Tech Insights #387

Figma IPO



Mergers & acquisitions Corporate finance advisory Capital raisina

8 September 2025



Overview

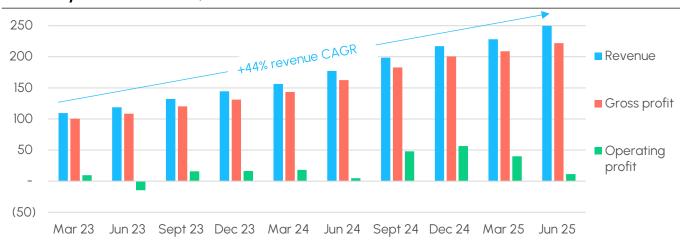


Figma (NYSE:FIG) is a browser-based design and product development platform that supports real-time collaboration for teams working on digital products, such as websites and apps. The company uses a freemium business model with tiered subscription plans generating the majority of revenue. In September 2022, Adobe announced a USD \$20b acquisition of Fiama which was terminated in 2023 due to regulatory opposition. Figma had a 40x oversubscribed IPO on 31 July 2025 at a valuation of USD \$19.9b, which saw a 250% increase in its share price on its first day of trading.

NYSE:FIG IPO details (USD)

31 Jul 25
\$33 (\$30-\$32)
\$1.2b
\$19.9b
\$115.5 (250% ↑ IPO)
\$893m
41%
\$156m
17%

Quarterly financials (USD \$m)



Operating profit is adjusted for stock-based compensation expense and costs associated with the abandoned merger with Adobe.

Products

FigJam

Online whiteboarding tool for brainstorming

Figma Design

Design, test and prototype diaital products (e.g. mobile apps)

Dev Mode

Translate design concepts into code

Figma Buzz

Create and share brand assets (e.g. marketing materials)

+4 more

Customers

As of 31 March 2025, Figma had more than 13 million monthly active users in over 150 countries, with 78% of Forbes 2000 using the platform.



















Product development process

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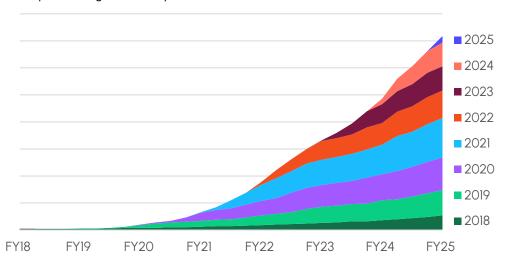
Mergers & acquisitions Corporate finance advisory Capital raising



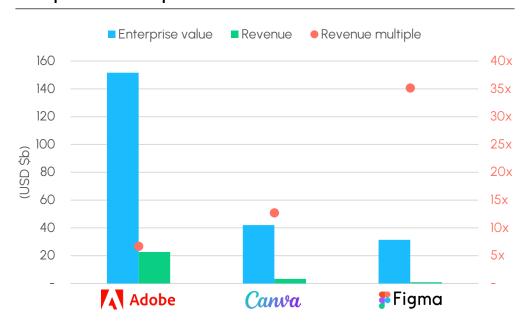
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ARR by annual cohort

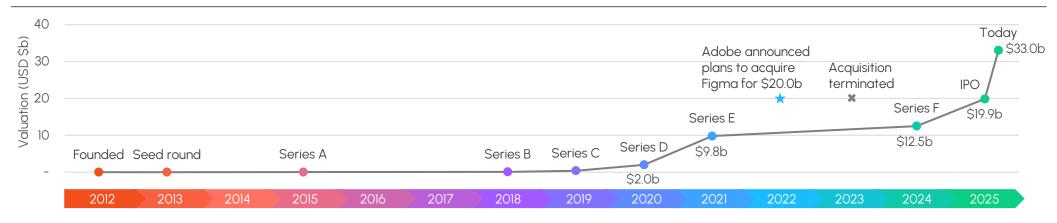
Annual cohort represents paying customers who purchased their first Figma subscription in a given fiscal year.



Comparison to competitors



Timeline



Disclaimer The information provided in this report has been sourced from FactSet, Figma IPO prospectus, and other sources. Clare Capital holds no responsibility over the actual numbers. Clare Capital is not an Authorised Financial Adviser. If you are making investment decisions you should seek appropriate personalised financial advice.