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Katherine O'Sullivan

Head of Secure Data Services, Research & Innovation IT, University of Sheffield
Associate Director, Yorkshire & Humber Secure Data Environment

Tom Kacor,
VP Sales, Evidentli

Re: Recommendation for Piano – Enabling Real-world Clinical Data Harmonisation at Speed

Dear Tom,

I am delighted to provide this strong endorsement of your revolutionary patient data harmonisation platform, **Piano**. As Head of Secure Data Services at the University of Sheffield and Associate Director of the Yorkshire & Humber NHS Secure Data Environment, I have worked with numerous data transformation tools—however Piano stands out because of its speed, accuracy, and ease of use.

Our team faced a daunting challenge: harmonising *3 national datasets* (over 50 million patients) from NHS England into the OMOP common data model. Traditional methods, requiring highly specialised personnel with deep OMOP expertise, originally estimated as a *6-9 month effort*. With Piano, however, we achieved transformations in just three weeks (full-time) - with junior staff who were simultaneously learning OMOP. The AI-powered automation not only accelerated the process but also improved mapping accuracy, making the OMOP process a straightforward, streamlined exercise.

In addition to the impressive, user-friendly technology, my team was impressed by Evidentli's expertise and outstanding service. From the initial onboarding to advice on complex mappings, their team was responsive, knowledgeable, and deeply committed to our success. They didn't just provide a tool - they became a true partner, offering tailored guidance that maximised Piano's potential for our use case. Their support also helped us address significant challenges with messy data, going above and beyond to ensure our transformation was successful. This level of customer-centric support is rare and invaluable.

What truly sets Piano apart is its **intuitive design and powerful AI capabilities**, which reduce dependency on niche expertise while ensuring rigorous standardisation. The time and resource savings have been remarkable, allowing us to focus on delivering high-quality analytics faster than ever before.

I wholeheartedly recommend Piano to any organisation working with real-world data. It has exceeded our expectations, and I am confident it will do the same for others. Please feel free to contact me directly if further details would be helpful.

Warm regards,



Katherine O'Sullivan

Head of Secure Data Services, University of Sheffield
Associate Director, Yorkshire & Humber NHS Secure Data Environment