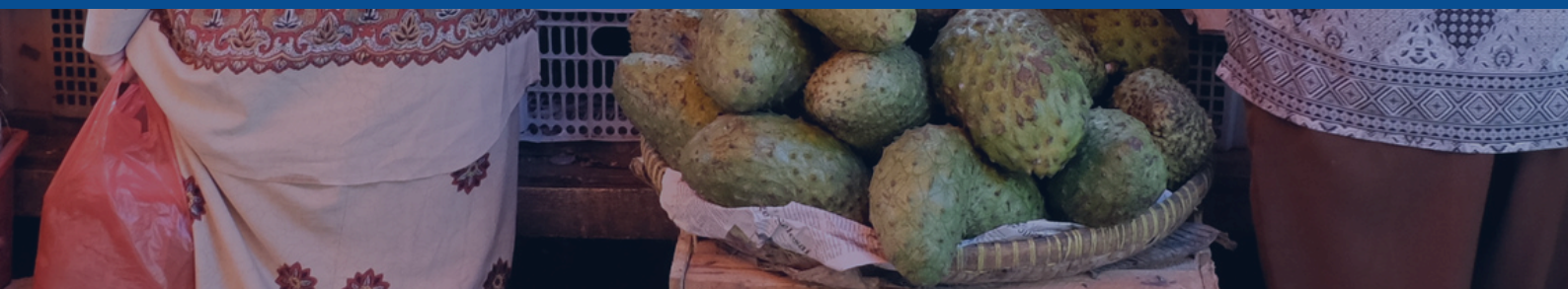
Sanjida Islam

Trainer and consultant

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[Click here to register](#)

Check out our other courses here: <https://www.mdf.nl/courses>



Our participants come from

