

Conquest Planning is a leading financial planning software company with a purpose-driven approach to delivering financial advice. Established in 2018, Conquest Planning was founded by a team of financial technology veterans whose track record of success spans over 30 years in the financial planning software space. The company's mission is to ensure that everyone has access to great financial advice, transforming the financial planning landscape and improving outcomes for all clients. Users of Conquest Planning leverage its intuitively designed product, simple onboarding process, and data-driven artificial intelligence to accelerate the delivery of beautifully designed, hyper-personalized financial plans. We are based out of Winnipeg, Manitoba and have team members located across Canada, the United States, and United Kingdom.

We are seeking a **Legal Counsel** to join our dynamic team!

Reporting to the Chief Legal Officer, the **Legal Counsel** will have a primary focus on supporting our organization as a commercial legal counsel. In this role, you will deliver proactive, practical, and business-focused legal advice across the company while partnering closely with internal stakeholders and external customers, partners, and suppliers.

As a **Legal Counsel**, you will work closely with internal stakeholders and external customers and partners across a wide range of commercial engagements. This is a highly collaborative role that requires strong business judgment, technical aptitude, and the ability to operate effectively in a fast-paced environment.

This is a remote / work from home opportunity.

Duties of the role include:

- Negotiate a wide variety of commercial arrangements or transactions on your own, or with the support of senior legal counsel.
- Work with legal leadership on legal projects such as M&A, intellectual property, and data protection.
- Be part of a high performing, collaborative, proactive and practical legal team that will embrace your existing skills, while deepening your expertise as in-house counsel.

Qualifications:

- Admission to practice and good standing in any US state or Canadian Province.
- 2+ years of experience drafting, reviewing, and negotiating a broad range of commercial agreements, preferably within the technology or SaaS sector.
- Preferably experience in software licensing, SaaS agreements, NDAs, services agreements, SOWs, and order forms.
- Ability to partner cross-functionally with Sales, Finance, Privacy, and Information Security teams.
- Strong ability to translate complex legal requirements into clear, practical guidance for non-legal audiences.
- Positive attitude, strong work ethic, and collaborative mindset.

What to expect:

- An inclusive culture comprised of extremely talented individuals.

- A leadership team with a proven track record of success.
- The opportunity to join a company as it expands across the globe.
- Competitive compensation.
- Generous benefits.
- Retirement allowance.

How to Apply:

If this exciting opportunity is of interest to you, please forward your Resume and Cover Letter with **Legal Counsel** in the subject line to human.resources@conquestplanning.com by **February 23, 2026**.

We thank all applicants for their interest. Only those invited for an interview will be contacted.

Conquest Planning Inc. is an equal opportunity employer. Our inclusive work environment welcomes diversity and supports accessibility. If you require accommodation at any time during the recruitment process, please contact human.resources@conquestplanning.com.