

ASHRAFI FAZLULLAH

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EDUCATION

University of Florida Warrington College of Business
Bachelor of Science in Business Administration – Finance

Gainesville, FL
May 2028

- GPA: 3.75/4.00
- SAT: 1430/1600 – Math: 700

EXPERIENCE

Ameriprise Financial
Wealth Management & Investment Intern

Memphis, TN
June – August 2025

- Optimized retail wealth management operations by coordinating client services, maintaining records for 50+ households, and leveraging CRM systems to improve reporting, client tracking, and data accuracy
- Collaborated with 3 financial advisors to prepare 20+ client investment reports and portfolio reviews, analyzing performance across equities, fixed income, and mutual funds while ensuring compliance
- Implemented the adoption of a new client-tracking platform by migrating 200+ records and creating workflows using Salesforce FSC that enhanced outreach efficiency and supported new client acquisition

Shelby County District Attorney's Office
Legal Research Intern

Memphis, TN
Summers, 2023 – 2024

- Analyzed and organized 300+ legal case files to support prosecutors in trial preparation, ensuring accuracy and accessibility of critical evidence, witness statements, and supporting documentation
- Developed a database of 40+ rehabilitation facilities using excel by conducting on-site visits and verifying resources, enhancing prosecutors' ability to recommend alternative sentencing options and track available services.
- Streamlined evidence cataloging by utilizing a structured filing system for 500+ case documents, enhancing accuracy, accelerating courtroom preparation timelines and improving collaboration among attorney and staff

L&S Fish and Hot Wings
Operations Manager

Memphis, TN
Aug 2019 – Jul 2025

- Directed daily restaurant operations by coordinating staff scheduling for a team of 5-6, monitoring inventory levels of 50+ items, and ensuring smooth execution to meet customer demand in a timely manner
- Supervised a team of 2-4 employees during peak shifts, delegating tasks, training new staff, and maintaining service standards while managing customer flow of 100+ guests per day in a high-volume, fast-paced environment

LEADERSHIP AND PROFESSIONAL DEVELOPMENT

Gator Investment Banking Academy
Vice President – Industrials Sector

Gainesville, FL
Jan 2026 – Present

- Structure and develop divisional M&A case studies by defining investment theses, selecting acquisition targets, outlining workstreams, and setting analytical direction prior to execution and final presentations
- Lead an Associate and 3 Analysts by delegating modeling and research responsibilities, reviewing valuation outputs and pitch materials, and coordinating execution across 2+ M&A case projects and sector initiatives

Associate – Healthcare Sector

Sep – Dec 2025

- Mentored 2–3 Analysts by coordinating diligence workflows, reviewing operating assumptions and valuation inputs, and consolidating research into cohesive pitch materials for healthcare M&A case deliverables
- Built merger models and performed M&A analyses, including DCF, comparable company, and precedent transactions, to evaluate biotech and healthcare acquisition targets and estimate revenue and cost synergies

ADDITIONAL INFORMATION

- **Technical Skills:** Financial Modeling (Three-Statement, DCF, M&A), Python, CRM
- **Languages:** English, Bangla, Hindi
- **Memberships:** Finance Professional Development, Student Finance Group, Treasurer – Gator Udaya Dance Team
- **Interests:** Playing Chess, Dancing Bhangra, Baking Experimental Desserts, Tennis, Long-Distance Running