



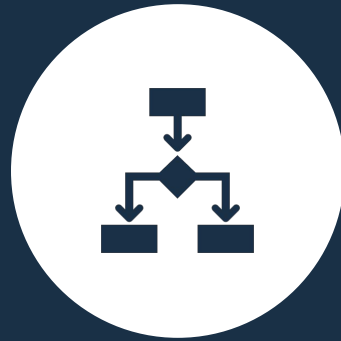
Product Slides

2026

No one is perfect at managing **contracts**



People on site don't **understand** the contract



Project teams don't **flag issues** in time to commercial



No one keeps good enough **records**

But all this **risk** adds up



\$50-100k delay/standby/dayworks claim missed each month



\$500k variation rejected because someone didn't follow the right process



\$10m dispute settled for \$5m because someone didn't keep records



5-10% of contract revenue is **at risk** or **missed**

This still applies to projects without current contractual issues



Key **person leaves** and the relationship turns sour



Rejected **variations snowball** into a multi-million-dollar dispute

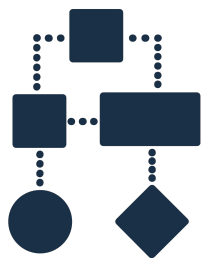


Gone **above and beyond** the contract for years without claiming



Don't have records at **tender time** to help negotiate next contract

The challenge is...



**...contract processes are
complex...**



**...and site teams are not
lawyers**

Generic tools are leaving too many gaps



PDFs contracts on shared drives are **long** and complex...

...so site teams **don't go in** and read them



Personal diaries aren't auditable or **searchable**...

...so legal teams don't get notified till **too late**



Variation registers in Excel don't send **reminders**...

...so people **miss tasks** and time bars

The solution



Hevi is a software platform that helps project teams properly administer contracts

It saves people time and prevents costly mistakes that can lead to major disputes

Built by **heavy** **industry** people



Paul Culvenor

- 10+ yrs commercial management



Brad Gyngell

- Prior tech founder in mining



A THIESS COMPANY

Leading Underground Mining contractor



World's largest explosives contractor

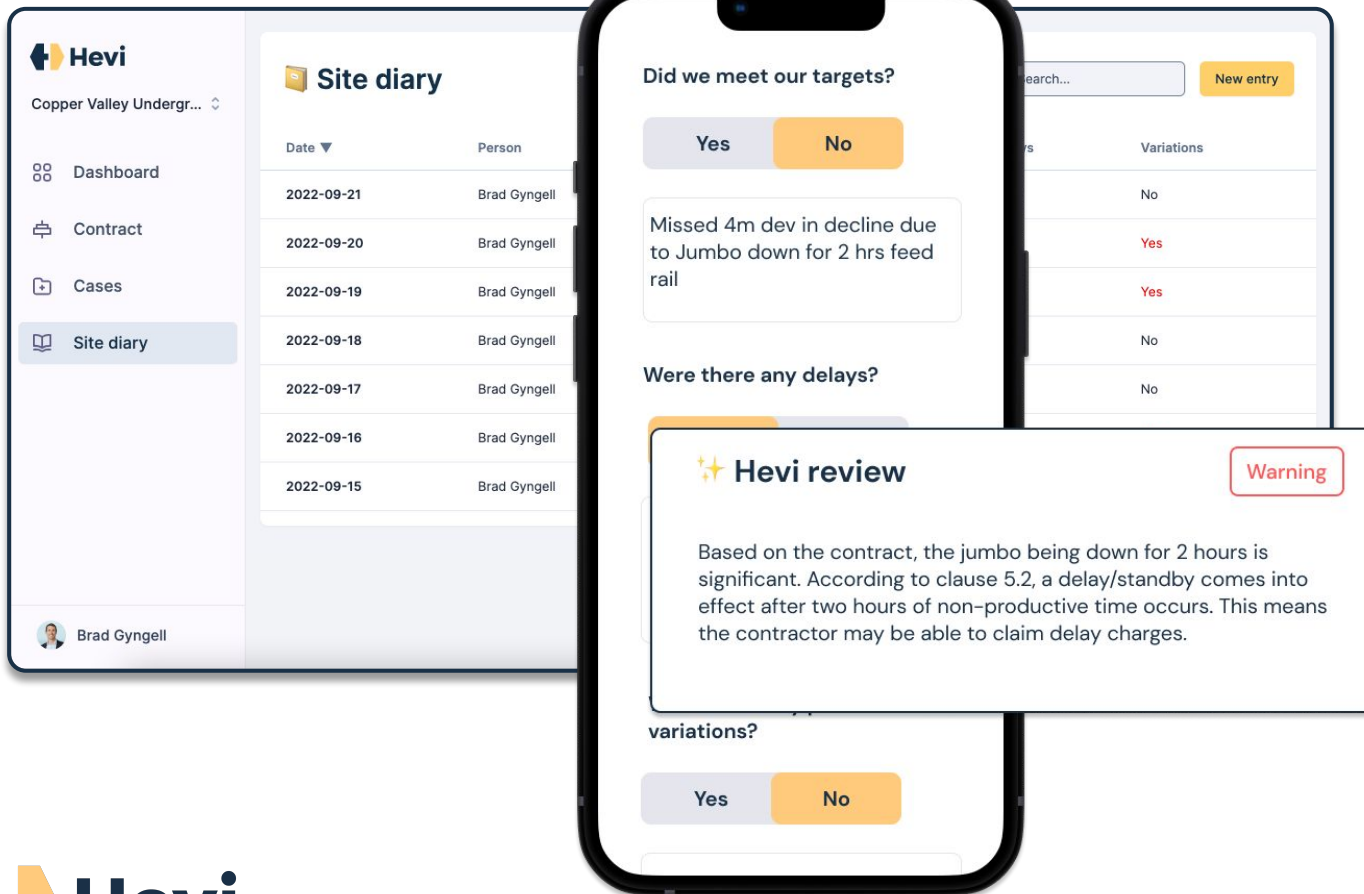


Tier 1 global consulting firm



Artificial intelligence platform for mining optimisation

AI monitor **flags claims** from diaries and emails



Hevi **monitors data** like daily reports, correspondence and site diaries

Each item is **scanned by AI** in real time and compared with the contract

Potential issues are **flagged automatically** to the contract team before it's too late

Contract training videos bring contracts to life

Hevi

Big Hill

Dashboard

Contract setup

Training

Cases

Site diary

Mail

Chat portal

Admin settings

Paul Culvenor

Contract Awareness Training

Build course Manage participants Take course

Pass mark (%) 80

Renewal cycle (months) 12

Modules

- Module 1: Contract Overview
3 questions
- Module 2: Scope of Work
3 questions
- Module 3: Payment and Progress Claims
3 questions
- Module 4: Variations and Scope Changes
3 questions
- Module 5: Production Relief Events, Delays and Suspension
3 questions

Build course Manage participants Take course

Module 4 of 6: Variations and Scope Changes

4 / 6

1:00

0:00 / 1:18

1. A site engineer receives a verbal direction to change the sequence and add extra work, and the crew starts immediately. What is the main contractual risk?

- The Contractor is entitled because all changes to mine plans are automatically priced as urgent variations.
- The Contractor may have no entitlement unless the change is a Variation instructed by Field Instruction or Variation Agreement.
- The Contractor is fully protected because any verbal direction from site personnel automatically changes the contract scope.

The Contractor can always recover the cost later by including it as an unclassified item in

Auto-generated E-learning course summarise key risks and processes

Site teams learn the contract through short video guides not a 300+ page PDF

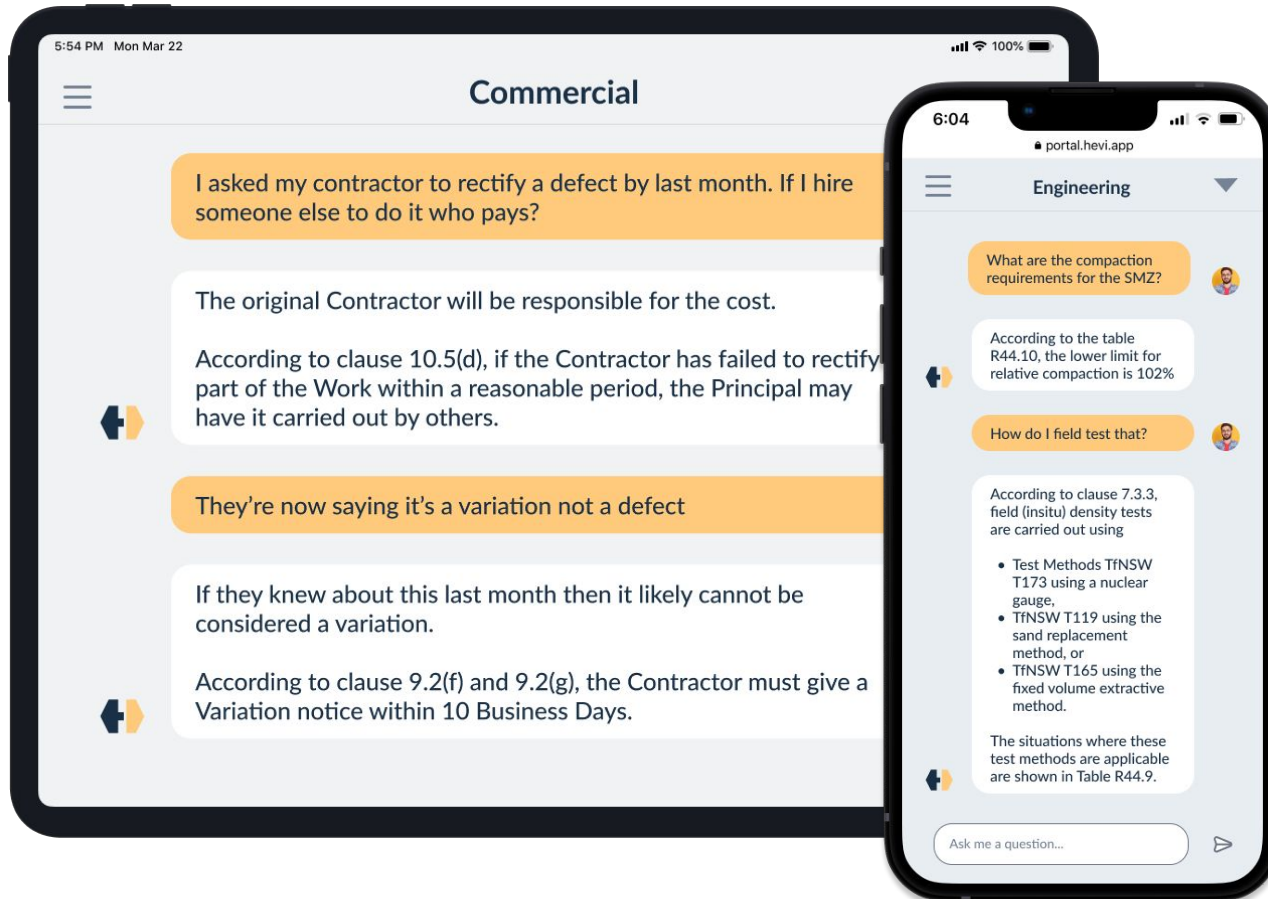
The people actually making decisions on the ground understand the obligations without being lawyers

AI chat provides **instant answers** from documents

Users can find instant **answers** from contracts, specifications and more

Complex legalese can be translated into **plain english** for site teams

Managers can automatically draft **correspondence** based on contract specifics



Smart **flowcharts** prevent missed time bars

The screenshot displays a digital workflow interface for 'Delay Variation'. It features a 'Workflows' sidebar with an 'Add' button and a 'Delay Variation' workflow selected. The main area shows 'Workflow details' with a flowchart and a 'Tasks' panel. The flowchart includes steps like 'Send variation form' (7 days), 'Wait for principle to approve' (28 days), 'Invoice approved amount' (28 days), 'Respond to RFI' (5 days), 'Follow up' (5 days), and 'Wait for principle to approve' (7 days). The 'Tasks' panel lists two tasks: 'Upload these documents' due on 24 Feb 2021 and another 'Completed' task, both assigned to Brad Gyngell. The interface also includes 'Edit' and 'Print' buttons for the workflow.

Digital workflows guide teams through contract processes

Tasks and notifications are automatically triggered ahead of deadlines

Full history of case information is stored in a single source of truth

AI contract reviews streamline tendering

Create a template of **review questions** based on internal policies

Check for **compliance** and **draft departures** if required

Export the full set of answers to **Excel**

The screenshot displays the Hevi software interface for contract review. On the left is a navigation sidebar with options like 'Projects', 'Documents', 'Site Diaries', and 'Management Portal'. The main area is titled 'All Documents' and contains a table of review results. At the top of the table are buttons for 'Import questions', 'Generate answers', and 'Export answers'. The table has four columns: 'Question 1', 'Answer 1', 'Question 2', and 'Answer 2'. It lists three specific contract clauses with their respective questions and AI-generated answers.

Question 1	Answer 1	Question 2	Answer 2
Can the client terminate the contract for convenience?	Clause 18.4 Page 65 states that the Principal may at its sole discretion terminate this Contract by giving 35 Business Days' written notice to the Contractor.	If there is no clause then please draft an amendment for this	N/A
Is the contractor's liability limit at least \$50,000,000?	No, as referenced in clause 16.4 on Page 59, the contractor's aggregate liability to the Principal or the Indemnified Parties is limited to the greater of \$40 million or the limit of the relevant policy insurance.	If not then please draft an alternative clause increasing it above this level	The Contractor's aggregate liability to the Principal or the Indemnified Parties, as a consequence of or connection with the agreement, shall be limited to the greater of \$50 million or the limit of the relevant policy insurance.
Are the payment terms at least 30 days?	No, clause 12.2(j) on Page 9 states that the time for payment is 15 days	If not then please draft an amendment for this	Time for payment in accordance with clause 12.2(j) is 30 days after the Tax Invoice is received by the Principal.

Security built for enterprise



ISO/IEC 27001 and SOC 2 certified for industry leading privacy and security



Scalable **architecture** built on Microsoft Azure



Enterprise **security** and Australian hosting

Team **collaboration** and user permissions

Reach out for more info...



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