



# ALPHA UNITED Company Profile

**Your Reliable HVAC Services Partner** 

2025

www.alphakuwait.com



# About ALPHA UNITED

Alpha United is a Kuwait-based integrated facilities management company, delivering specialized maintenance and installation services across HVAC, elevator systems, and related technical fields. Since our establishment in 2021, we have built a reputation for reliability, professionalism, and a client-focused approach. Our expertise in managing essential building systems allows us to provide end-to-end solutions that enhance operational efficiency, safety, and long-term asset value.

## **Our Journey**

Since our launch in 2021, Alpha United has grown from a dedicated HVAC provider into a multi-service facilities management company. Our journey has been shaped by strategic acquisitions, operational growth, and a focus on delivering reliable, high-quality service. Today, we proudly serve a diverse client base with integrated solutions that support the long-term performance of their properties.

### What We Do

Alpha United delivers integrated facilities management services, with a focus on HVAC, elevator systems, ventilation, and chiller operations. We offer both maintenance and installation services tailored to meet the needs of residential, commercial, and institutional clients across Kuwait.



# Meet The Founding Team



Abdulaziz AlHumaidhi Managing Partner Administrative



Hamad Malallah Managing Partner Operations



Mohammed AlMutawa Managing Partner Finance & Accounting



Salem AlMutawa Managing Partner Client Relations



To lead a maintenance revolution in the Arabian Peninsula, transforming how assets are valued and protected. We aim to be the trusted partner for every asset-dependent business, championing standardized practices that enhance efficiency, sustainability, and reliability. Our goal is to protect and prolong the lifetime of valuable resources, promoting a shift toward sustainability and responsible asset management.

### **Mission**

To lead a paradigm shift in maintenance and pioneer standardized practices to become the trusted partner for every asset-dependent business.



In 2024, Alpha United embarked on a strategic growth initiative by acquiring Al Tattan Company. This successful acquisition marked the first of many to come and has significantly bolstered our capabilities.

Following the acquisition, Al Tattan Company was rebranded as Antarctica Company to seamlessly integrate it into the Alpha United brand. Importantly, this expansion brought 10 new teams into the fold, tripling our overall capacity and quadrupling our contract services revenue.

This strategic move demonstrates Alpha United's commitment to continuous growth and expansion. It positions us well to take on larger projects and deliver exceptional value to a wider client base.

# **New Heights**



In 2025, Alpha United expanded its operational capabilities by acquiring Dana Elevators Company, a well-established firm that has been operating in Kuwait since 2006 and is fully certified by the Kuwait Fire Force (KFF). This strategic acquisition marks our official entry into the elevator maintenance and installation sector, enhancing our ability to serve the built environment through a broader, more integrated service model. With the addition of 18 specialized employees, Alpha United now offers clients a unified solution for both HVAC and vertical mobility systems—ensuring greater reliability, safety, and operational efficiency across their facilities.



# **Our Clients**





شركة أركان الكويت العقارية (ش.م.ك.ج.) Arkan Al-Kuwait real Estate Co. (K.S.C.P.)































# Integrated HVAC Services



## 1. Annual Maintenance Contracts (AMCs):

Alpha United offers three AMC types tailored to meet your specific needs:

### **Service-Only AMCs:**

For clients seeking essential HVAC maintenance without the inclusion of spare parts, our Service-Only AMCs are the ideal choice. These contracts focus on timely service delivery and adhere to clear Service Level Agreements (SLAs)

### **Semi-Comprehensive AMCs:**

Our Semi-Comprehensive AMCs encompass regular maintenance and spare parts, ensuring the reliability and efficiency of your HVAC systems. These contracts exclude compressor replacement costs but are also accompanied by well-defined SLAs to guarantee the quality and timeliness of our service.

#### **Comprehensive AMCs:**

Our Comprehensive AMCs cover all aspects of HVAC maintenance, including regular servicing, spare parts, and major repairs or replacements. These contracts provide complete peace of mind and include costs for all spares and materials, including compressor replacements, with clear SLAs to ensure the highest service quality.



### 2. HVAC Installation Services:

Beyond general HVAC installations, Alpha United excels in the meticulous setup of complex DX, package, and VRF systems. Our certified technicians, honed by years of experience, tailor each project to optimize performance and maximize lifespan. From initial consultation to final commissioning, we handle every detail, ensuring a seamless experience and exceptional results.

### 3. Chiller Operation:

Alpha United is dedicated to expanding its expertise in chiller system operations, with a focus on monitoring and operation. Our commitment lies in delivering dependable cooling solutions tailored to your needs. While chiller maintenance services are not currently offered, we are determined to support your cooling requirements with an emphasis on operational efficiency and occupant comfort. Partner with Alpha United as we continue to grow in this field, ensuring reliable cooling solutions for businesses across the Arabian Peninsula.







At **Alpha United**, we're your trusted partner for HVAC solutions, offering a strong presence in both maintenance and installation services.

Partner with us to experience the dependable difference that Alpha United brings to HVAC services.

#### Feel free to reach us at:

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