Seller Checklist

Selling a home involves a few important steps before and on closing day. Use this checklist to stay organized and help ensure everything is ready for a successful closing.

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Before Closing

Create your Qualia login as soon as you receive the invitation	
Complete all tasks in Qualia, upload documents, and enter required information	
Notify our office immediately if any seller cannot attend the closing	
Let us know if you need a Power of Attorney — we can prepare it for you	
If you are using your own Power of Attorney, it must be pre-approved by our office prior to the closing, and we must have the original on the day of closing	
Contact our office if anyone on title is going through or has gone through a divorce	
Notify us if anyone on title is deceased so we can gather the proper documentation	
Provide repair invoices promptly if Cook & James is collecting for repair items	
Cancel any automatic mortgage payments set to occur after your closing date	
Your agent should schedule your closing 7-10 days in advance	
If you need to bring funds to closing, arrange your wire transfer at least 24 hours in advance	

Day of Closing

Bring a valid photo ID (driver's license, state ID, or passport)	
If using a Power of Attorney, bring the original to closing	
Bring all keys, garage door openers, and access devices for the property	

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