

Contracting with Athena is easy and efficient.



Washington selects Athena for statewide contract.

The Athena Group is honored to be selected for Washington's statewide contract for business consulting services with the Department of Enterprise Services. Since we were selected through a competitive process, secondary competitive solicitations are not required.

Any of the following groups within Washington are eligible to use the statewide contract:

- State agencies, boards, and commissions
- Higher education institutions
- Offices of elected officials
- Local government agencies
- Tribal entities
- Public benefit corporations and non-profits

We are a trusted and experienced partner.

750

CONTRACTS

275

CLIENTS

25

YEARS

We are a registered small, women and minority owned business.

Please go to athenaplace.com/convenience-contracts for other convenience contracts we have been awarded.

The Athena Group selected for three statewide contract categories.

Organizational Development

- Leadership development, coaching, team, and culture building
- Strategic planning, deployment, and legislative studies
- Project management, organizational, and culture assessments



Change Management

- Readiness assessments
- Change management and resistance planning
- Employee and community inclusion and engagement



Management & Business Analysis

- Workforce development planning, design, and analysis
- Process mapping and analysis
- Standard operating procedures
- People-centered continuous improvement



How do I start contracting with Athena?

1. Sign a contract usage agreement with the Washington Department of Enterprise Services. [DES Contract Usage Agreement](#).
2. Contact The Athena Group to discuss a specific scope of work and pricing. Email Faith Trimble at faitht@athenaplace.com to start the conversation.
3. Visit the DES Business Consulting Services Contract #01620 webpage for [step-by-step instructions](#) or contact Maree George at 360-239-0869 or maree.george@des.wa.gov.