

Business contracts fail to deliver results due to ineffective management that lead to erosion in value and higher risks

Typical reasons for contract ineffectiveness



Value erosion

Ineffective contract drafting leads to

Around **~9% to 10% erosion** of annual revenue, on average

Value leak of about \$ 90 M for a typical \$1 Bn revenue company

Higher Risks

Contract risks : Failure to implement discounts, scope creep, enforcement of change management

Reputation risks : From Legal disputes

ALTEX™: solves these problems by XXXXX

Source: altius research and WorldCC organization

Value Proposition

Unlock hidden value and risks with AI driven automation

CONTRACT DATA USE CASES

Optimization

(pricing optimization, vendor consolidation, volume discount realization)

Efficiency

(supplier performance tracking, renewal intelligence)

Risk Mitigation

(vendor concentration, compliance gaps, liability mapping, auto renewal traps etc.)

STAKEHOLDERS

M&A,
Procurement,
Legal,
Finance,
Corporate, &
Functional

PROBLEM STATEMENT

Unstructured Data:

Unstructured format + verbose legal language = impossible to analyze at scale

High Complexity:

Multilingual contracts + specialized knowledge required = weeks to extract insights

Data Sprawl:

Contract data scattered across emails, file shares, and archives

OUTCOME : CONTRACT INTELLIGENCE GAP

- Hidden risks
- Money left on the table
- Low productivity
- Data security gaps

ALTEX™ SOLUTION

1

AI driven data extract from contracts:

- Structured searchable data
- Multi language support
- 100% contract coverage

2

Centralized secure contract repository

- Single source of truth
- No document sprawl
- Audit trails and role-based access

3

Multi-dimensional analysis:

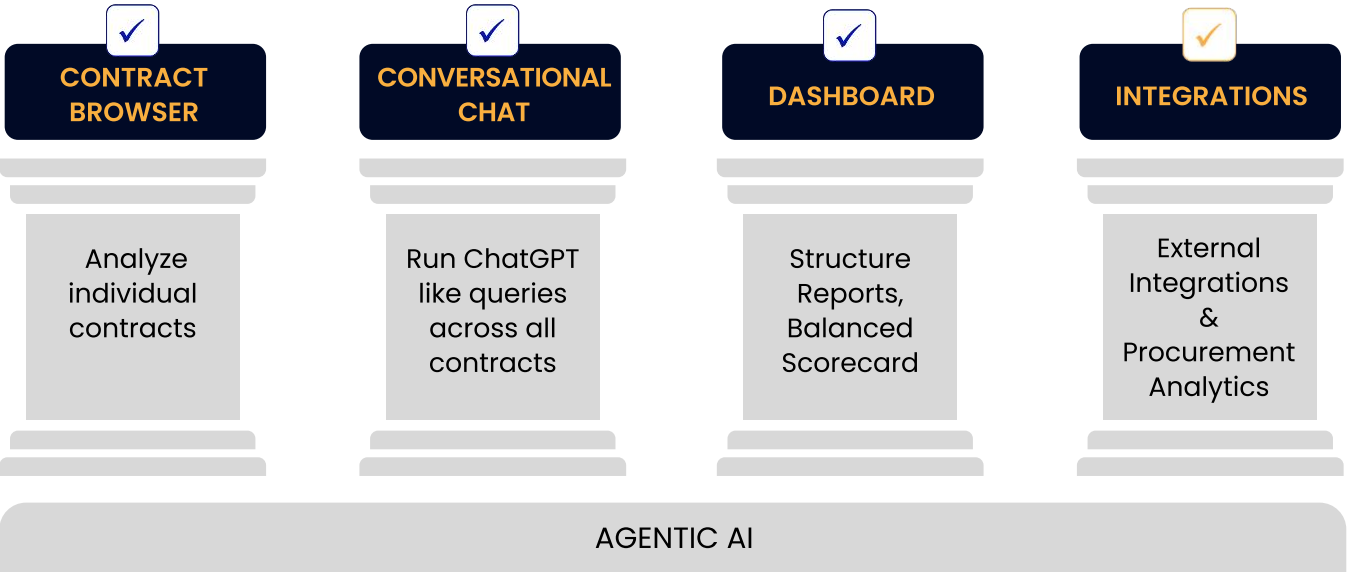
- Single Contract
- Across Contracts
- Structured Reports

4

Recommendations to optimize spend and reduce risk

Features

Four Pillars of Multi Dimensional Analysis



STORE	MANAGE	CREATE
Extraction ☒	Performance ☒	Drafting ☐
Repository ☒	Governance ☒	
Search ☒	Risk ☒	

- ☒ Available
- ☐ Roadmap Feature

is a part of Altius's suite of digital offerings

Diverse set of offerings designed for the entire range of enterprise business environments

Integrated Business and Technology operations platform as managed services for Enterprise Applications, Cyber Security, Infrastructure, and BPO as a managed service

