

INVESTOR TEAR SHEET

BLANK ONE-PAGE WORKSHEET • [F] FACT • [C] CALCULATION • [J] JUDGMENT



SNAPSHOT + THESIS

Company: [Name] | Sector: [Sector] | Stage: [Stage] |
Location: [City, Country]
Status: [Screening / Diligence / Invested / Passed /
Monitoring / Exited]
Owner: [Name] | Created: [Date] | Last updated: [Date]
Customer / product / problem:
Website:
Why now? [J]
Why this team? [J]
What must become true? [J]

ROUND + OWNERSHIP

Instrument and form/version:
Round target / proposed check:
Cap or valuation:
Discount, if applicable:
Convertible-note interest rate, if applicable:
Convertible-note maturity date, if applicable:
Estimated ownership, formula, and assumptions [C]:
Conversion and dilution assumptions [C]:
Pro rata / information / SPV / side-letter rights:
Cap table date and missing inputs:

TRACTION + FINANCIAL POSITION

Metric 1 | value | period | source [F]:
Metric 2 | value | period | source [F]:
Metric 3 | value | period | source [F]:
Cash balance as of [date] [F]:
Average monthly net burn (\$ per month) over [start date–end
date] [F]:
Runway from [date], formula, and assumptions [C]:
Dated current view: as of [date], [metric] moved from [prior
value/date] to [current value/date]. Response:

TEAM + EXECUTION

Relevant founder / operator evidence [F]:
Learning speed and changed behavior [F/J]:
Key role gaps or dependencies [J]:
References completed [F]:

RISKS + MILESTONES

1. Risk | milestone | owner | target date:
2. Risk | milestone | owner | target date:
3. Risk | milestone | owner | target date:
Disconfirming evidence to watch [J]:

QUESTIONS / OPEN QUESTIONS

1. Question | owner | due date:
2. Question | owner | due date:
3. Question | owner | due date:

ACTION / NEXT ACTION

Next action: [Action] by [date].
Decision: [Invest / Pass / Wait / Follow on / Other].
Pass or revisit if: [condition].

SOURCE LOG

1. [Document or conversation] | [period/date] | [link]
2. [Document or conversation] | [period/date] | [link]
3. [Document or conversation] | [period/date] | [link]
4. [Document or conversation] | [period/date] | [link]