

ALTEX™

Contracts-Management Tool
from Altius

Business contracts fail to deliver results due to ineffective management that leads to erosion in value and higher risks

Typical reasons for contract ineffectiveness



Value Erosion

Ineffective contract drafting leads to

Around **9% to 10% erosion** of annual revenue, on average

Value leak of about \$90M for a typical \$1B revenue company

Higher Risks

Contract risks : Failure to implement discounts, scope creep, enforcement of change management

Reputation risks : From Legal disputes

ALTEX™ solves these problems by automating contract data extraction, identifying key Terms and Conditions, and applying analytics to assess risk profile and identify opportunities for cost-savings and value realization.

Source: Altius research and WorldCC organization

Value Proposition

Unlock hidden value and risks with AI-driven automation

CONTRACT DATA USE CASES

Optimization

(pricing optimization, vendor consolidation, volume discount realization)

Efficiency

(supplier performance tracking, renewal intelligence)

Risk Mitigation

(vendor concentration, compliance gaps, liability mapping, auto renewal traps, etc.)

STAKEHOLDERS

G&A
Procurement
Legal
Finance
Corporate & Functional

PROBLEM STATEMENT

Unstructured Data:

Unstructured format + verbose legal language = impossible to analyze at scale

High Complexity:

Multilingual contracts + specialized knowledge required = weeks to extract insights

Data Sprawl:

Contract data scattered across emails, file shares, and archives

OUTCOME : CONTRACT INTELLIGENCE GAP

- Hidden risks
- Money left on the table
- Low productivity
- Data security gaps

ALTEX™ SOLUTION

1

AI driven data extract from contracts:

- Structured searchable data
- Multi language support
- 100% contract coverage

2

Centralized secure contract repository

- Single source of truth
- No document sprawl
- Audit trails and role-based access

3

Multi-dimensional analysis:

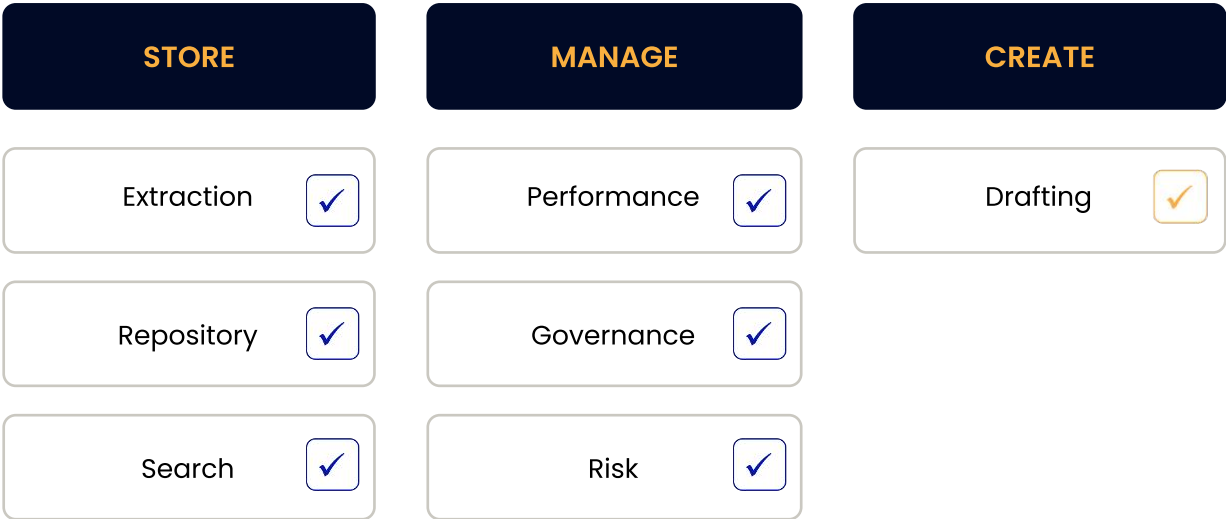
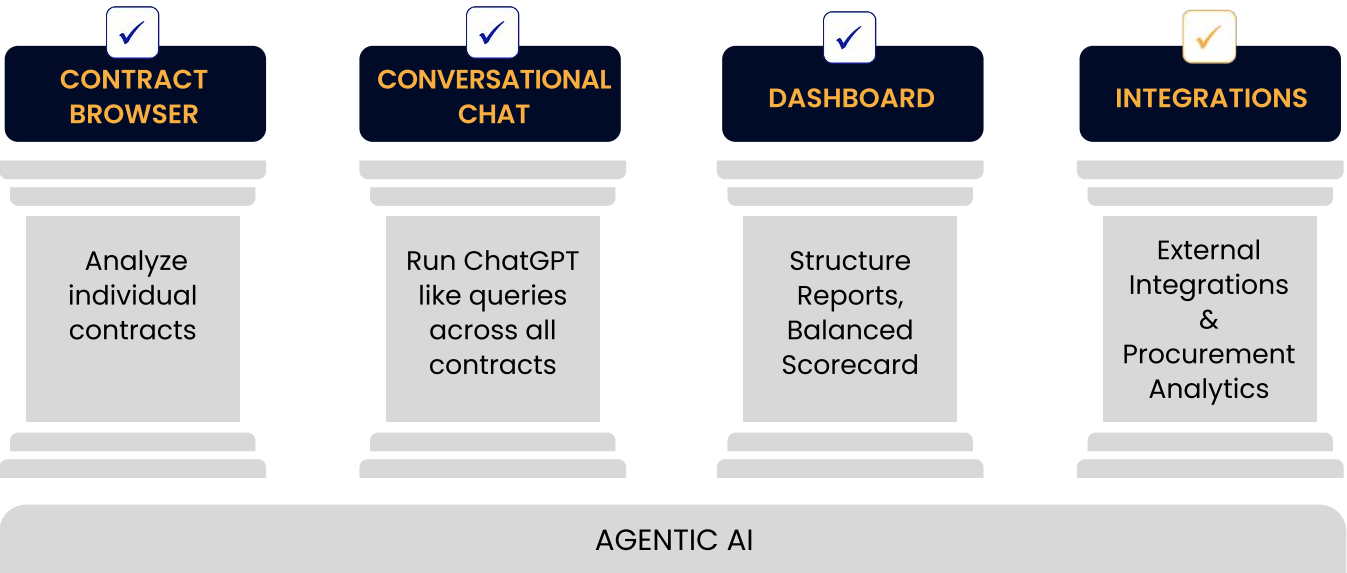
- Single Contract
- Across Contracts
- Structured Reports

4

Recommendations to optimize spend and reduce risk

Features

Four Pillars of Multi Dimensional Analysis



☒ Available
☐ Roadmap Feature

is part of our suite of digital offerings

A diverse set of offerings designed for the entire range of enterprise business environments

Integrated Business and Technology operations platform as managed services for Enterprise Applications, Cyber Security, Infrastructure, and BPO as a managed service

AI-driven tool for automated contract data extraction, analytics and reporting

Organizational performance management tool framed along the HBS Balanced Scorecard* to manage multi-sourcing delivery models

* <https://online.hbs.edu/blog/post/balanced-scorecard>

AI TRANSFORMATION
Industry specific AI/deep tech use cases covering enterprise-wide transformation, implementation services, and curated applications

ROBOTICS TRANSFORMATION
Advanced robotics-driven automation, delivering connected solutions that enhance operational efficiency, drive innovation, and transform industries

Pre-established curated partnerships with software, hardware, SIs, and hyper-scalers at a global level to deploy at-close, for efficient carve-outs

A suite of intelligent process automation LCNC (Low Code-No Code) solutions to accelerate adoption of digital solutions for front-, mid- and back-office operations

Operational Governance tools suite with intuitive and user-friendly Excel interface managing strategic IT cost and SLA tracking and credit

Impact Area  Operational Efficiency  Revenue Growth

