

SERVICES

DIGITAL ECOSYSTEMS

Precision in Process & Innovation with Automation



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Our Mission

We want to help you become more efficient in all 3 Universal Currencies (Resources, Time, Flexibility). We do that by building efficient, Agile, and adaptable digital ecosystems, and give you a system that will help you become at least 1% more efficient every day!

Our core focus is, and always will be your success. We always view ourselves as your partners, not vendors. We share all our learnings and processes with our clients and don't believe in any unshareable "secret sauce".



Our Core Values

There are no such things as secret sauces or overnight success.

The BEST user experience, PERIOD.

Make working FUN!

Grow at least 1% more efficient every day.

Learn and test something new every day.



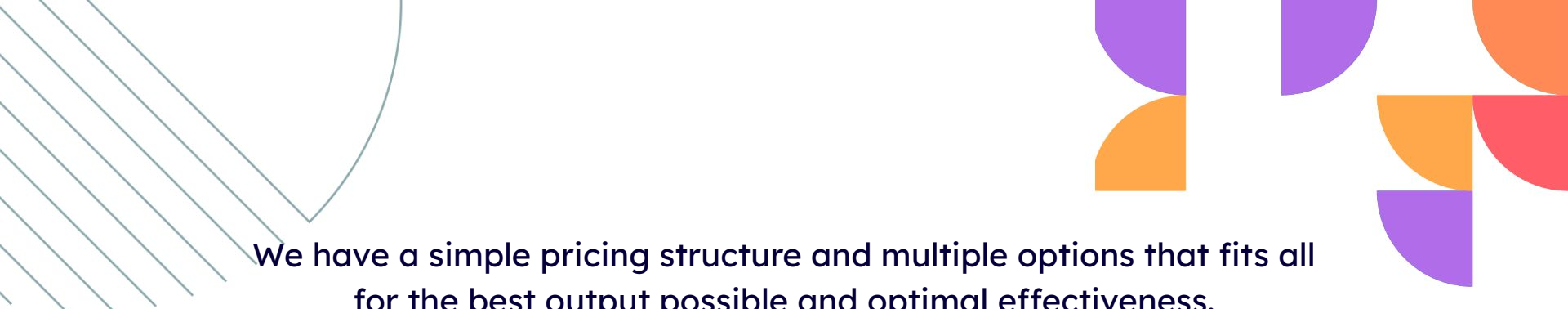
Services



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We have a simple pricing structure and multiple options that fits all for the best output possible and optimal effectiveness.

We like to be flexible...

If there's another way we can work together that makes more sense, we are open to modifying our services to fit your needs.

Simple pricing structure, 100% tailored to your needs



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Service Types

QUIK Services

About:

These are on-demand services that can be purchased at any time like:

- ⚡ Consulting,
- ⚡ Audit services
- ⚡ Workshops
- ⚡ Automation Validation Ideas

No commitment at all. It's just purchase and go.

Discovery

About:

One of our signature services inspired by Google Ventures Design Sprints. The goal of this discovery is to fully understand your current systems and processes.

This helps us provide the best recommendations and a solid plan to enhance them using modern technologies, creating an effective and scalable Digital Ecosystem.

Deliverables:

- ♦ FRD (Functionality Requirements Documentation)
- ♦ Backlog & Milestones
- ♦ Estimations on each backlog item
- ♦ Flow-maps
- ♦ Figma Designs (*if applicable*)

ADES ProFlex

About:

These are our implementation services that are based in our inhouse framework **ADES™** (*Agile Digital Ecosystem Scaling*).

We offer a versatile month-to-month solution which includes the minimum at a very basic pricing and all implementations are estimated and billed on a per-request basis.

Our month to month service includes things such as:

- ⚡ Consulting hours
- ⚡ Automation Ideas Validation
- ⚡ 24/7 Automation Error handling
- ⚡ Client Portal
- ⚡ Chat Support & 24h Reply Guarantee
- ⚡ Backlog, Miro Board, Roadmap





QUIK Services

Quick Service, Long term benefits

QUIK Services

Pick My Brain From €85 to €215

About:

For 30/60/90/120 minutes you get access to all of our knowledge.. We get to brainstorm together and I'll give you any advice, recommendations and help with anything! If necessary I will even get my hands working on anything.

What we can cover?

- All things ClickUp
- Digital Ecosystem Consulting
- TechStack Check & Recommendations
- Automation ideas & validations
- Process discussions & checking
- BI & Reporting systems
- Product Ideas & Development
- Business Development
- And a lot of other things!

Digital Ecosystem Audit €400

About:

With this audit we focus on the Digital Ecosystem as a whole. Not just one tool, but your whole tech stack and how it communicates.

Includes:

- 1-hour 30 min call
- (If applicable) Pre-call recording audit of your current setup up to 5 minutes
- Solve a Major Pain
- Call Recording
- Backlog & Action items creation
- Screen Sharing & Live implementation
- Downloadable Document Summary and a 30 Day Action Plan

Optional:

- TechStack Review & Recommendations (+€100 & +30 min)



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QUIK Consulting

On-Demand

Buy bulk hours packages and spend them whenever you like, for whatever you need within 60 days.

4 hours

~~€600 or €150/hour~~ | €580 or €145/hour

8 hours

~~€1200 or €150/hour~~ | €1120 or €140/hour

16 hours

~~€2400 or €150/hour~~ | €2160 or €135/hour

24 hours

~~€3600 or €150/hour~~ | €3120 or €130/hour

32 hours

~~€4800 or €150/hour~~ | €4000 or €125/hour

Includes:

- Quick **Request Forms**
- Quick **Call Scheduling links**
- Easy to use **Client Portal**
- Dedicated **Miro Board**
- **Session Recording** & AI Summaries (Fireflies.ai)
- Shared **Roadmap/Ideas board**



Discovery Sprints

Unlock your hidden potential

What's a Discovery Sprint

Based on Google Ventures **Design Sprint** this is a multi-day process that helps answer critical business questions through brainstorming, mapping, design, and prototyping ideas.

The Objective is to get a full understanding and a clear picture of the current state of your Digital Ecosystem and ways we can improve, and ensure long-term effectiveness. By the end of the sprint you will have a concrete understanding of how your processes work and an execution plan on setting up a Digital Ecosystem and what are the best tools/technologies that can help you.

Core Deliverables:

- ♦ FRD (Functionality Requirements Documentation)
- ♦ Backlog & Milestones
- ♦ Estimations on each backlog item
- ♦ Flow-maps
- ♦ Figma Designs (*if applicable*)

Sprints are versatile and can fit for any business of any size. We run design sprints on a per-process/department/team basis to make sure we explore every single detail as deeply as possible.



Discovery Sprint – Regular (Available on-site)

Essential From €1050

Includes:

- User **Flow-maps**
- Internal Process **Swimlanes by Role**
- Process **Mapping**
- Customer **Experience/Journey Mapping***
- **Potential Automations** Identification
- TechStack Audit
- **TechStack** Recommendations
- FRD (Functionality Requirements Documentation)

**Only if applicable*

Professional From €1750

Includes:

Everything from Essentials plus..

- Detailed **Systems** Chart
- Team **Organizational Chart** & Growth System
- Automations **FRDs**
- Automations **Flow-maps**
- **Automations ROI** calculation

Client Portal Design Custom Pricing after Discovery

Includes:

Everything from Professional plus..

- Client Portal **Figma Designs**
- Prototypes
- Custom Styling

**Pricing varies on complexity of functionalities, amount of pages, and extent of customization in terms of styling.*

For on-site discoveries logistic fees (transportation & lodging) also apply. Please contact us to learn more about how do we handle this



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Discovery Sprint

All

Professional

Client Portal

1. Prep

Get to Know the team

Team Hierarchy Map

Discuss Timeline

Plan Future Meetings

 1-2 hours

2. Core

Map Current Process

Assign PAPs

Map Potential Optimizations

Triggers/Actions

 1-2 weeks

3. Branch Out

Role Meetings

Accountability Swimlanes

Communication paths Breakdown

Portal Designs

 1-2 weeks

4. Optimize

Process Optimization

Automations Mapping

Systems Map

Designs Feedback

Designs Revisions

 1-2 week

5. Plan

Backlog Creation

Backlog Prioritization

Define MVP

Strategy Call

Items ROI Estimation

 2 hours

Timeline

FRD

Organizational Chart

Process Map

Deliverables Backlog & Estimates

Mapped Automations

Portal Designs

Systems Chart

Potential Automations

Accountability Swimlanes

TechStack Recommendations

ROI Estimation

Portal Prototypes

Deliverables



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ADES ProFlex

Effective solutions, consistent results.

ADES ProFlex

Core Subscription Features

Bundled Pricing

How does it work?

This is our signature service. We like to keep things simple and flexible and give you a way to get exactly what you need

You can create your own package or **we can recommend custom packages depending on your needs.**

Just tell us what you need, and we will work something out.

PAYMENTS STRUCTURE:

- **Monthly Subscription:** Charged Automatically

- **Implementations:** Invoiced & Charged Automatically at the end of the month

All implementations delivered are estimated and signed-off by you before delivery and when the project closes to ensure we don't have any mix-ups!

ConsultPro

€115 - €150 per hour per month

(More hours means a lower hourly rate)

- From **1h-16h of Consulting**
- Additional hours at the same rate
- Rituals (Retrospectives, Sprint Planning, Time Reporting)
- Dedicated **White Board**
- **Client Portal** & Quick Request Forms
- Free **Consultant Seat** in ClickUp/SPP

FlowFix

Starts at €90/month

(Price scales with # of automations depending on size, modules, and complexity)

- **Automation Error** Monitoring
- **Mitigating & Fixing** Bugs
- **Error Handling**
- Bug **Report Forms**/Process
- **Automated** Notifications

SupportPlus

€190/month

- **Chat** Support
- **Multichannel**
- **Team Chat** Group(s)
- **Slack** Connect
- 24h **Reply Guarantee**

Implementation

Per Request Basis

About:

While subscribed to our service we will write down all the ideas that come up during our calls that need to be implemented. For all ideas you receive 2 estimations for implementation and for Documentation.

IMPLEMENTATIONS:

- Implementation **Estimates**
- Optional **Documentation Estimates**
- **1 year ROI forecast** when applicable
- Request **Functionality Requirements** Doc
- **20%-40% lower rate** on development tasks

AUTOMATIONS:

- API Research

DOCUMENTATION:

- **SOP** Creation
- **Flow Chart Mapping** in Miro
- Company **Wiki Creation** in dedicated app

**if applicable*



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Frequently Asked Questions

1. What if I don't have a subscription?

We are happy to accommodate any request you may have.

Only difference is that you do not get discounts on development or documentation and the FRD you receive is very basic. You can make a request to us via our Client Portal or Email.

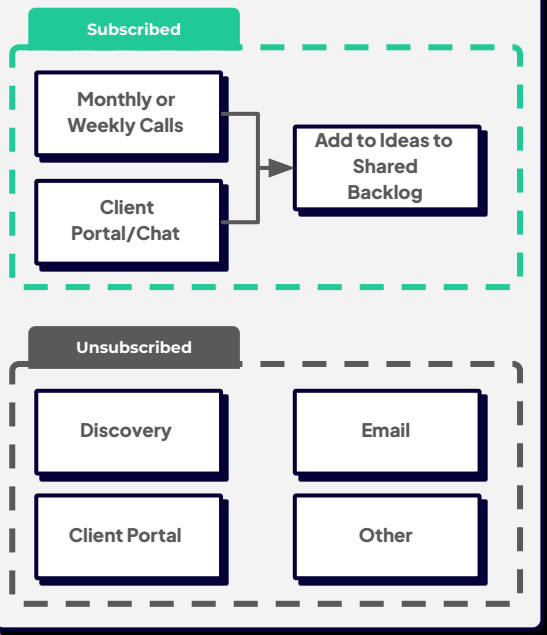
Requests that are not under our Core subscription are paid Upfront either fully or by a set %.

2. Are these fixed packages?

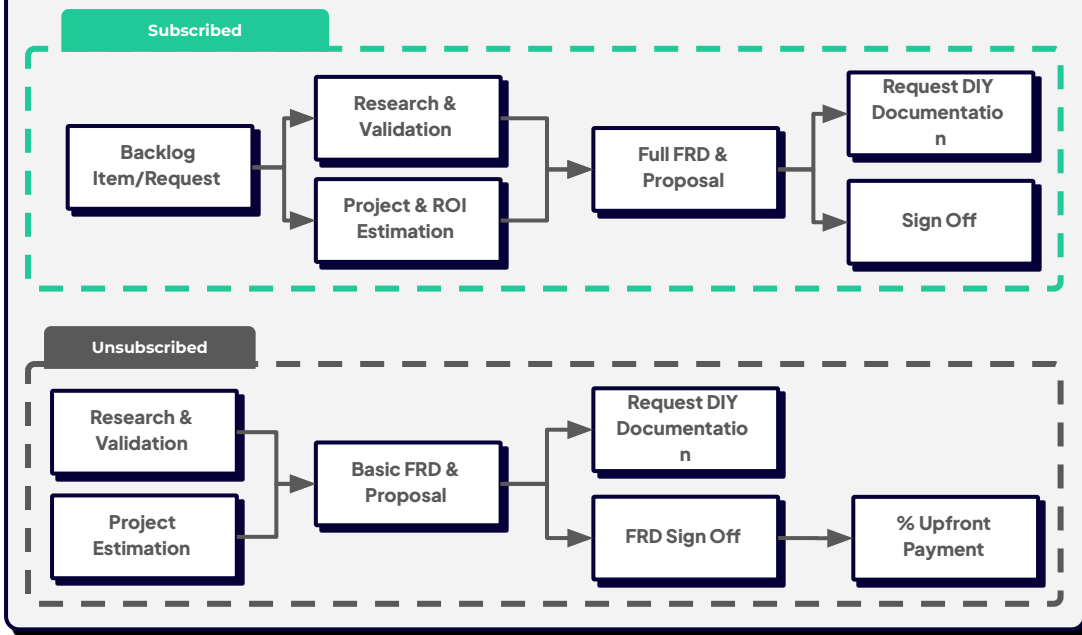
The whole point of our services is to offer you as much flexibility and transparency as possible. Therefore we offer custom packages where we mix features from different services and create a unique package that suits your needs.

Our Implementation process

Ideas/Requests Sourcing



Request Processing



implementation



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Our Processes

Complexity made simple

ADES™ Framework

Sourcing New Ideas

New Ideas Processing

Agile Workflow

Internal Feedback Channels

Efficiency ROI Calculators

Prioritization Models

Efficiency KPIs

Goals & OKRs Tracking

Team Communication Protocols

Implementation Workflow

Improvement Rituals

Feedback Processing

Effective

Goals & OKRs Tracking

ROI Tracking

ADES™ (**Agile Digital Ecosystem Scaling**) is our building and framework for scaling Digital Ecosystems by focusing on efficiency.

It helps Identify, implement, and roll out to multiple teams new workflows, automations, methodologies, SOPs, software or anything that will help your business become more efficient by gaining on all 3 Universal Currencies (Resources, Time, Flexibility).

It's a combination of Agile & Lean methodologies, improvement management workflows and OKRs.



Our Agile Scaling Process

Our Scaling Process is comprised of certain rituals and activities that allow us to prioritize important tasks which will improve your efficiency quickly. We can do them both on calls and via Chat Asynchronously

Our aim is to help you continuously improve your efficiency and save your team time, resources, and boost your flexibility

How we do that?

- Sprint Rituals (Retrospectives, Grooming, Planning)
- Robust Portal to track what's happening and share your ideas with us
- A chat channel for quick support, communication and updates.

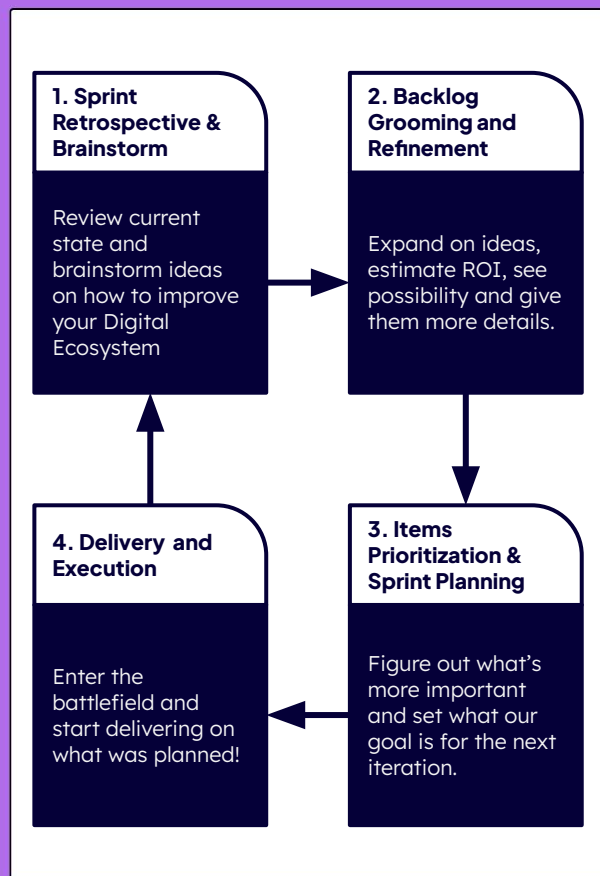
Now... I know what you're thinking.

"What if I need more, or something else?"

Well that's exactly the reason why we have this system.

- 1 With our sprint rituals we can plan on what you need.
- 2 You have the flexibility to add extra services (More Consulting hours, workshops, implementation etc.) depending on what you need. We keep things flexible 😊

Workflows



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A glimpse of what we can do

Agile
(Scrum/XP)

Client Delivery

Rituals &
Meetings

Rituals &
Meetings

DevOps

Marketing &
Advertisement

Sales Pipelines

Capacity
Management

Software
Engineering

ClickUp CRM

SOPs &
Knowledge Base

HR Workflows

Goals & OKRs

Product
Management

Improvement
Management

Template
Management

Reporting
Automation

Reporting
Automation

And a A LOT more...

Workflows

Custom Client Portals

API
Integrations

Automations

Choose the right
TechStack

Map & Optimize
Processes

Custom Figma
Design

Product
Management

And a A LOT more again...

Others



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Automations & API Integrations Development

As a [Make.com \(formerly integromat\)](#) partner & expert we can automate manual tasks and create custom integrations to connect your digital tools and sync your data across all platforms!

If you have an automation idea send it to us. We will validate your idea and send you a project estimate and with our formula you will get an ROI forecast for the following 12 months.

You can use our [calculator](#) to check ROI on your ideas.

This way we can determine if it's worth spending the funds developing such automation.

(spoiler: 99% of the time it's worth it)





Let the **Efficiency** Games Begin

A thank you note

In this era of rapid technological evolution, in order for a business to grow, it needs a Digital Ecosystem that scales and grows with it.

Having the right foundations and systems to help you do that is essential. Technology and automations are here to make our lives easier so... Why not take advantage of them?

We wouldn't be able to train people in the Agile methodologies if we weren't agile and flexible ourselves.

If you have any idea/request in mind, please let us know and we will come up with a service that perfectly fits your needs.

Looking forward to your feedback on this document!



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