



2025 - 2026

Tax Planning Guide

Year round strategies to make the tax laws
work for you.



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Dear Clients and Friends,

Although taxes are unavoidable, proactive tax planning can significantly reduce your overall financial burden. This involves estimating your tax liability, identifying opportunities to minimize it, and taking timely action to implement effective strategies.

As we approach year-end, it is essential for individuals, business owners, and family offices to review their 2025 and 2026 tax situations. Planning now provides valuable opportunities to reduce, defer, or accelerate tax obligations where appropriate — helping you manage cash flow and improve long-term outcomes.

This year brings added complexity due to evolving tax legislation, including provisions within the Reconciliation Bill H.R. 1. These changes may affect bonus depreciation, pass-through deductions, energy incentives, credit availability, business interest limitations, and more, making strategic planning more important than ever.

Whether you are navigating shifting tax credits, adjusting to changes in business deduction limits, evaluating entity structures, or planning for future capital gains, these developments require a thoughtful, proactive approach.

Navigating these changes can be challenging. Working with a knowledgeable tax advisor can help you stay ahead of evolving laws and identify strategies that align with your personal or business goals. Our team stays closely connected to current guidance and legislative developments to help clients capitalize on opportunities and manage risk.

Many valuable tax-saving opportunities must be implemented by December 31, and in some cases, earlier. We encourage you to reach out soon so we can help develop a comprehensive, customized tax plan and ensure all actionable strategies are addressed before key deadlines.

We look forward to helping you minimize taxes and support your long-term financial goals.

Best Regards,

A handwritten signature in black ink, appearing to read 'Donnie Hutcherson'.

Donnie Hutcherson,
MBA, CPA, CGMA
Chattanooga

A handwritten signature in black ink, appearing to read 'Jon Paul Davis'.

Jon Paul Davis, MBA, CPA, ABV,
CVA, MAFF, CGMA
Memphis

A handwritten signature in black ink, appearing to read 'Adam Osborne'.

Adam Osborne, CPA,
CGMA
Cleveland

A handwritten signature in blue ink, appearing to read 'Paula Mashburn'.

Paula Mashburn, CPA,
CFE
Pensacola

2025 Year-End Tax Planning Guide for Individuals

With the passing of the Reconciliation Bill H.R.1, the Federal Reserve cutting interest rates, and inflation showing signs of moderating, tax planning remains as important as ever for taxpayers seeking to manage cash flows and reduce their tax liabilities over time. As we approach the end of the year, now is the time for individuals, business owners, and family offices to review their 2025 and 2026 tax situations and identify opportunities for reducing, deferring, or accelerating their tax obligations.

The information contained within this guide is based on federal laws and policies in effect as of the publication date. This guide discusses tax planning for federal taxes. Applicable state and foreign taxes should also be considered. Taxpayers should consult with a trusted advisor when making tax and financial decisions regarding any of the items below.

Individual Tax Planning Highlights

2025 Federal Income Tax Rate Brackets					
Tax Rate	Joint/Surviving Spouse	Single	Head of Household	Married Filing Separately	Estates & Trusts
10%	\$0 – \$23,850	\$0 – \$11,925	\$0 – \$17,000	\$0 – \$11,925	\$0 – \$3,150
12%	\$23,851 – \$96,950	\$11,926 – \$48,475	\$17,001 – \$64,850	\$11,926 – \$48,475	–
22%	\$96,951 – \$206,700	\$48,476 – \$103,350	\$64,851 – \$103,350	\$48,476 – \$103,350	–
24%	\$206,701 – \$394,600	\$103,351 – \$197,300	\$103,351 – \$197,300	\$103,351 – \$197,300	\$3,151 – \$11,450
32%	\$394,601 – \$501,050	\$197,301 – \$250,525	\$197,301 – \$250,500	\$197,301 – \$250,525	–
35%	\$501,051 – \$751,600	\$250,526 – \$626,350	\$250,501 – \$626,350	\$250,526 – \$375,800	\$11,451 – \$15,650
37%	Over \$751,600	Over \$626,350	Over \$626,350	Over \$375,800	Over \$15,650

2026 Federal Income Tax Rate Brackets					
Tax Rate	Joint/Surviving Spouse	Single	Head of Household	Married Filing Separately	Estates & Trusts
10%	\$0 – \$24,800	\$0 – \$12,400	\$0 – \$17,700	\$0 – \$12,400	\$0 – \$3,300
12%	\$24,801 – \$100,800	\$12,401 – \$50,400	\$17,701 – \$67,450	\$12,401 – \$50,400	–
22%	\$100,801 – \$211,400	\$50,401 – \$105,700	\$67,451 – \$105,700	\$50,401 – \$105,700	–
24%	\$211,401 – \$403,550	\$105,701 – \$201,775	\$105,701 – \$201,750	\$105,701 – \$201,775	\$3,301 – \$11,700
32%	\$403,551 – \$512,450	\$201,776 – \$256,225	\$201,751 – \$256,200	\$201,776 – \$256,225	–
35%	\$512,451 – \$768,700	\$256,226 – \$640,600	\$256,201 – \$640,600	\$256,226 – \$384,350	\$11,701 – \$16,000
37%	Over \$768,700	Over \$640,600	Over \$640,600	Over \$384,350	Over \$16,000

Timing of Income and Deductions

Taxpayers should consider whether they can reduce their tax bills by shifting income or deductions between 2025 and 2026. Ideally, income should be received in the year with the lower marginal tax rate, and deductible expenses should be paid in the year with the higher marginal tax rate. If the marginal tax rate is the same in both years, deferring income from 2025 to 2026 will produce a one-year tax deferral, and accelerating deductions from 2026 to 2025 will lower the 2025 income tax liability.

Actions to consider that may result in a reduction or deferral of taxes include:

- Delaying closing capital gain transactions until after year-end or structuring 2025 transactions as installment sales so that gain is deferred past 2025 (see also Long-Term Capital Gains).
- Triggering capital losses before the end of 2025 to offset 2025 capital gains.
- Delaying interest or dividend payments from closely held corporations to individual business-owner taxpayers.
- Deferring commission income by closing sales in early 2026 instead of late 2025.
- Accelerating deductions for expenses such as mortgage interest and charitable donations (including donations of appreciated property) to 2025 (subject to adjusted gross income (AGI) limitations).
- Evaluating whether non-business bad debts are worthless — and should be recognized as short-term capital losses — by the end of 2025.
- Shifting investments to municipal bonds or investments that do not pay dividends to reduce taxable income in future years.

Taxpayers that will be in a higher tax bracket in 2026 may want to consider potential ways to move taxable income from 2026 to 2025, so that the taxable income is taxed at a lower tax rate.

Current-year actions to consider that could reduce 2026 taxes include:

- Accelerating capital gains to 2025 or deferring capital losses until 2026.
- Electing out of the installment sale method for 2025 installment sales.
- Delaying deductions such as large contributions to 2026.
- Accelerating residential and clean energy expenditures.

Long-Term Capital Gains

The long-term capital gains rates for 2025 and 2026 are shown below. The tax brackets refer to the taxpayer's taxable income. Capital gains also may be subject to the 3.8% net investment income tax.

2025 Long-Term Capital Gains Rate Brackets					
Long-Term Capital Gains Tax Rate	Joint / Surviving Spouse	Single	Head of Household	Married Filing Separately	Estates & Trusts
0%	\$0 – \$96,700	\$0 – \$48,350	\$0 – \$64,750	\$0 – \$48,350	\$0 – \$3,250
15%	\$96,701 – \$600,050	\$48,351 – \$533,400	\$64,751 – \$566,700	\$48,351 – \$300,000	\$3,251 – \$15,900
20%	Over \$600,050	Over \$533,400	Over \$566,700	Over \$300,000	Over \$15,900

2026 Long-Term Capital Gains Rate Brackets					
Long-Term Capital Gains Tax Rate	Joint / Surviving Spouse	Single	Head of Household	Married Filing Separately	Estates & Trusts
0%	\$0 - \$98,900	\$0 - \$49,450	\$0 - \$66,200	\$0 - \$49,450	\$0 - \$3,300
15%	\$98,901 - \$613,700	\$49,451 - \$545,500	\$66,201 - \$579,600	\$49,451 - \$306,850	\$3,301 - \$16,250
20%	Over \$613,700	Over \$545,500	Over \$579,600	Over \$306,850	Over \$16,250

Long-term capital gains (and qualified dividends) are subject to a lower tax rate than other types of income. Investors should consider the following when planning for capital gains:

- Holding capital assets for more than a year (more than three years for assets attributable to carried interests) so that the gain upon disposition qualifies for the lower long-term capital gains rate.
- Adopting long-term deferral strategies for capital gains such as reinvesting capital gains into designated qualified opportunity zones.
- Investing in, and holding, “qualified small business stock” for at least three years.
- Donating appreciated property to a qualified charity to avoid long term capital gains tax (also see [Charitable Contributions](#)).

Net Investment Income Tax

An additional 3.8% net investment income tax (NIIT) applies on net investment income above certain thresholds. The NIIT does not apply to income derived in the ordinary course of a trade or business in which the taxpayer materially participates. Similarly, gain on the disposition of trade or business assets attributable to an activity in which the taxpayer materially participates is not subject to the NIIT.

Impacted taxpayers may wish to consider deferring net investment income for the year, in conjunction with other tax planning strategies that may be implemented to reduce income tax or capital gains tax.

Social Security Tax

The Old-Age, Survivors, and Disability Insurance (OASDI) program is funded by contributions from employees and employers through FICA tax. The FICA tax rate for both employees and employers is 6.2% of the employee’s gross pay, but is imposed only on wages up to \$176,100 for 2025 and \$184,500 for 2026. Self-employed persons pay a similar tax, called SECA (or self-employment tax), based on 12.4% of the net income of their businesses.

Employers, employees, and self-employed persons also pay a tax for Medicare/Medicaid hospitalization insurance (HI), which is part of the FICA tax, but is not capped by the OASDI wage base. The HI payroll tax is 2.9%, which applies to earned income only. Self-employed persons pay the full amount, while employers and employees each pay 1.45%. An extra 0.9% Medicare (HI) payroll tax must be paid by individual taxpayers on earned income that is above certain AGI thresholds: \$200,000 for individuals, \$250,000 for married couples filing jointly, and \$125,000 for married couples filing separately. However, employers do not pay this extra tax.

HHM Overview



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- Top 100 Largest Accounting Firm by Inside Public Accounting (IPA).

Long-Term Care Insurance and Services

Premiums an individual pays on a qualified long-term care insurance policy are deductible as a medical expense. The maximum deduction amount is determined by the individual's age.

2026 Long-Term Capital Gains Rate Brackets		
Age	Deduction Limitation 2025	Deduction Limitation 2026
40 or under	\$480	\$500
Over 40 but not over 50	\$900	\$930
Over 50 but not over 60	\$1,800	\$1,860
Over 60 but not over 70	\$4,810	\$4,960
Over 70	\$6,020	\$6,200

Retirement Plan Contributions

Individuals may wish to maximize their annual contributions to qualified retirement plans and individual retirement accounts (IRAs).

- The maximum amount in elective contributions that an employee can make in 2025 to a 401(k) or 403(b) plan is \$23,500 (\$31,000 if age 50 or over and the plan allows "catch-up" contributions). For 2026, these limits are \$24,500 and \$32,500, respectively.
- Effective January 1, 2025, the catch-up contribution was increased for plan participants who reached age 60, 61, 62, or 63 during the year. The catch-up contribution limit is the greater of \$10,000 or 150% of the general catch-up limit in effect for 2024. For 2025, the super catch-up contributions limit for participants age 60 through 63 is \$11,250 (\$7,500 multiplied by 1.5). In 2026, the increased catch-up limit remains at \$11,250, indexed for inflation.
- The SECURE Act permits a penalty-free withdrawal of up to \$5,000 from traditional IRAs and qualified retirement plans for qualifying expenses related to the birth or adoption of a child after December 31, 2019. The \$5,000 distribution limit is per individual, so a married couple could receive a total of \$10,000.
- Under the SECURE Act, individuals are now able to contribute to their traditional IRAs in or after the year in which they turn 70½.
- Beginning in 2023, the SECURE Act 2.0 raised the age at which a taxpayer must begin taking required minimum distributions (RMDs) to 73. If the individual reaches age 72 in 2024, the required beginning date for the first 2025 RMD is April 1, 2026.

- Individuals age 70½ or older can donate up to \$108,000 in 2025 (\$111,000 in 2026) to a qualified charity directly from a taxable IRA.
- The SECURE Act generally requires that designated beneficiaries of persons who died after December 31, 2019, take inherited plan benefits over a 10-year period. Eligible designated beneficiaries (i.e., surviving spouses, minor children of the plan participant, disabled and chronically ill beneficiaries, and beneficiaries who are less than 10 years younger than the plan participant) are not limited to the 10-year payout rule. Special rules apply to certain trusts.
- Under final Treasury regulations (issued July 2024) that address RMDs from inherited retirement plans of persons who died after December 31, 2019, and after their required beginning date, designated and non-designated beneficiaries will be required to take annual distributions, whether subject to a 10-year period or otherwise.
- Small businesses can contribute the lesser of (i) 25% of employees' salaries or (ii) an annual maximum amount set by the IRS each year to a simplified employee pension (SEP) plan by the extended due date of the employer's federal income tax return for the year when the contribution is made. The maximum SEP contribution for 2025 is \$70,000. The maximum SEP contribution for 2026 is \$72,000. The calculation of the 25% limit for self-employed individuals is based on net self-employment income, which is calculated after the reduction in income from the SEP contribution (as well as for other things, such as self-employment taxes).

Foreign Earned Income Exclusion

The foreign earned income exclusion is \$130,000 in 2025 and increases to \$132,900 in 2026.

Alternative Minimum Tax

A taxpayer must pay either the regular income tax or the alternative minimum tax (AMT), whichever is higher. The established AMT exemption amounts for 2025 are \$88,100 for unmarried individuals and individuals claiming head of household status, \$137,000 for married individuals filing jointly and surviving spouses, \$68,500 for married individuals filing separately, and \$30,700 for estates and trusts. The AMT exemption amounts for 2026 are \$90,100 for unmarried individuals and individuals claiming head of household status, \$140,200 for married individuals filing jointly and surviving spouses, \$70,100 for married individuals filing separately, and \$31,400 for estates and trusts.

Kiddie Tax

A child's unearned income is taxed at the parents' tax rate if that rate is higher than the child's tax rate.

Limitation on Deductions of State and Local Taxes (SALT Limitation)

For individual taxpayers who itemize their deductions, the Reconciliation Bill H.R.1 increased the SALT cap to \$40,000 for 2025 with a phase down to \$10,000 for taxpayers with more than \$500,000 in income. The \$40,000 amount increases 1% per year in 2026-2029. The SALT cap sunsets to \$10,000 in 2030.

Notably, the pass-through entity deduction for SALT was retained, depending on the business and state. Various states have enacted new rules that allow owners of pass-through entities to avoid the SALT deduction limitation in certain cases.

Charitable Contributions

Cash contributions made to qualifying charitable organizations, including donor-advised funds, in 2025 and 2026 will be subject to a 60% AGI limitation. The limitation for cash contributions continues to be 30% of AGI for contributions to non-operating private foundations.

The Reconciliation Bill H.R.1 created a new 0.5% AGI floor before individual charitable contributions will be deductible. The Reconciliation Bill H.R.1 also introduced a new 35% maximum benefit for itemized deductions.

Tax planning around charitable contributions may include:

- Creating and funding a private foundation, donor advised fund or charitable remainder trust.
- Donating appreciated property to a qualified charity to avoid long term capital gains tax.

Estate and Gift Taxes

For gifts made in 2025, the gift tax annual exclusion is \$19,000 and for 2026 it is \$19,000. For 2025, the unified estate and gift tax exemption and generation-skipping transfer tax exemption is \$13.99 million per person. For 2026, the unified estate and gift tax exemption and generation-skipping transfer tax exemption is \$15 million. All outright gifts to a spouse who is a U.S. citizen are free of federal gift tax. However, for 2025 and 2026, only the first \$190,000 and \$194,000, respectively, of gifts to a non-U.S. citizen spouse are excluded from the total amount of taxable gifts for the year.

Tax planning strategies may include:

- Making annual exclusion gifts.
- Making larger gifts to the next generation, either outright or in trust.
- Creating a spousal lifetime access trust (SLAT) or a grantor retained annuity trust (GRAT) or selling assets to an intentionally defective grantor trust (IDGT).

Additional Tax Provisions Introduced by H.R.1

The Reconciliation Bill H.R.1 introduced the following additional tax provisions to consider when tax planning:

- No tax on tips - Eligible tipped workers will be able to deduct up to \$25,000 of their annual tip income from their federal taxable income for years 2025 through 2028.
- No tax on overtime - Federal income tax deduction for the “half” portion of “time-and-a half” overtime pay, up to a maximum of \$12,500 annually for individuals (\$25,000 for joint filers), with the benefit phasing out for higher earners.
- Senior deduction - Individuals aged 65 and older can claim a temporary deduction up to \$6,000 (\$12,000 for married couples if both qualify). The deduction is available for itemizers and those taking the standard deduction, with the benefit phasing out for higher-income earners.
- Section 529 Plans - Offer greater flexibility, including an increased annual withdrawal limit for K-12 expenses from \$10,000 to \$20,000 per student starting in 2026; an expanded list of qualified K-12 costs to cover items like books, tutoring, and standardized test fees; and eligibility for expenses related to workforce training, licensing, and certification programs.
- Deduction on car loan interest - For tax years 2025 through 2028, taxpayers can deduct up to \$10,000 annually for interest paid on a loan for a new, personal-use vehicle that was assembled in the U.S., with the deduction phasing out for higher incomes.

Net Operating Losses and Excess Business Loss Limitation

Net operating losses (NOLs) generated in 2025 are limited to 80% of taxable income and are not permitted to be carried back. Any unused NOLs are carried forward subject to the 80% of taxable income limitation in carryforward years.

A noncorporate taxpayer may deduct net business losses of up to \$313,000 (\$626,000 for joint filers) in 2025. The limitation is \$256,000 (\$512,000 for joint filers) for 2026. A disallowed excess business loss (EBL) is treated as an NOL carryforward in the subsequent year, subject to the NOL rules. With the passage of the Reconciliation Bill H.R.1, the EBL limitation has been made permanent.

Standard Deduction

For tax year 2025, the standard deduction for married couples filing jointly increases to \$31,500, up \$1,500 from the figure prior to the H.R.1 adjustment. For single taxpayers and married individuals filing separately, the standard deduction rises to \$15,750 for tax year 2025, up \$750. For heads of household, the standard deduction is \$23,625 for tax year 2025, up \$1,125.

For tax year 2026, the standard deduction is \$32,200 for married couples filing jointly; \$16,100 for single taxpayers and married individuals filing separately; and \$24,150 for heads of household.

The personal exemption for tax year 2026 remains at \$0 (the personal exemption was a provision in the Tax Cuts and Jobs Act of 2017 and was made permanent under the H.R.1).

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