

# Overview

The Newport Beach International Boat Show (NBIBS) is back and better than ever, bringing a fresh and innovative experien to the boating industry. Set to take place April 16-19 against the stunning backdrop of Lido Marina Village, this event promite to showcase the best in boating, yachting, and marine technology while offering attendees live entertainment immersive activations, and stunning yachts on display from top builders and brokerages.

With on-land and on-water areas of the show, guests will immerse themselves in the Newport Beach lifestyle and all that it represents—the love of the ocean, the pursuit of adventure, and the enjoyment of the finer things in life.



Exhibitors

75+

20-30

On-water

On-land

Vessels on Display

200-300

Represented by 40-60 brokerages

Impressions

25,000 to 1,000,000

Based on level of participation

#### Marketing Data - Demographics & Daily Visitors

Projected — Core Audience

35 - 65 years old

#### 60% men

40% women

- 25% have an annual income of over \$1 million, and 50% have an annual income of \$250,000 or more
- 65% own two or more residential properties
- 40% are "C-level" executives or business owners

Geographic Origins



- 60% from California
- 30% from other states
- 10% international

Expected -Attendance 25,000-30,000

Visitors





# The Show



# Activities

#### **IN-WATER ACTIVATIONS**

Step aboard and dive into the action. Guests can explore vessels up close, test the latest watercraft, and engage with hands on demos—all set against the backdrop of Newport Beach's iconic waterfront. From on the water trials to immersive marine tech, this is where adventure meets access.

#### **ON-LAND ACTIVATIONS**

On shore, the experience continues with a curated mix of marine technology, accessories, and services, alongside a standout collection of exotic, classic, and adventure vehicles. This interactive space invites guests to explore premium gear, engage with industry experts, and discover the lifestyle that surrounds life on the water.

# Activities

# Activities

#### **RVL Club VIP Lounge**

The RVL Club VIP Lounge offers a refined escape within the show, reserved for our most distinguished guests. Featuring elevated hospitality, custom furnishings, premium cocktails, and live entertainment, it's an intimate space designed for meaningful moments and brand integration.

#### **OPENING & CLOSING EVENTS**

The show begins and ends in style. From welcome mixers to waterfront wrap ups, our official opening and closing events offer guests the chance to gather, toast, and celebrate. Hosted at partner venues and select locations, these curated experiences set the tone and the finale for an unforgettable weekend.





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REVEL REPUBLIC PRODUCERS 3 INTERNATIONAL BOAT SHOWS AND RANKED NUMBER 1 IN THE US FOR 2025 BEST BOAT SHOW BY USA TODAY







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Lido Marina Village 3434 Via Lido Newport Beach CA 92662



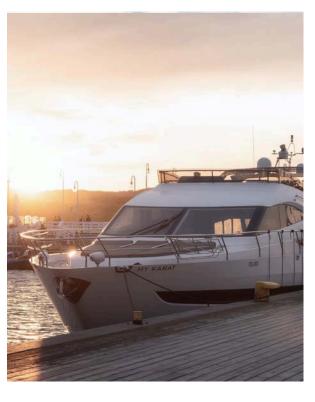


#### On-Site Package Opportunities All packages include recognition as a sponsor online and in the show directory

#### **Presenting Sponsor (Call for Pricing)**

As the presenting sponsor, your brand will take center stage in all mentions across all platforms for the duration of the partnership. In addition to Platinum benefits the

- · On-site signage on all primary and entrance banners
- Registration branding on credentials, digital tickets lanyards, ticketing, LED, & website w/ highlighted interview
- Brand/logo displayed throughout the event as presenting sponsor
- Brand/logo highlighted on website as presenting sponsor
- Brand included on promotional materials & all publications
- Ticket & VIP packages, access to opening/closing events,
- · Custom experience and exclusive dinners
- Designated activation space for presenting sponsor
- · All Premier benefits



Contact us 1.949.328.4581

\*Marketing Package: Includes up to \$250,000 in various marketing opportunities such as social posts, ads, logos, emails, and signage

#### **Premier Sponsor Starting at \$50,000**

Considered a premier sponsorship with maximum exposure.

- Logo featured on all event materials, including, promotional posters, and event website.
- Brand mention in all event-related press releases and media coverage.
- Access to opening and closing events.
- Co-sponsorship of one (1) VIP party TBD
- Opportunity to address the audience at the beginning of key events or performances.
- Space for product displays in high-traffic areas.
- · Option to include promotional material as a gift to VIPs
- Prominent advertising spaces including digital screens and Press Wall
- · Inclusion in pre/post-event promotional marketing and highlight reels
- 50 tickets to the RVL Club VIP Lounge for hosting clients
- Opportunity to host a one-time seminar or product demonstration.
- Detailed analytics and feedback reports post-event to gauge sponsorship impact.
- Opportunity for post-event follow-up through organized mailing lists.

#### Featured Sponsor Starting at \$10,000

Recognized as a featured partner with strategic brand placement and VIP access included.

- Logo featured on specific event materials and event website.
- 25 tickets to the RVL Club VIP Lounge for hosting clients.
- Space for product displays in high-traffic areas.



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# Digital Opportunities SMS + Email Campaigns

- Dedicated Spotlight Email | \$2,000
  - o (1) fully dedicated email
- Featured Email Mention | \$1,000
  - o (2-3) sentences in an email
- Logo Feature | \$500 per email
  - Appears in Footer + links to a designated URL
- Dedicated SMS | \$2,500
  - o (1) fully dedicated text message



#### Social Media

- Champion \$3000
  - o Instagram 'takeover': 3 story posts in one day
  - Tag and mention w/ Customized hashtags
  - Analytics report
- Ambassador \$1500
  - 1 post, 1 story Tag and mention
  - Analytics report
- Advocate \$500
  - 1 story Tag and mention
  - Analytics report



# **Digital Add-Ons**

- Facebook Retargeting Ad | \$5,000 (\$30/CPM) Targets: Includes people who have visited the Newport Beach (NBIBS) and San Diego (SDIBS), websites showing interest in event pages, and purchased show tickets.
- Website Banner Ad | \$3,000
  - Inquire for available landing pages
- Website Show Partner Logo Feature | \$500
  - Your logo included on the Show Website, "Show Partners"



## Registration Sponsor \$25,000

- Make a strong first impression as attendees register for the event.
  - Logo at all registration points
  - Website and social media presence
  - o Branding on registration materials
  - Mention in welcome emails to attendees

### Wi-Fi Sponsor

\$25,000

- Connect attendees to seamless internet access throughout the event.
  - Logo on Wi-Fi signage and login page
  - Website and social media presence
  - o Branding on Wi-Fi access cards
  - Mention in event app notifications



# **On-Site Opportunities**

### **Shuttle Sponsor**

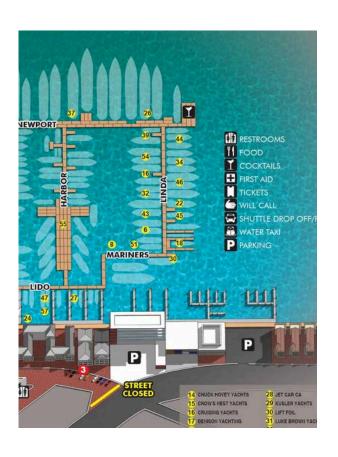
\$25,000

- Ensure smooth transportation while showcasing your brand on shuttles.
  - Logo on all shuttle signage and schedules
  - Website and social media presence
  - o Branding on shuttle vehicles
  - Mention in shuttle route announcements

## **Map Sponsor**

\$25,000

- Guide attendees with your brand featured on all event maps.
  - Logo prominently displayed on event maps
  - Website and social media presence
  - Branding on map distribution points
  - Highlighted location on the map



# **Lanyard Sponsor**

\$10,000

- Get maximum visibility with your brand on every exhibitor's lanyard.
  - o Logo on all attendee lanyards
  - Website and social media presence
  - Branding on lanyard distribution points
  - o Mention in registration confirmation emails

# **Wristband Sponsor**

Starting at \$15,000

- Be on the wrist of every attendee with branded wristbands.
  - Logo on all attendee wristbands
  - Website and social media presence
  - Branding on wristband distribution points
  - Mention in event app notifications



# On-Site Opportunities Elk's Garden Title Sponsor

\$75,000

- Cultivate an environment with your brand at center stage within the Elk's Garden.
  - Naming rights for Elk's Garden
  - Logo on garden signage and materials
  - Website and social media presence
  - o Branding on garden-related materials

#### **Elk's Garden Activation**

Starting at \$2,750

- Create unique experiences in Elk's Garden with your brand
  - Exclusive activation space within Elk's Garden
  - Logo on garden signage
  - Opportunity for branded experiences



# On-Site Opportunities VIP Lounge Title Sponsor

\$95,000

- Enhance the VIP experience with your brand leading the VIP Lounge.
  - Naming rights for the VIP Lounge
  - Logo on VIP Lounge signage and materials
  - VIP access for your guests
  - Branding on VIP invitations

# **VIP Lounge Activation**

Starting at \$4,750

- Create exclusive experiences in the VIP Lounge with your brand.
  - Exclusive activation space within VIP Lounge
  - Logo on VIP Lounge signage
  - Website and social media presence
  - Opportunity for branded experiences



# **On-Site Opportunities**

# **On-Water Lounge Sponsor**

Starting at \$20,000 (Co-sponsor) \$60,000 (Exclusive)

- Float your brand in style with naming rights for the On-Water Lounge.
  - Naming rights for the On-Water Lounge
  - Logo on lounge signage and materials
  - VIP access for your guests
  - Branding on On-Water invitations

#### **On-Water Activation**

Starting at \$4950 (10' x 16')

- Create a welcoming space on the water to engage potential customers.
  - Activation space on the water
  - Logo on activation signage
  - Interactive opportunities with event attendees



#### **On-Land Activation**

Starting at \$3,750

- Activate your brand in high-traffic areas on land.
  - o On-land activation space approx 200 sq ft.
  - Opportunity for branded experiences

#### **Auto Sponsor**

\$25,000

- Drive attention with your vehicles displayed at key event locations.
  - Logo on website and social media
  - Display space for vehicles at event entrances
  - o Branding on auto-related materials
  - o Mention in selected press releases
  - Includes (1) After party Co-Sponsorship



# Official Truck Sponsor

\$95,000

 Your brand will have exclusive truck rights to showcase its vehicles, including branded display areas and activations. Additionally, your brand will have the ability to co-sponsor an evening after party.

# Official Aviation Partner

\$50,000

 With premier on-site branding opportunities and the chance to engage attendees through high-impact displays. Your brand will be the sole aviation partner, gaining maximum visibility with the ability for co-sponsorship of an after party.



#### **Tasting Activation**

\$15,000

- Serve Samples at single location
  - o Product available at all bars
  - o \*Market Package included

#### **Satellitte Bar Sponsor**

\$20,000

- Branded full public satellite bar
  - Logo on show map
  - \*Market Package included

#### **VIP Bar Sponsor**

\$25,000

- Branded full service VIP Bar
  - Logo on show map
  - \*Market Package included



\*Marketing Package: Includes up to \$250,000 in various opportunities such as social posts, ads, logos, emails and signage

# **After Party Sponsor**

Starting at \$10,000 (Co-sponsor) \$50,000 (Exclusive)

- Branding and Promotion at the Official After Party
- Opportunity to host a branded activation or experience at the After Party.
- VIP access for select guests with reserved VIP seating or area.
- Opportunity to provide branded giveaways or promotional items to After Party attendees.



All packages include recognition as a sponsor online and in the show directory

#### **EMBARK MAGAZINE**

This year we have a luxury lifestyle magazine to compliment and promote the show, the exhibitors and the community. It will be in a sleek square format, 8.5 x 8.5, with articles on boating, destinations and trends to be printed and distributed in key locations prior to NBIBS, as well as during the show. The magazine will be produced in partnership with Natalie McCollum, former Sales and Marketing Manager at the Irvine Company Resorts. There will be 5,000+ copies printed. This will be an exclusive, opportunity to select companies that fit our model and target audience.

Full Page Ads - Starting at \$1,500



# **On-Site Opportunities**

# **Additional Signage**

- Maximize brand exposure with a variety of signage opportunities.
  - Directional Signage: Logo on signs guiding attendees throughout the event
  - Floor Decals: Logo on high-traffic floor areas for maximum visibility
  - Banners and Flags: Logo on banners and flags at key locations
  - Entrance Arches: Branding on entrance arches for a grand welcome
  - Restroom Signage: Logo on restroom signs for consistent exposure
  - Sponsor Walls: Logo on photo-op walls where attendees take pictures





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