

Eaton Corporation (NYSE: ETN)

October 2025



Table of Contents

- Introduction
- II. Peer AnalysisIII. Growth Story
- IV. Valuation
- V. Conclusion
- VI. Appendix





I. Introduction



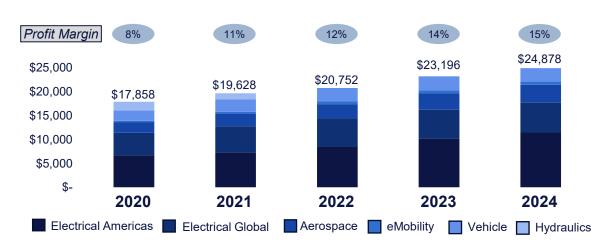
Company Overview

\$ Figures in Millions

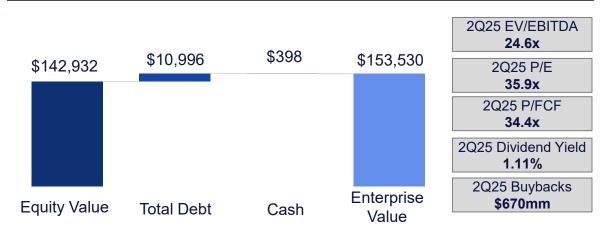
Company Information

- Eaton is a global power management company founded in 1911, helping customers manage electrical and mechanical power needs more efficiently
- Offer wide variety of diverse products and services in Electrical, Aerospace, Vehicle, and eMobility markets, serving customers in 175+ countries globally
- · Headquartered in Dublin, Ireland with operational HQ in Cleveland, Ohio
- 2025 acquisitions include Ultra PCS (\$1.55bn) and Firebond Corp. (\$1.4bn)
 - Expands Eaton's service offerings in fast-growing aerospace sector
 - Strengthens presence in modular solutions market for data centers

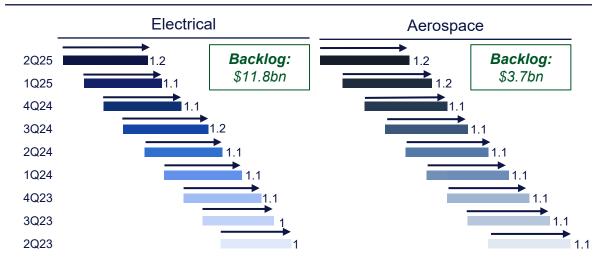
Sales and Profit Margin by Segment



Capital Structure & Relevant Metrics



Rolling 12 Month Book-to-Bill Ratio



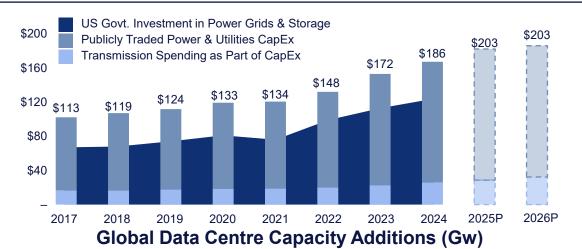


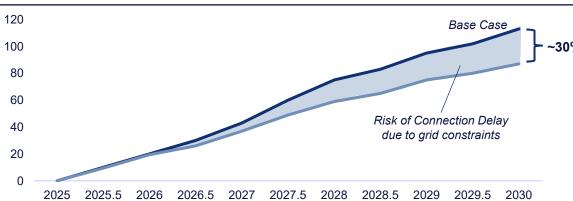
Notes: Market data as of 9/29//25. Sources: FactSet, Company Filings.

Industry Backdrop

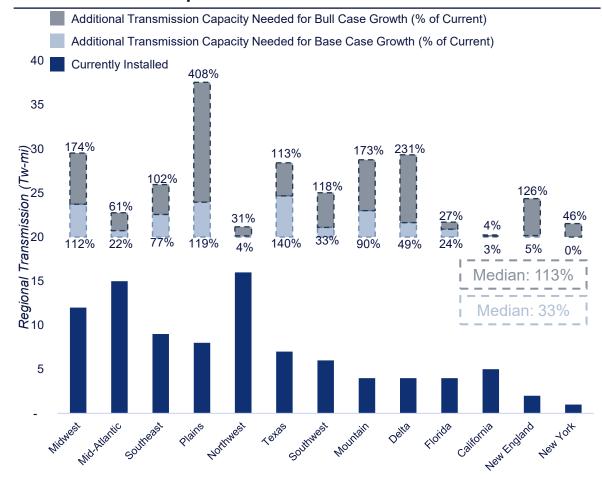
Strong tailwinds for transmission, storage and distribution, the parts of the power supply chain that Eaton is most exposed to are due in large part to data center demand driving the grid past its current capacity. This creates an acute demand for electrical equipment product portfolio

Transmission, Storage, and Distribution Spend (\$bn)





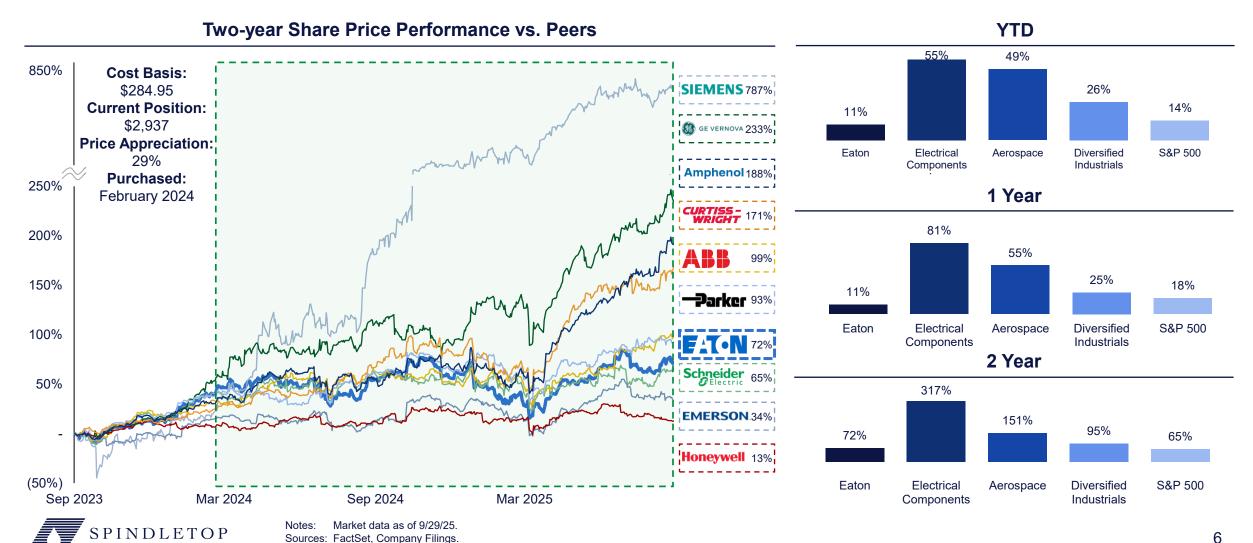
Anticipated Transmission Need in 2035





Stock Performance

Eaton has been able to capture tailwinds of higher growth industries such as Aerospace, while also outperforming peers in the Electric and Industrials segments





II. Peer Analysis



Competitor Leaderboard

Eaton acts as a "Goldilocks" among its peers, offering competitive FCF Yield, low leverage, and strong backlog due to its diverse exposure to high growth as well as more stable industries

Company	Mkt. Cap (\$MM)	Enterprise Value (\$MM)	Net Debt (\$MM)	Backlog (\$MM)	2026E EBIT (\$MM)	2026E EV/EBIT	2026E Leverage Ratio	2026E FCF Yield
FAT•N	\$142,701	\$153,694	\$10,382	\$15,900	\$6,343	24.2x	1.4x	3.0%
Schneider Belectric	\$152,807	\$173,670	\$19,857	\$22,230	\$9,230	18.8x	1.8x	3.4%
SIEMENS	\$97,146	\$91,790	(\$5,654)	\$137,100	\$4,468	20.5x	(0.9x)	2.8%
ABB	\$128,877	\$132,719	\$3,704	\$24,975 ¹	\$6,750	19.7x	0.5x	3.4%
EMERSON.	\$73,850	\$85,968	\$12,102	\$8,900	\$5,040	17.1x	2.2x	4.1%
Honeywell	\$132,783	\$160,105	\$26,641	\$36,600	\$10,231	15.6x	2.4x	3.9%
GE VERNOVA	\$169,194	\$161,147	(\$7,892)	\$128,650 ¹	\$4,070	39.6x	(1.5x)	2.2%
− Parker	\$96,115	\$104,942	\$8,818	\$11,000	\$5,623	18.7x	1.5x	3.8%
CURTISS - WRIGHT	\$19,636	\$20,262	\$627	\$3,900	\$698	29.0x	0.8x	2.8%
Amphenol	\$157,952	\$162,952	\$4,839	N/A	\$6,086	26.8x	0.7x	2.7%



Aerospace & Defense





Diversified Industrials

Market Data as of 9/29/25. Sources: FactSet, Company Filings.

Backlog not explicitly disclosed, but remaining payout obligations used as proxy.

End Market Examination

Eaton is exposed to key high-growth end markets, allowing for upside exposure coupled with limited downside risk due to customer diversity

Company	Utilities & Grid (Reclosers, Transformers)	Al & Data Centers	Buildings (Distribution, BMS)	Industrial Automation & Motion	Process Industries (Valves & Controls)	Robots & Discrete Automation	Aerospace Systems & Components	Defense, Naval, & Nuclear	EV In- vehicle Power Protection	Interconnects (Connectors & Cables)
GE VERNOVA	~	×	×	×	×	×	×	×	×	×
SIEMENS	~	~	~	~	×	×	×	×	×	×
ABB	~	~	~	~	~	~	×	×	×	×
Schneider Electric	~	~	~	~	×	×	×	×	×	×
FAT•N	~	~	~	×	×	×	~	~	~	×
Ampheno	·	✓	×	×	×	×	~	×	✓	✓
EMERSON.	×	×	×	~	~	×	×	×	×	×
CURTISS - WRIGHT	×	×	×	×	×	×	~	~	×	×
— Parker	×	×	×	~	×	×	~	×	×	×
Honeywell	X	×	~	~	×	×	~	×	×	X



Notes: Market Data as of 9/29/25. Sources: Company Filings.

= Industries of anticipated high growth

Supplier/Buyer Analysis

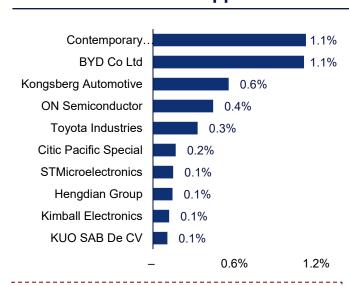
Eaton is afforded lower exposure to their top 10 customers in large part due to their diversified end markets. Higher exposure to power and utilities companies, which make up a large portion of Machine Building category, also provide a tailwind for Eaton as opposed to their peers

Supplier Overview – Peerset

Aerospace	Construction	Data Centers	Utilities	Vehicles	Govt. & Military	Food & Beverage	Machine Building	Residential	Natural Resources
0.1%	0.1%	0.6%	0.0%	0.2%	0.0%	0.0%	2.8%	0.0%	0.7%

Avg. T-10 Supplier Concentration: 3.7%

Supplier Overview – Eaton



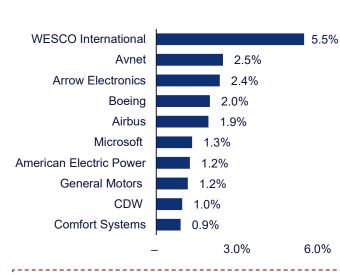
Industry	Exposure		
Machine Building	4.1%		
Vehicles	0.6%		
Natural Resources	0.3%		
Food & Beverage	0.1%		
Government & Military	0.1%		

Buyer Overview – Peerset

Aerospace	Construction	Data Centers	Utilities	Vehicles	Govt. & Military	Food & Beverage	Machine Building	Residential	Natural Resources
8.1%	3.7%	0.7%	0.3%	1.3%	6.8%	0.0%	5.0%	0.0%	1.3%

Avg. T-10 Customer Concentration: 24.7%

Buyer Overview – Eaton



Avg. T-10 Customer Concentration: 20%

	Industry	Exposure
%	Machine Building	11.1%
	Aerospace	5.8%
	Vehicles	2.9%
	Data Centers	2.3%
	Utilities	1.2%
	Data Centers	2.3%



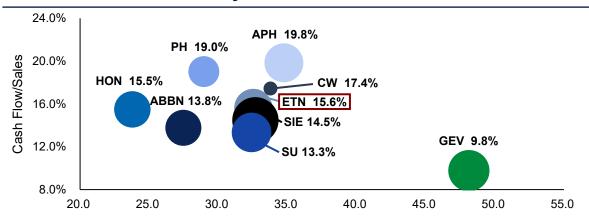
Avg. T-10 Supplier Concentration: 4%

Sources: Bloomberg

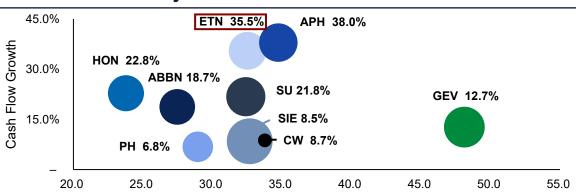
Volatility Trade Off

Eaton provides an attractive dividend payout when compared to peers, and high estimated cash flow growth and ROIC for relatively modest volatility, demonstrating Eaton's strength as a steady "up and to the right " player that serves to counterbalance higher beta growth companies

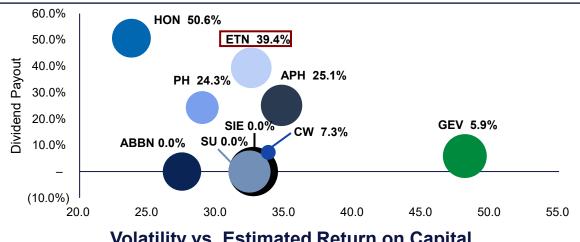
Volatility vs. Cash Flow/Sales



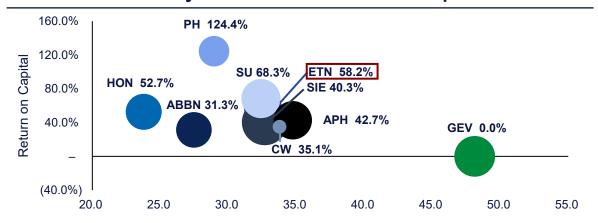
Volatility vs. Estimated Cash Flow Growth



Volatility vs. Dividend Payout



Volatility vs. Estimated Return on Capital





Market Data as of 9/29/25 Sources: FactSet. Company Filings.



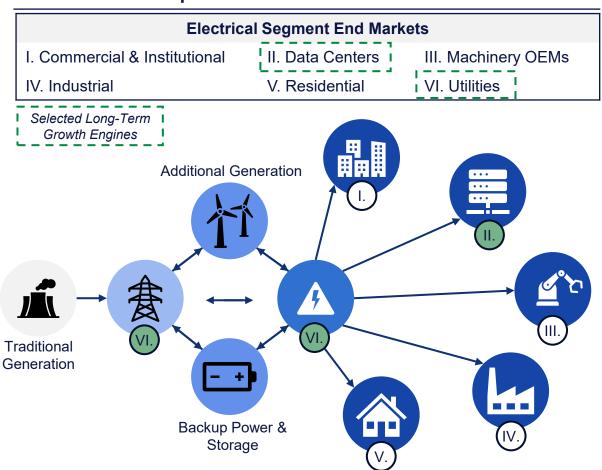
II. Growth Story



Electrical Segment Growth Engines

Electrical, Eaton's largest segment, serves as the strongest growth story for the next 5-10 years. Data centers are creeping closer to urban centers, and the proportion of hyperscale and colocation projects will only further drive demand for grid infrastructure

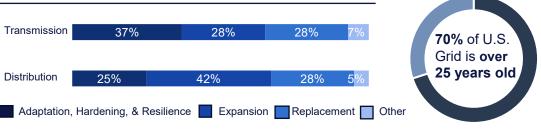
End Market Exposure Across Both Sides of Electric Meter



Utilities

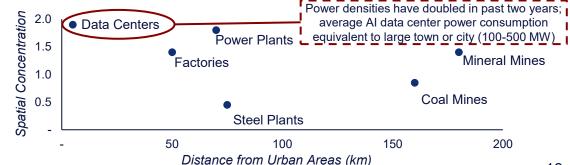
- * Key Products:3-phase transformers & voltage regulators, line installation & protection products
- ❖ 2024 Sales: \$2.7bn (15% of Electrical Segment revenue, 11% of total revenue)
- ❖ Focus on Transmission & Distribution especially Grid Hardening Solutions

Public Electric Utility T&D CapEx by Category



Data Centers

- * Key Products: Switchboards & Panelboards, 3-phase UPS, low & medium voltage assembly
- ❖ 2024 Sales: \$4.3bn (24% of Electrical Segment revenue, 17% of total revenue)
- Focus on power management solutions for hyperscale and colocation data centers

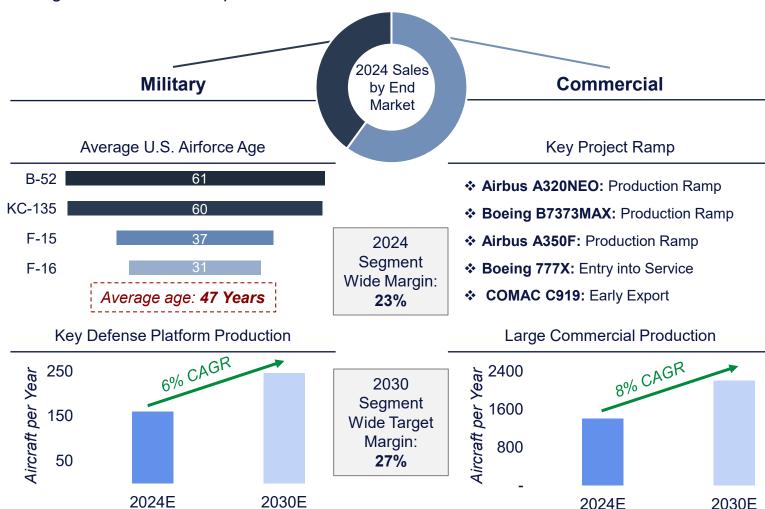




Sources: Company Filings, IEA, EEI.

Aerospace Growth Engines

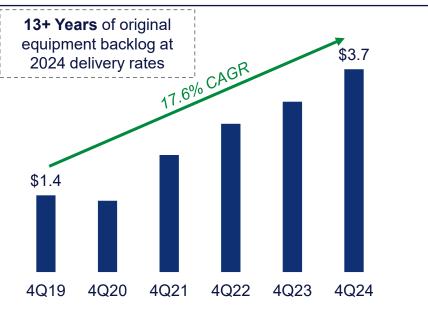
Exposure to Aerospace and Defense is a unique strength for Eaton, as strong growth in the sector provides a kick to share price that we would not get elsewhere in the portfolio. End market diversification between commercial and military sectors strengthen Eaton's foothold in the industry



Aerospace Product Suite

- Key Products: Engine & Oxygen Systems, Electrical Subsystems, Hydraulics & Motion Control, Fuel Conveyance
- 2024 Sales: \$3.7bn (15% of total Revenue)
- Focus on Retrofits, Modifications & Upgrades (RMUs), Life Cycle Management, Front End Tools & Processes Upgrades

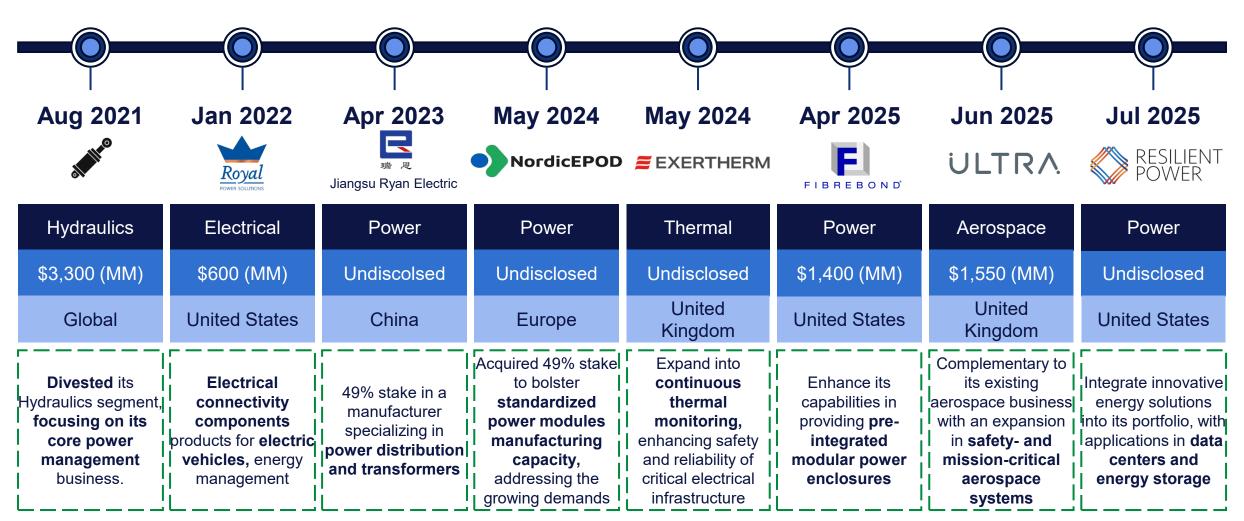
Historic Aerospace Backlog





Inorganic Growth Engines

Eaton has continuously found ways to inorganically grow their business by doubling down on their successful segments





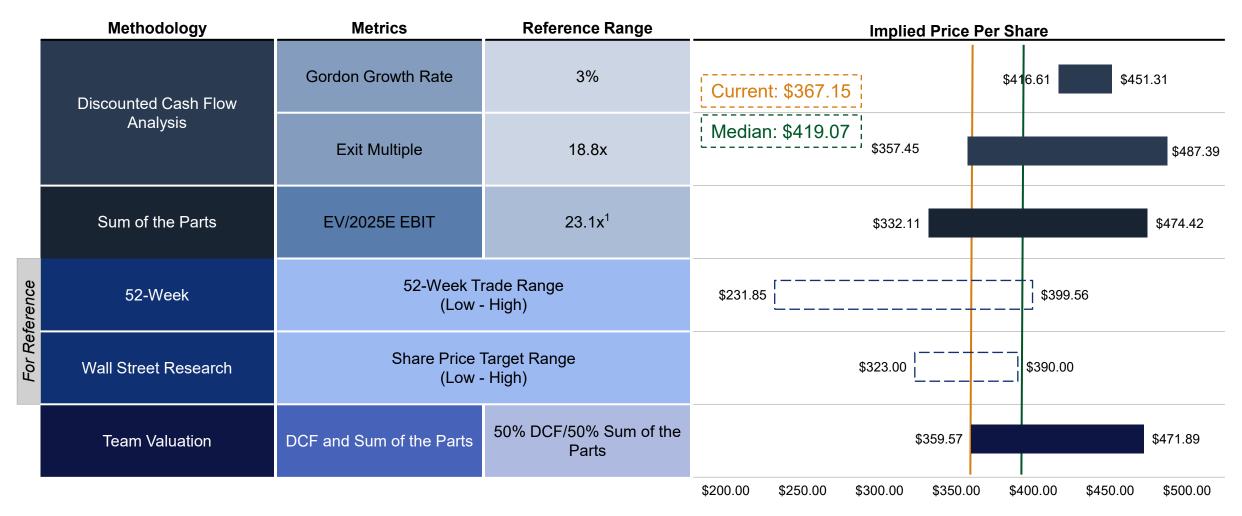


III. Valuation



Football Field

Using a discounted cash flow analysis and sum of the parts analysis, our team arrived at an implied price per share of \$419.07 and upside 14%



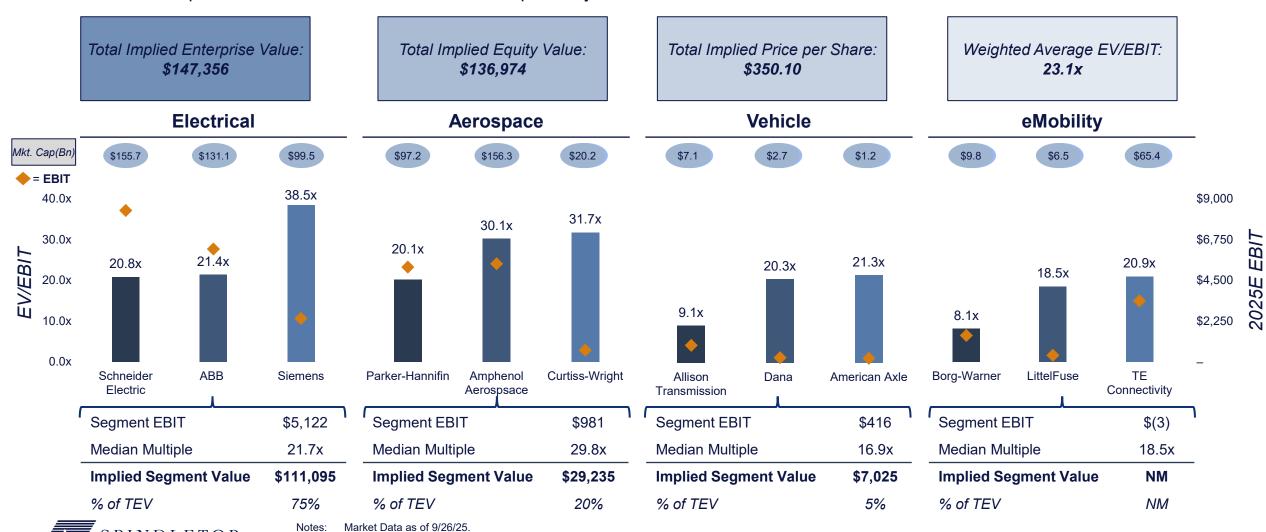


Notes: Market Data as of 9/29/25. Sources: FactSet, Company Filings.

(1) Weighted average of median multiple used for each segment.

Sum of the Parts

2025E EV/EBIT multiple method implied base case price per share of \$350.10 and downside of 5%, with first and third quartiles implying \$474.42 & 29% upside and \$332.11 & 10% downside, respectively

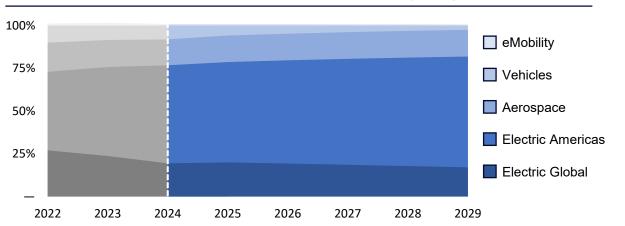


Sources: FactSet, Company Filings.

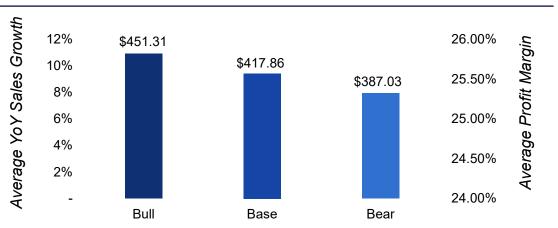
Discounted Cash Flow Analysis

Combined DCF valuation yields an implied upside of ~14%, with downside protection due to ETN's strong balance sheet and low beta business

EBITDA less Capital Expenditures by Segment



Implied Price Per Share¹



Sensitivity Analysis

	Gordon Growth Rate									
		2.0%	2.5%	3.0%	3.5%	4.0%				
	7.0%	\$393.41 / 7%	\$429.09 / 17%	\$473.69 / 29%	\$531.04 / 45%	\$607.50 / 65%				
ဗ္ဗ	7.5%	\$360.33 / (2%)	\$389.17 / 6%	\$424.42 / 16%	\$468.48 / 28%	\$525.13 / 43%				
WACC	8.0%	\$332.77 / (9%)	\$356.51 / (3%)	\$385.00 / 5%	\$419.82 / 14%	\$463.35 / 26%				
	8.5%	\$309.46 / (16%)	\$329.30 / (10%)	\$352.76 / (4%)	\$380.90 / 4%	\$415.30 / 13%				
	9.0%	\$289.48 / (21%)	\$306.28 / (17%)	\$325.89 / (11%)	\$349.06 / (5%)	\$376.87 / 3%				

	EBIIDA	Exit Multiple	,
17.5x	18.5x	19.5x	_

		17.5x	18.5x	19.5x	20.5x	21.5x
	7.0%	\$437.92 / 19%	\$457.96 / 25%	\$477.99 / 30%	\$498.03 / 36%	\$518.07 / 41%
ည	7.5%	\$430.45 / 17%	\$450.10 / 23%	\$469.74 / 28%	\$489.38 / 33%	\$509.02 / 39%
WAC	7.5% 8.0%	\$423.16 / 15%	\$442.42 / 21%	\$461.68 / 26%	\$480.94 / 31%	\$500.20 / 36%
	8.5%	\$416.04 / 13%	\$434.92 / 18%	\$453.81 / 24%	\$472.69 / 29%	\$491.57 / 34%
	9.0%	\$409.09 / 11%	\$427.60 / 16%	\$446.12 / 22%	\$464.64 / 27%	\$483.16 / 32%



Notes: Market data as of 9/29/25. Sources: FactSet, Company Filings.

Average of Gordon Growth Method and Exit Multiple Method in each case.



IV. Conclusion



Investment Thesis

Final Recommendation: Buy 27 Shares of ETN at \$367.15 for total investment of ~\$10,000 using proceeds from TLN and DUK

Investment Considerations

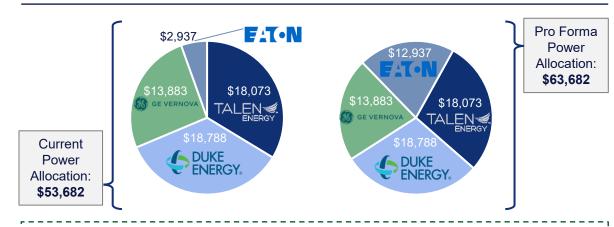
Promising organic & inorganic growth story; history of feeding winning segments

Strong returns and anticipated growth relative to low volatility

Unique exposure to power and aerospace tailwinds by way of vast product portfolio

Diversified end markets & supply chain resilience

Pro Forma Portfolio Power Allocation



Increasing exposure to Eaton will serve to I. increase power exposure and II. counterbalance higher growth plays

Eaton's History in Portfolio





FAT.N

Notes: Market Data as of 9/29/25.

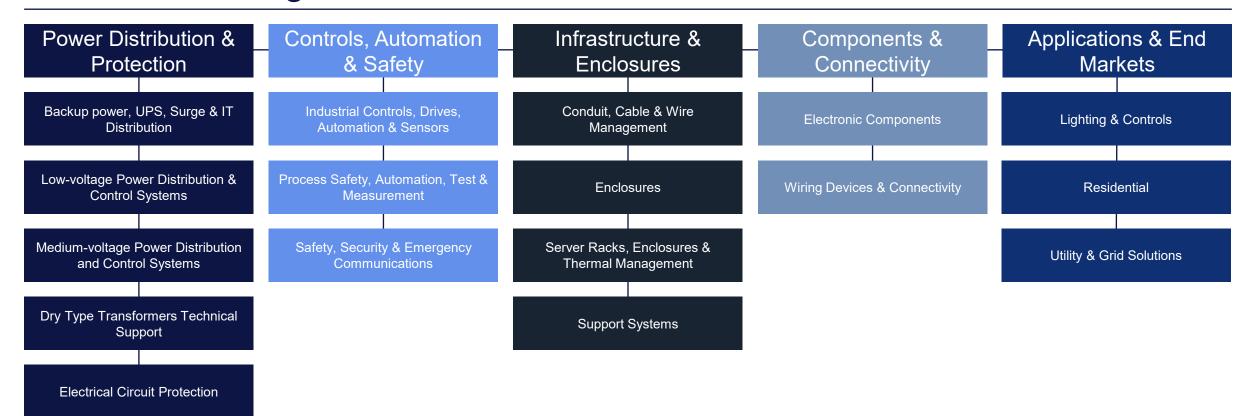
Sources: FactSet



V. Appendix

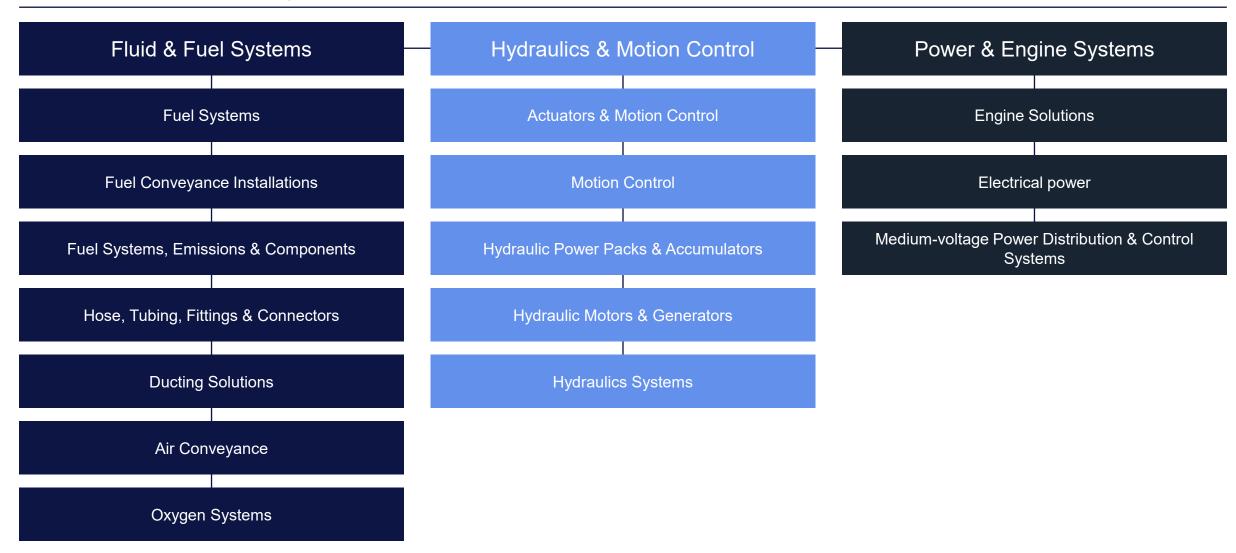


Product Offerings – Electrical



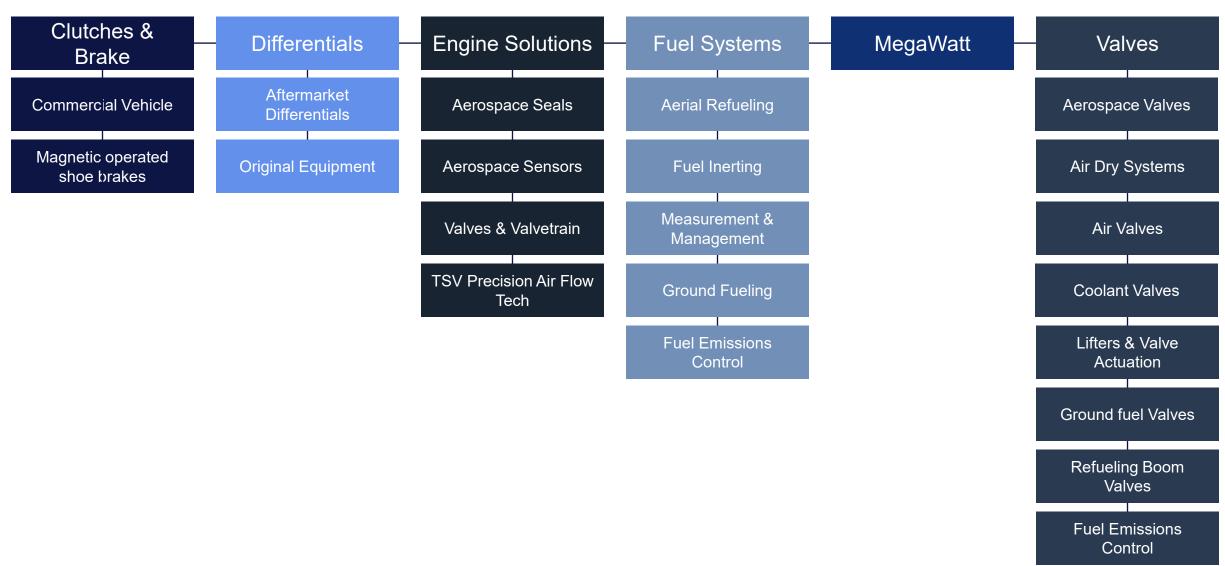


Product Offerings – Aerospace



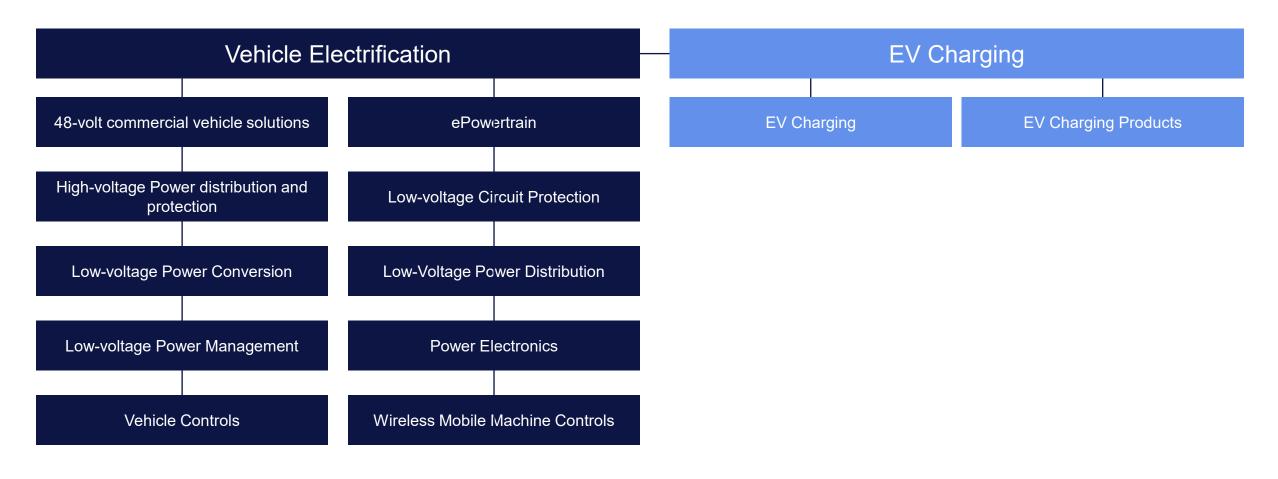


Product Offerings – Vehicles



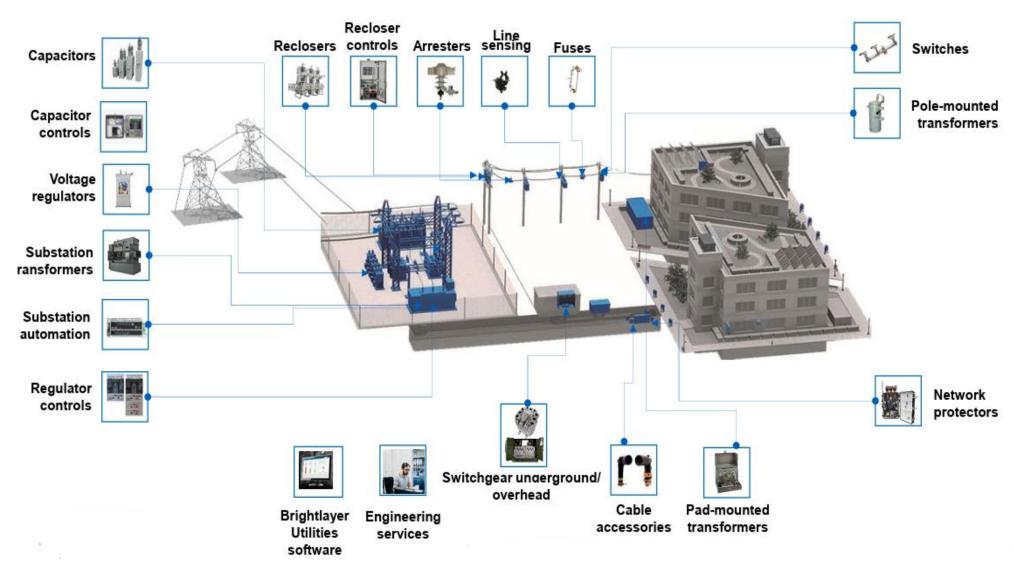


Product Offerings – eMobility



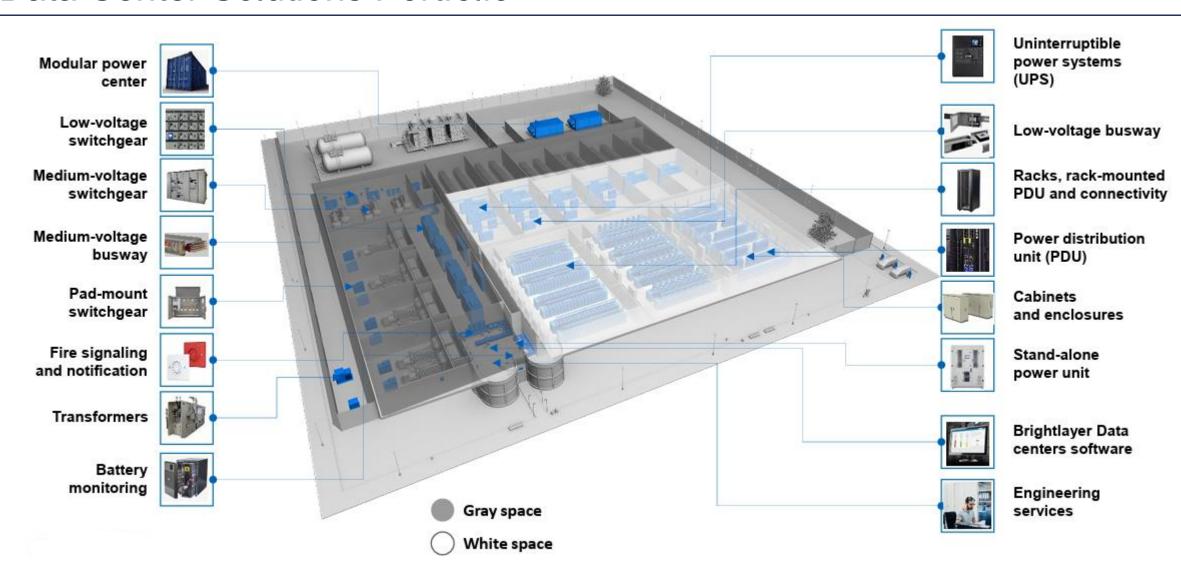


Electrical Grid Hardware Portfolio





Data Center Solutions Portfolio





Electrical Grid Hardware Portfolio

Custom Power Conversion Solutions



Nozzles



Pressure Sensors



Oil Condition Monitor



Chip Detector



Seals



Threadless Joints



Flexible Joints



Actuators and Release Mechanisms







Secondary Flight Controls



Couplings



Machined Clamps



Custom Cable Assemblies



28V ad 48V Rectifiers



EMI Filters and Accessories



Laser Power Supplies



DC/DC Solutions



AC/DC Solutions



DPA and IBA Front Ends



Connectors



Investment Thesis

Management has consistently met or outperformed organic growth expectations, projected 2025 sales growth to be in line with DCF analysis.



Cost of Capital Build

Weight of Equity	93.2%
Weight of Debt	6.8%
Risk Free Rate	3.9%
Beta	1.09
Equity Risk Premium	3.7%
Cost of Equity	3.8%
Pretax Cost of Debt	3.6%
Tax Rate	16.8%
After Tax Cost of Debt	3.0%
Adjusted WACC	8.0%



Sources: FactSet, Company Filings.

Broker Outlook





Notes: Market data as of 9/29/25. Sources: FactSet, Bloomberg.

