NAGA NIMMA

Austin, TX | (201) 699-8469 | naga.nimma@ufl.edu | linkedin.com/in/naga-nimma

EDUCATION

University of Florida, Fisher School of Accounting **May 2029**
Bachelor of Science in Accounting | CPA Candidate – May 2030 Gainesville, FL
- GPA: 3.81

PROFESSIONAL EXPERIENCE

University of Florida Student Recreational & Fitness Center **January 2026 – Present**
Group Fitness Instructor – Yoga & Pilates Gainesville, FL
- Led high-energy Pilates and yoga fusion group fitness classes of 50 participants, delivering structured workouts while fostering an inclusive, motivating environment that strengthened participant engagement and long-term retention by 25%
- Demonstrated advanced interpersonal and teaching abilities as one of 9 instructors selected from a competitive pool of 100 candidates by effectively cueing movement and offering personalized modifications across members of diverse fitness levels
- Developed and rotated 15+ original class plans, each built around five to seven progressive exercise series, by sequencing movements and tracking each series throughout the class to maintain class safety and deliver varied workouts every session

Juvo Medical, LLC **August 2024 – May 2025, Summer 2026**
Marketing and Operations Intern, Medical Device Sales Intern Austin, TX
- Managed a multi-city sales territory across Austin, TX, and Gainesville, FL, to introduce a novel Class I medical device, converting 300+ cold calls into 20+ scheduled product evaluation meetings with qualified healthcare providers across specialties
- Mastered a complex new product, independently building a territory plan, competitive positioning guide, and objection-handling framework adopted by an 8-member sales team across 2 regional markets to strengthen provider pitches and messaging
- Collaborated with 15+ medical and business professionals to market regenerative wound care products, producing 500+ advertisements and flyers for targeted patients and streamlining email outreach by 16% through process improvements

Serranos Cocina y Cantina **May 2023 – August 2026**
Shift-lead Server Cedar Park, TX
- Led front-of-house operations for high-volume shifts serving 400+ guests, delegating tasks to 10–15 staff across various stations while also serving customers, ensuring timely food delivery and table turnover, and entrusted with opening and closing duties
- Served 24 to 36 tables per shift, increasing check averages by 12% through upselling menu pairings, daily specials, and beverages tailored to guest preferences, while building rapport to enhance the overall guest experience and encourage repeat visits

LEADERSHIP & PROFESSIONAL INVOLVEMENT

Heavener Leadership Challenge **August 2026 – Present**
Alpha-Epsilon Class Member Gainesville, FL
- Cultivated leadership capabilities through personal growth, self-assessment, and action-based learning as one of 30 members selected from 300+ competitive applicants, strengthening collaborative skills by engaging with diverse perspectives
- Developing a personal mission, vision, and values statement, and a long-term leadership action plan aligned with the 5 Practices of Exemplary Leadership by completing 10 weekly sessions, an all-day leadership retreat, and a capstone project

Beta Alpha Psi, Upsilon Chapter **August 2026 – Present**
Candidate Gainesville, FL
- Engaged with industry professionals and peers in an international accounting and finance honor society, fulfilling nine points each semester through professional meetings, firm events, and service activities to cultivate meaningful connections and give back
- Connected with 20+ recruiters and industry professionals from various public accounting firms by attending 5+ firm presentations and networking events each semester, while tutoring fellow students to support chapter service initiatives

Leadership Development Program **January 2026 – May 2026**
Member Gainesville, FL
- Collaborated with an 11-member team through two-hour weekly meetings, applying the Generative Partnership Model of Leadership to identify challenges and guide joint problem-solving while building partnership and communication skills
- Partnered with three teammates and Jungle Friends Primate Sanctuary staff on a Leadership in Action project, contributing 20+ hours of hands-on community service to support animal care while advancing the sanctuary's conservation mission

ADDITIONAL INFORMATION

Languages: English (Native), Telugu (Proficient), Spanish (Conversational),
Certifications: Microsoft Office Specialist: Word Associate, Microsoft Office Specialist: Excel Associate, BACE certified, CPR
Scholarships: Distinguished Scholar, Lone Star Gator Club
Affiliations: Florida Students of Accounting Council, Business Undergraduate Mentorship Program
Interests: Card & Board Games, Hiking, Live Music, Wellness Routines