SAMUEL GALEANO

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EDUCATION

University of Florida, Warrington College of Business — **Gainesville, FL**
Bachelor of Science in Business Administration - Finance — **May 2030**
- GPA: 4.0/4.0

EXPERIENCE

Florida Soccer Referee — **Broward County, FL**
Grassroots Referee — **March 2022 – Present**
- Officiated 300+ competitive soccer matches across all youth age groups, including tournament finals, by enforcing IFAB regulations, making accurate split-second decisions, and maintaining composure in high-pressure environments
- Directed 3-person referee crews across 4+ years of officiating by establishing responsibilities, communicating throughout live play, and collaborating with officials to ensure consistent enforcement and efficient match operations
- Supervised interactions between 50+ players, coaches, and spectators by de-escalating on-field disputes, communicating rulings professionally, and addressing conflicts objectively to preserve match integrity and sportsmanship

Vector Marketing — **Fort Lauderdale, FL**
Assistant Manager — **June 2025 – August 2026**
- Generated $35,000+ in personal sales by identifying customer needs, delivering tailored sales presentations, and communicating value propositions to convert customers into sales while constantly working toward high sales targets
- Earned promotion to Assistant Manager through sustained sales performance and leadership responsibility, overseeing daily operations and coaching representatives to improve team performance while contributing to over $400,000 in office sales
- Developed an 8-person sales team and conducted 120+ candidate interviews by recruiting representatives and providing ongoing training and coaching to improve individual performance, strengthen team capabilities, and support continued office growth

Pet Paradise — **Davie, FL**
Kennel Technician — **May 2024 – June 2025**
- Oversaw the daily care of 120+ dogs by coordinating feeding schedules, structured exercise routines, sanitation protocols, and ongoing animal monitoring, ensuring a safe and consistently well-maintained environment for every animal in the facility
- Managed over 60 customer bookings per week by maintaining clear communication with pet owners, organizing medication schedules for animals with specific needs, and accurately tracking reservation and care records in Excel
- Collaborated closely with a 3-person team to manage the daily needs of all the pets, prioritizing time-sensitive responsibilities and adapting quickly to shifting demands to maintain smooth, efficient operations during high volume, fast-paced shifts

LEADERSHIP AND PROFESSIONAL DEVELOPMENT

Peer Ministry — **Broward County, FL**
Peer Leader — **February 2024 – May 2026**
- Assisted groups of over 80 students through meaningful and reflective activities across 4 multi-day overnight retreats, helping peers grow personally while learning how to navigate different personalities and emotional needs
- Cultivated a safe, inclusive, and faith-centered environment by completing over 120 hours of training for each retreat, partnering with a new co-leader every time to design engaging activities and leading meaningful conversations
- Led 4 retreats after being selected among 32 students from 300 applicants, inspiring 85%+ of participants to apply for future leadership roles and strengthening the organization's leadership pipeline

Court of Miami – Family Law Division — **Miami, FL**
Judicial Intern — **May 2025 – August 2025**
- Observed 50+ family law trials and 20+ pre-trial conferences alongside General Magistrate Steven Lieberman, documenting 100+ pages of case notes to deepen understanding of courtroom procedure, case progression, and judicial expectations
- Analyzed 25+ post-trial debriefs with the magistrate, critically evaluating attorney strategy, legal reasoning, and courtroom performance to identify 3-5 key takeaways per case and strengthen practical trial advocacy and strategy knowledge
- Debated complex strategy and legal reasoning after 32 proceedings with a team of 5 fellow interns, defending competing viewpoints and carefully evaluating case outcomes to strengthen critical analysis and persuasive argumentation

ADDITIONAL INFORMATION

- **Additional Involvements**: High School Men's Varsity Soccer Captain, Pinkind Vice President, Student Ambassador
- **Technical Skills**: Proficient in Microsoft 365 and Excel, AI in Fintech Certified
- **Interests**: Grilling, Champions League, Golf, Chess, Fragrances, Italian food, Traveling, Running, NFL