

WHAT WE DO

Assuro is an Australian fintech company that provides an innovative and cost-effective bank guarantee solution through our award-winning digital platform. Our in-house team of developers, designers and relationship managers are changing the way businesses obtain bank guarantees with our purpose-built platform, bank guarantee application process, and unparalleled customer service.

Founded in 2018 and headquartered in Western Australia, Assuro provides its award winning service pursuant to an Australian Financial Services Licence (527890) in conjunction with our partner banks, Beyond Bank Australia and BNK Banking Corporation. Assuro's online platform provides users with multiple guarantee options and has replaced the outdated, paper based processes allowing businesses to streamline the management and administration of bank guarantees, saving time and money.

CEO and Founder, Leon Weston, had experienced the inefficiencies sourcing bank guarantees from the traditional banks while running his national subcontracting business. Driven by a desire to solve this problem, Assuro has been designed to simplify the bank guarantee lifecycle and provide a range of market leading products in one place. Creating an account is free and each client is assigned a dedicated relationship manager to assist every step of the way. Assuro's strong relationship with our partner banks ensures a seamless experience, quick turn around times and optimal service.



KEY INFORMATION

Founded: 2018

Platform launch: 2021

Founder/CEO: Leon Weston

Headquarters: Fremantle, WA

Sector: B2B Financial Services

AFSL: 527890

MAJOR MILESTONES

- 2026 • Partially-secured product launch
- 2025 • Third bank partnership
- 2024 • \$30+ million issued in 1 month
- 2023 • Second bank partnership
- 2022 • Multiple award wins
- 2021 • Platform launch
- 2020 • First bank partnership
- 2019 • Product development
- 2018 • Founded

KEY METRICS

\$1B+

In guarantees & bonds under management

1000+

Registered users

24 hr

Issuance achieved

\$1K – \$30M+

Guarantee amounts we can assist with

RECENT INDUSTRY PARTNERS



"We have **saved thousands** in upfront costs by sourcing our guarantees through the Assuro platform."

WAYNE RUSHTON, CFO
FIRESAFE GROUP

"Assuro's excellent support, attention to detail and power to **expedite the process** has made all the difference to our business."

JONATHAN KILBORN, PRINCIPAL/LICENSEE
AGORA PROPERTY GROUP