

MARCO GARCIA

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EDUCATION

University of Florida Warrington College of Business
Bachelor of Science in Business Administration – Finance
Minors: Innovation (Artificial Intelligence)

Gainesville, FL
May 2029

EXPERIENCE

Balance 180 Gymnastics & Sports Academy
Children's Gymnastic Coach

Gainesville, FL
Sep 2025 – Present

- Lead structured gymnastics programs for 20+ children ages 4–9, delivering clear instruction, fostering discipline and confidence, and ensuring smooth class operations through strong communication with students and parents.
- Foster a positive and accountable training environment that improves student confidence and consistency, supporting steady skill development and maintaining a focused, productive atmosphere during each class.
- Collaborate with the coaching staff of 30 to ensure consistent training protocols and effective class management, helping maintain a well-organized program and smooth operations across all sessions.

Dick's Sporting Goods
Apparel Sales Associate

Miami, FL
Jan 2025 – Aug 2025

- Provide high quality customer service in a fast-paced retail environment, assisting 75+ customers per 6–8 hour shift and offering tailored product support to strengthen overall store performance and customer satisfaction.
- Execute merchandising strategies to optimize product placement and improve sales floor organization, contributing to a more efficient shopping experience and helping exceed daily sales goals by 15–20% on average.
- Process high-volume customer transactions at the register, completing approximately 50 purchases per shift with strong accuracy and attention to detail to maintain fast and reliable checkout operations daily and consistently.

Housing Trust Group
Finance Intern

Coconut Grove, FL
Jun 2025 – Jul 2025

- Analyzed financial and operational data across 25+ real estate properties using Excel, improving reporting accuracy and supporting the preparation of internal investment summaries used by finance and development leadership teams.
- Developed detailed property mapping visuals integrating geographic and financial data, improving portfolio transparency and enabling clearer evaluation of active and pipeline real estate investment projects.
- Collaborated with finance and development teams in weekly portfolio strategy meetings, evaluating investment workflows and contributing insights on projects representing millions in real estate assets companywide.

LEADERSHIP AND PROFESSIONAL DEVELOPMENT

Delta Sigma Pi – Beta Eta Chapter
Brother

Gainesville, FL
Mar 2026 – Present

- Completed a 5-week professional development process focused on networking, interview preparation, professional communication, and relationship-building, culminating in initiation into Delta Sigma Pi's Beta Eta Chapter.

UF Student Finance Group
Member

Gainesville, FL
Sep 2025 – Present

- Engage in weekly meetings and market discussions analyzing equity trends, macroeconomic developments, and investment strategies, strengthening understanding of portfolio construction and real-world financial decision-making.
- Build foundational analytical perspective by evaluating market trends and economic developments presented during meetings, reinforcing understanding of how external factors influence investment decision-making.

ADDITIONAL INFORMATION

- **Bilingual:** English and Spanish
- **Skills:** Microsoft Excel, PowerPoint, Google Workspace, Customer Service, Adobe Premier Pro
- **Awards:** First Dan black belt in Taekwondo, Crazy 8 Short Documentary, 1st Place: Highest ranked national award for student video, All Florida Broadcast Show Opening: Highest ranked state award for student Broadcast Show Opening.
- **Interest:** Fishing, Skateboarding, Ping-Pong, Marital Arts, Rubix Cubes, Freshwater Aquarium Fish