



Lessons from 2024

6 red flags legal teams must address to succeed in 2025.



1 Contracting Processes are Stuck in Theory

Despite having defined processes, legal teams often report mixed results and inefficiencies in implementation.

According to our data, **57% of teams describe their contracting processes as "defined in theory, but with mixed results."** This indicates a significant gap between theoretical frameworks and real-world outcomes. Bridging this gap could streamline workflows, reduce delays, and improve compliance.

2 Data-Driven Contracting is a Missed Opportunity

Legal teams are struggling to harness the power of data to drive value and improvement.

Only **31% of respondents say they operate as data-led teams, while 12% admit to having no trusted data, making reporting a nightmare.** This lack of reliable data hinders their ability to demonstrate value, pinpoint bottlenecks, and identify improvement areas.

3 Simpler Contracts, Complex Problems

Focusing too much on the basics can prevent teams from tackling strategic priorities.

30% of respondents are spending excessive time on non-strategic work. Simplifying and delegating simpler tasks can free up teams to focus on more valuable, strategic contributions.

4 Recognising Legal Team Contributions

Many legal teams feel their work is undervalued within their organisations.

While **26% of teams report regular recognition**, a significant **52% feel they are only occasionally acknowledged**, and **22% believe their efforts go unnoticed**. Cultivating a culture of appreciation can boost morale and retention.

5 Disconnect Between Legal Teams and Wider Organisations

Poor alignment is creating tension between legal teams and other departments.

While **55% describe their working relationship as "collaborative," the remaining 45% highlight alignment challenges or outright dysfunction.** This misalignment slows progress and causes friction.

6 Risk Overwhelms Value Creation in Contracts

Many legal teams still focus more on risk avoidance than fostering value.

54% of respondents say they are pragmatic about risk, but it remains the dominant focus. This approach, while necessary, may cause teams to miss out on opportunities to create and unlock value.

Are These Red Flags Holding Your Legal Team Back?

High-volume contracts shouldn't be a roadblock to your business's success—or your legal team's productivity. At Radiant Law, we help large companies untangle the complexity of contract management. By taking on high-volume contracting work, we free up your legal team to focus on the strategic initiatives that drive real business impact.

Start 2025 with Confidence

Learn more or get in touch with us today.