

Partner Success Program

Scale Faster with AI-Native Cyber Intelligence



Introduction

What is CloudSEK?

CloudSEK is an AI-native predictive cyber intelligence platform that identifies attack paths and initial access vectors before they are exploited. Its product suite includes digital risk protection and dark web monitoring, external attack surface monitoring, third-party risk monitoring, AI attack surface monitoring, and threat intelligence. At its core is an AI-powered command center - Nexus AI - that unifies all these signals and turns them into predictive attack graphs.

By equipping security teams to visualize attack paths - not just fragmented threats and alerts - CloudSEK is transforming how organizations consume and act on threat intelligence. It also aligns technical findings to business impact so leaders can prioritize what truly impacts revenue and reputation.

CloudSEK serves top enterprises across multiple continents, with offices in India, the US, Brazil, the UAE, the UK, and Singapore.

Why partner with CloudSEK?

CloudSEK's Partner Program is designed to help you grow faster and unlock new revenue opportunities while scaling your business with confidence. Whether your focus is reselling, managed services, distribution, or technology integration, the program adapts to your go-to-market approach so you can move quickly.

Partners get access to an intuitive partner portal that makes it easy to register and track leads, manage pipeline, and find everything they need in one place. They can also take advantage of co-marketing opportunities to build demand, along with an excellent certification program & on-demand training.

With hands-on support and close collaboration across CloudSEK's sales, product, and technical teams, partners are equipped to accelerate deals, grow service-led revenue, and expand into new opportunities. The focus is to build a profitable partnership that grows alongside your business.

CloudSEK Products

Nexus AI

Agentic AI-Powered Command Center

XVigil

Digital Risk Protection

BeVigil

External Attack Surface Monitoring

SVigil

Third-Party Risk Management

AlVigil

AI Attack Surface Monitoring

CloudSEK Partner Program

Value Added Resellers

CloudSEK's Reseller Partnership program is perfect for businesses looking to **incorporate CloudSEK's threat intelligence solutions into their product offerings.**

As a CloudSEK reseller partner, you'll gain access to marketing and sales resources, comprehensive training and support, as well as a dedicated account manager committed to your success.

Technology Alliance Partners

The technology alliance partnership program caters to businesses seeking to **integrate their technology solutions with CloudSEK's threat intelligence platform.**

As a CloudSEK technology alliance partner, you'll have access to our API and a wealth of technical resources to assist you in the development and integration of your solutions.

MSSP Partners

The Managed Security Service Provider (MSSP) partner program at CloudSEK is tailored for **businesses providing managed cybersecurity services** to their clientele.

As a CloudSEK MSSP partner, you'll receive access to our platform and an extensive array of resources and tools, empowering you to deliver top-notch cybersecurity services to your customers.

Global System Integrators

Our Global System Integrator (GSI) partnership program is designed for **GSIs delivering large-scale digital transformation and cybersecurity initiatives.**

As a CloudSEK GSI partner, you'll be equipped to embed AI-driven cyber intelligence into complex environments, enabling you to identify and mitigate attack paths across distributed infrastructures.

The Partner Experience

Partner Portal

CloudSEK's Partner Portal enables partners to **register and track leads easily**, and access a comprehensive library of sales and marketing assets. It's everything partners need to grow with CloudSEK.



Incentive Program

The Partner Incentive Program **recognizes partners who bring in strong opportunities** and contribute to ARR growth. As your engagement deepens, so do the rewards and business outcomes.



Certifications

CloudSEK's partner certifications are designed to help partners build expertise and **confidently position CloudSEK-powered solutions**. The certifications can be accessed through CloudSEK Academy.



Partnership Benefits



Increase business in new customer verticals & regions.



Maintain healthy margins, develop new services revenues.



Exceptional value across multiple use cases.



Field-level support for customer engagements.



Attain lifelong customer loyalty with a top-notch solution.



Co-Selling programs to grow business and generate leads.



Build Executive connects for strong relationships.



On-demand training for sales, marketing, and support teams.

On-Demand Training Options

CloudSEK offers a range of online training modules for partners, complemented by direct access to presales teams. While all partners can turn to CloudSEK's sales engineering teams for help, in-depth technical support and enablement coaching is reserved for high-performance partners.

Sales Enablement

Market Training	Sales Training	Technical Training
Market analysis	Value selling	Platform Demo
Scale and Reach of the Platform	Prospecting and Negotiation training	Platform Configuration
	Objection Handling	Technical Objection Handling
	Proposal Requirements and changes	Licensing

Technical Track Enablement

Support Training	Admin Training	Train the Trainer
Familiarization with the platform, all the features, escalation process and report creation	Configuration of Platform	A designated trainer will be trained on how to train the support and admin users
	User Administration	
	Access Control	

Close Deals Faster



Opportunity Registration



Demo Support



Sales Support



Technical Support



Integration Support



Exec Team Connect

Grow Your Business


Incentive Program




Product Updates



Prime Training




Joint Events



Webinars & Roundtables



Sales & Tech Enablement



Company Overview

2015 Founded	Singapore HQ	300+ CloudSters	400+ Clients Globally	6 Offices IN, SG, UAE, US, UK, BR
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Industry Recognition and Compliance



4.8



'Customer First' certified on Gartner Peer Insights

We Are Backed By Eminent Investors



Accelerated by

Interested in partnering with us?

Scan the QR code to submit your information



Become a Partner