

# Agentia Onboarding Advantage

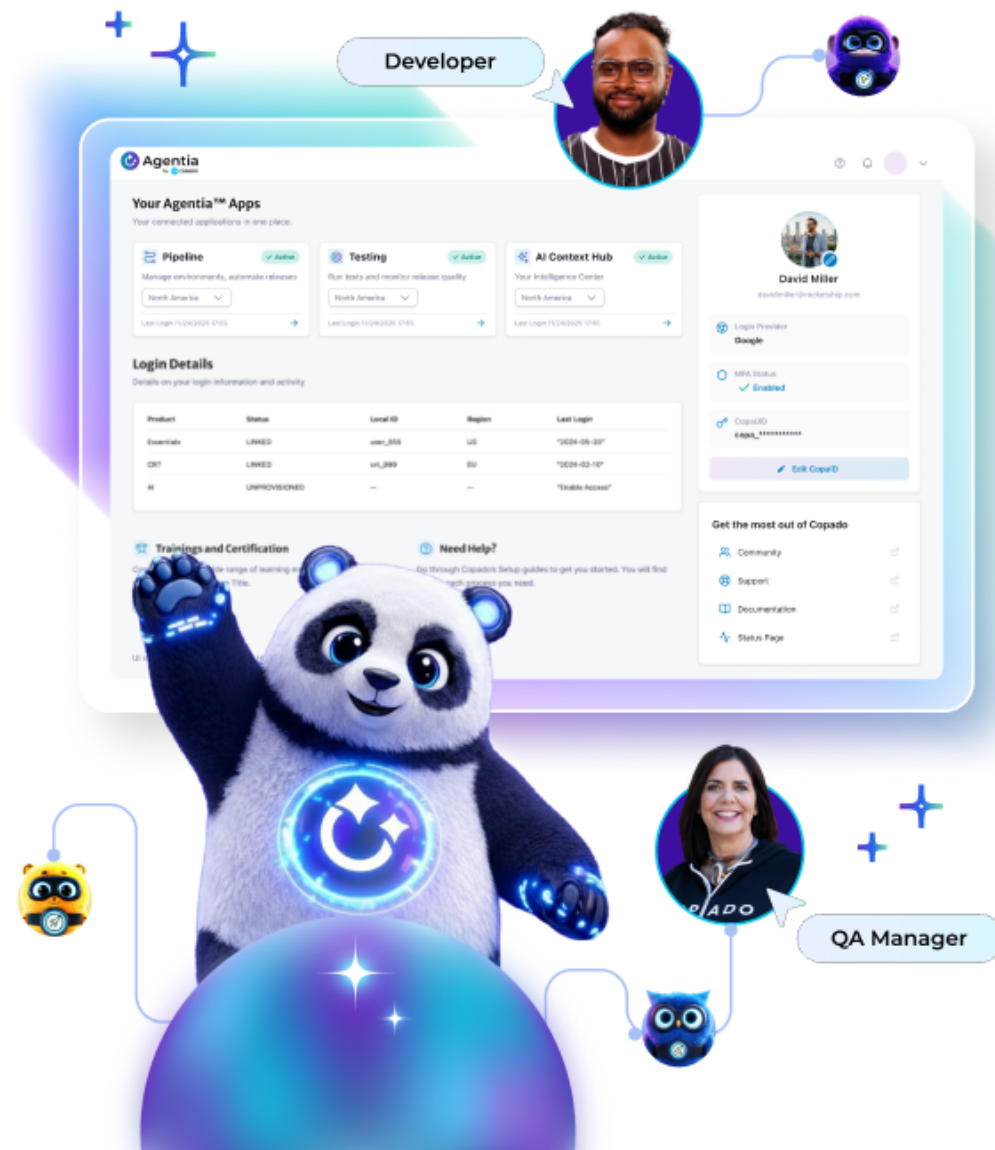
Accelerate Your Path to Rapid Quality Delivery



Investing in services is the difference between simply purchasing a technology platform and successfully adopting a delivery solution that drives measurable business outcomes.

**Copado Services will help you move quickly from onboarding to measurable impact by combining structured guidance, proven best practices, and expert enablement.**

From day one, this approach accelerates delivery maturity, improves release quality, and maximizes the value of your Agentia investment.



## Key Benefits



### Faster Time to Value

Rapid onboarding engagements will help your team to begin realizing ROI in days rather than months.



### Reduced Adoption Risk

Access to experienced delivery specialists helps organizations avoid common implementation pitfalls and establish scalable AgentOps and testing practices.



### Immediate Business Outcomes

You'll leave onboarding engagements with validated use cases and foundational capabilities that support continuous improvement.



# Agentia Advanced Onboarding Package

A 10-session engagement focused on guidance and enablement, designed for lean, multi-functional teams. It's highly focused on accelerating testing ROI and establishing Salesforce best practices.

**Note:** Selection of Add-ons, additional Teams, or Pipelines requires a Professional Services scoping call to align on technical depth.

The Fast Track to Success

**\$6,000**  
BASE PACKAGE

## 1. Discovery and Setup

### Session 1: Kickoff

Review project scope, define success criteria, and complete robotics environment configuration.

- Success/Acceptance criteria
- Technical prerequisites
- Champion introduction

## 2. Foundational Training

### Sessions 2–6: Core Mastery

Comprehensive knowledge transfer focused on automation fundamentals and tool utilization.

- Project Setup & Robot Management
- QWord Library & Custom Keywords
- Data-driven testing & Integrations
- Robotic Testing Best Practices

## 3. Validation and Delivery

### Sessions 7–10: ROI Realization

Hands-on execution and transition to long-term operational maintenance.

- Mapping Test Cases for automation
- Robotic Execution & Validation
- Monitoring & Maintenance strategy
- Project handoff to Success Manager

## Before You Start

To ensure a smooth and efficient setup of your Agentia Pipelines environment, it's important to have a few key elements in place. This guide will walk you through the necessary prerequisites, from account setup to strategic decisions, to help you get up and running quickly.



### Primary Account & Team Setup

- Use a Production or Developer Edition org with a System Admin profile for the initial sign-up.  
→ It is recommended to have a designated Integration User for Account setup.
- Designate a Team Owner to manage account information and billing.
- Have credentials ready for at least two orgs (e.g., a source sandbox and a target UAT or Production org).



### Git Repository Configuration

- Connect to a Git provider such as GitHub, Bitbucket, GitLab, or Azure DevOps.
- Select the Salesforce DX source format for your repository.
- Ensure you have authentication credentials (HTTPS or SSH) and have whitelisted the necessary Copado Essentials IP addresses if your network is restricted.



### Strategic Deployment Decisions

- Define your pipeline structure based on your team's work streams (e.g. Dev → Int → UAT → Prod)



### External ALM Integration (Optional)

- If you plan to link user stories to deployments, have API tokens ready for your ALM tools, such as Jira or Azure Boards.

# The Onboarding Journey

Our structured process ensures alignment from the first conversation to the final handoff:

- 1 Sales and Solution Alignment**  
Initial outcomes and onboarding objectives are defined during the buying process.  
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- 2 Kickoff and Readiness**  
Your Customer Success Manager (CSM) introduces your Professional Services (PS) resource, identifies your internal champion, and sets the training schedule.  
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- 3 Configuration and Access**  
Your Copado Services rep provides a guided setup for Agentia Testing to ensure your team has seamless access to the unified Agentia Advanced platform.  
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- 4 Validation and Delivery**  
Your Copado Services rep provides hands-on guidance, best practices, and troubleshooting support to ensure your initial test cases function perfectly.  
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- 5 Transition to Customer Success**  
At engagement completion, you will be transitioned back to your Customer Success rep.



## What Does Success Look Like?



### Production-Ready Setup

A fully configured environment aligned with your specific business success criteria.



### Automation Mastery

Hands-on expertise in robot management, low-code scripting, and data-driven testing.



### Immediate ROI

Your high-priority test cases fully digitized and running automated regression suites.



### Sustainability

A formalized monitoring and maintenance strategy to ensure long-term health.  
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## The Result

You achieve **rapid quality delivery** in just 10 sessions, equipped with the tools and the confidence to scale Salesforce innovation.

## Long-Term Adoption & Support

Success doesn't end at Go-Live. As an Agentia customer, you gain access to a robust ecosystem of resources:

- [Success Community](#)  
Community forums for knowledge sharing and best practices.
- [Copado Academy](#)  
Platform and product certifications to upgrade your Copado skills.
- [Copado Documentation Portal](#)  
A hub for all Agentia's product documentation and learning resources.
- [Global Support](#)  
Support case submission for technical support tickets.