SOPHIA GAITANIS

Syosset, NY | (516) 402-0195 | gaitanissophia@ufl.edu | linkedin.com/in/sophia-gaitanis

EDUCATION

University of Florida, Warrington College of Business **May 2030**
Bachelor of Science in Business Administration, *Information Systems* Gainesville, FL

- Scholarships: Distinguished Scholar Tuition Scholarship

WORK EXPERIENCE

Long Island Swim School **November 2023 – August 2026**
Stroke Clinic Coach Syosset, NY

- Coached approximately 45 youth swimmers weekly across 3 skill-based clinics, developing and adapting technique drills to accommodate beginner, intermediate and advanced level children ages 7-14
- Provided individualized feedback and instruction to strengthen stroke mechanics, helping swimmers refine skills and build confidence, resulting in significant improvements in race times and overall performance

LEADERSHIP & INVOLVEMENT

Delta Sigma Pi – Beta Eta Chapter **September 2026 – Present**
New Member Class Chancellor Gainesville, FL

- Completed a 5-week professional development program featuring weekly workshops, mentorship meetings, networking opportunities and mock interviews focused on career readiness
- Directed executive operations for a 27-person new member class, facilitating weekly leadership meetings with 7 executive officers to assess progress, establish priorities and ensure accountability across organizational initiatives
- Coordinated weekly presentations for 100+ chapter members, consolidating committee updates, events and accomplishments while managing communications and deadlines to maintain alignment with the active chapter

Florida Women in Business **September 2026 – Present**
Professional Development Chair Gainesville, FL

- Spearheaded professional development initiatives for a 100+ member organization, expanding access to career readiness resources, skill development and meaningful networking opportunities with professionals
- Designed and delivered original professional development workshops, presenting to 100+ FWIB members and approximately 40 students at the annual Warrington Welcome Professional Development Summit
- Collaborated with executive leadership to expand professional development programming and develop weekly LinkedIn content featuring career advice and organizational updates to engage members

Syosset High School DECA **September 2022 – June 2026**
President Syosset, NY

- Led New York's largest DECA chapter of 548 members and 40 officers, overseeing operations, competition programming, professional development, and fundraising; achieved the chapter's highest ICDC qualification rate
- Increased membership by 20% through middle school outreach and chapter programming, including dedicated Corporate Challenges, guest speakers and alumni events, growing from roughly 450 to a record 548 members
- Managed a $100K budget, allocating funds to subsidize conference costs, support chapter events and provide chapter merchandise; launched first major service initiatives, raising $6K+ for community organizations

Syosset Greek Culture Club **February 2022 – May 2026**
Founder & President Syosset, NY

- Founded and grew the organization from 0 to 20+ members by leading biweekly cultural activities and fostering a welcoming community centered around Greek history and heritage
- Organized schoolwide cultural engagement initiatives by distributing 400 wristbands for Greek Independence Day and coordinating holiday card campaigns, increasing the club's visibility and presence
- Promoted cultural awareness and member engagement by creating opportunities for students to connect through shared traditions, educational activities and celebrations of Greek heritage

El Centro Comunitario de Educación **May 2025 – August 2025**
Volunteer Instructor & Enrollment Manager Port Washington, NY

- Designed and taught an intensive, 7-week beginner English program for 5-8 adult Spanish-speaking students, creating 14 original lessons covering vocabulary, grammar, communication, job readiness and citizenship exam preparation
- Handled registration and enrollment for approximately 30 total students, coordinating participant communications, while supporting the program's outreach team, community impact and daily operations
- Mentored the incoming instructor cohort, following the conclusion of the summer program, sharing proven teaching strategies and program procedures to ensure continuity for future classes

ADDITIONAL INFORMATION

Honors & Awards: Nassau County Executive's Award for Academic and Community Service Excellence, 2nd Place at NY DECA 2024 State Career Conference, 5th Place at NY DECA 2026 State Career Conference,
Certifications: Google AI Professional Certificate, IBM Excel for Data Analytics, NYS Seal of Biliteracy – Spanish
Interests: Swimming, Travel, Broadway Shows, Fashion